

# **Analytics-Con-201 New Exam Materials, Analytics-Con-201 Valid Exam Duration**



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## **Salesforce Certified CRM Analytics and Einstein Discovery Consultant Sample Questions (Q55-Q60):**

### **NEW QUESTION # 55**

Universal Containers is setting up a Sales Analytics app to track the sales performance across all regions. The role hierarchy is well-

structured with separate branches for various global regions.

Viewer access has been provided to the regional sales reps based on the following roles.

- \* Regional Sales - APAC
- \* Regional Sales - EMEA
- \* Regional Sales - LATAM
- \* Regional Sales - NA

The CRM Analytics project team receives a request to extend Editor access to the app to 20 'Superusers' across all regions.

What is the optimal solution?

- A. Create new roles for these users and assign them the Editor app access.
- B. Create a new sharing rule for these users and assign it the Editor app access.
- **C. Create a new public group with these users and assign it the Editor app access.**

**Answer: C**

#### **NEW QUESTION # 56**

AW Computing will start using Tableau Online to report on some of its Salesforce data to users who do NOT have an SFDC license.

What is the first step the CRM Analytics consultant should take?

- A. Select the output connection in the "write to" option of the recipe.
- B. Use MuleSoft to generate an API to connect and push data from SFDC to Tableau.
- **C. Enable the Tableau output connection in the Analytics settings.**

**Answer: C**

#### **NEW QUESTION # 57**

CRM Analytics consultant receives a new project from a client that wants to implement CRM Analytics. They do not currently have CRM Analytics but want guidance on how to ensure their users have the correct access.

They have 1,000 users with a small team of three people who will build both datasets and dashboards. An additional 15 people should be able to only create dashboards. The remaining users should only be able to view dashboards.

Which recommendation should the consultant give the client?

Which recommendation should the consultant give the client?

- A. Create and assign three new Salesforce profiles according to the three types of roles defined.
- B. Assign the app permissions "viewer", "editor", and "manager" to the three types of roles defined.
- **C. Create and assign Salesforce permission sets according to the three types of roles defined.**

**Answer: C**

Explanation:

For a client implementing CRM Analytics with a variety of user roles, creating and assigning Salesforce permission sets is the most flexible and scalable solution. Here's why:

\* Flexibility and Customization: Permission sets allow for specific access rights to be compiled and assigned based on user roles without altering their existing profiles.

\* Scalability: As the organization grows or roles change, permission sets can be easily adjusted or reassigned to accommodate new requirements or users.

\* Simplified Management: Managing access via permission sets simplifies the administration of user rights, making it easier to ensure that each group has the appropriate level of access.

#### **NEW QUESTION # 58**

Universal Containers (UC) builds three Einstein Discovery models in Salesforce to predict and maximize its revenue per customer.

The models are for every region UC has a business: EMEA, AMER, and APAC.

How should a consultant help UC deploy the three Einstein models to Salesforce?

- **A. Segment the account data per region and deploy the appropriate model for each segment.**
- B. Deploy the same model to all accounts and use an Apex trigger to segment the prediction.

- C. Filter the account data per region and deploy the same model to all segments.

**Answer: A**

Explanation:

In deploying Einstein Discovery models that are tailored to different regions (EMEA, AMER, and APAC), the best approach is to segment the account data by region and apply the specific model designed for each segment. This method ensures the following:

- \* **Relevance and Accuracy:** Each model can be specialized to understand and predict based on regional dynamics, which may differ significantly across geographies in terms of market behavior, customer preferences, and economic conditions.
- \* **Efficiency:** Deploying region-specific models avoids the dilution of predictive power that might occur if a single model were used across all regions, which could lead to less accurate predictions.
- \* **Scalability:** This approach is scalable as UC can further refine each model as more regional data becomes available or as regional market conditions evolve.

#### NEW QUESTION # 59

A consultant creates a CRM Analytics dashboard in a sandbox and it needs to be migrated into production. What should the consultant use to complete the migration?

- A. Analytics External Data API
- **B. Change sets**
- C. Analytics dashboard connector

**Answer: B**

#### NEW QUESTION # 60

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