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Salesforce Nonprofit-Cloud-Consultant certification can be a valuable asset for professionals working in the nonprofit sector. It demonstrates their expertise in using Salesforce to manage donor relationships, fundraising campaigns, volunteer programs, and other critical functions. Additionally, the certification can help nonprofit organizations identify and hire qualified consultants who can help them implement and optimize their Salesforce Nonprofit Cloud instance.

By earning the Salesforce Nonprofit-Cloud-Consultant Certification, professionals can demonstrate their expertise and commitment to the nonprofit sector. Salesforce Certified Nonprofit Cloud Consultant Exam certification can help individuals stand out in a competitive job market and increase their earning potential. It can also provide nonprofit organizations with the assurance that their Salesforce solutions are being designed and managed by qualified experts who understand their unique needs and challenges.

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Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q88-Q93):

NEW QUESTION # 88

A nationally federated nonprofit is implementing a single Salesforce org to provide shared fundraising services to its four regional affiliates. Each affiliate and the national nonprofit must see only its own donor data. Which Salesforce feature would enable this level of record access?

- A. Record Types
- B. Criteria-based sharing
- C. Divisions
- **D. Role Hierarchy**

Answer: D

Explanation:

(Role hierarchy)

https://trailhead.salesforce.com/en/content/learn/modules/data_security/data_security_records Role hierarchies ensure managers have access to the same records as their subordinates. Each role in the hierarchy represents a level of data access that a user or group of users needs.

NEW QUESTION # 89

A nonprofit organization wants to track donations of computers, books, and cleaning supplies as they are received. What should the organization do in Nonprofit Cloud?

- **A. Create Opportunity records and a custom field to track the asset value.**
- B. Create Contact Profile records and use the asset fields
- C. Create Git Commitment records and use the asset fields.

Answer: A

NEW QUESTION # 90

Which two objects in the Program Management Module are directly connected to objects in Nonprofit Cloud Case Management? Choose 2 answers

- **A. Case**
- B. Program
- C. Client Alert
- **D. Service Delivery**

Answer: A,D

Explanation:

The PMM has two main objects - Programs and Services - and several objects that connect those objects together with contacts and household accounts

NEW QUESTION # 91

A nonprofit using Salesforce configured with Person Accounts has recently installed NPSP into its org. Which two configurations should a consultant set to ensure that Person Accounts and NPSP can coexist? Choose 2 answers

- A. Remove permissions to Person Accounts for all profiles except System Admin.
- **B. The default record type for profiles of any user who converts leads is different than the Person Account record type.**
- C. Create a validation rule to prevent the creation of Person Accounts.
- **D. The Household record type in NPSP Settings is different than the Person Accounts record type.**

Answer: B,D

NEW QUESTION # 92

A nonprofit wants a report that shows Opportunity and General Accounting Unit (GAU) custom field data for gifts to the 'General Fund' GAU. The nonprofit wants to add filters so only the gifts connected to the 'Annual Campaign' are shown. Which report should the consultant implement?

- **A. GAU Allocations with Opportunity report type and filter on the Opportunity object for the Primary Campaign Source =**

'Annual Campaign' and filter on the GAU Allocation object for General Accounting Unit = 'General Fund'

- B. GAU Allocations with Opportunity report type and filter on the GAU Allocation object for Campaign = 'Annual Campaign' and General Accounting Unit = 'General Fund'
- C. Opportunity report type with cross filter for Opportunities with GAU Allocations with filter on the cross filter for Campaign = 'Annual Campaign' and General Accounting Unit = 'General Fund'
- D. Opportunity report type with cross filter for Opportunities with GAU Allocations and filter on Opportunity object for the Primary Campaign Source = 'Annual Campaign' and on the GAU Allocations object for General Accounting Unit = 'General Fund'

Answer: A

Explanation:

To create a report that shows Opportunity and General Accounting Unit (GAU) custom field data for gifts to the "General Fund" GAU and adds filters to show only the gifts connected to the "Annual Campaign," the consultant should use the "GAU Allocations with Opportunity" report type. This report type allows for filtering on both Opportunity and GAU Allocation fields.

Steps to Create the Report:

Select Report Type:

Go to the Reports tab and create a new report using the "GAU Allocations with Opportunity" report type.

Add Filters:

Filter on the Opportunity object for the Primary Campaign Source = "Annual Campaign." Filter on the GAU Allocation object for General Accounting Unit = "General Fund." Customize Report:

Add the necessary fields from both the Opportunity and GAU Allocation objects to the report layout.

Save and run the report to view the desired data.

Reference:

Salesforce Nonprofit Success Pack Documentation

Salesforce Trailhead: Create and Customize Reports in Salesforce

NEW QUESTION # 93

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You should not register for the Salesforce Certified Nonprofit Cloud Consultant Exam certification exam without proper preparation. Passing the Salesforce Certified Nonprofit Cloud Consultant Exam exam is quite a challenging task. This difficult task becomes easier if you use valid Salesforce Nonprofit-Cloud-Consultant Exam Dumps of DumpsTests. Don't forget that the Salesforce Certified Nonprofit Cloud Consultant Exam (Nonprofit-Cloud-Consultant) test registration fee is hefty and your money will go to waste if you don't crack this exam.

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