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## SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q50-Q55):

### NEW QUESTION # 50

Which information comes from the payer? Note: There are 2 correct answers to this question.

- A. Payment terms
- B. Billing address
- C. Invoicing list scheduling
- D. Billing plan

**Answer: A,B**

Explanation:

Information that comes from the payer includes:

C . Billing address: The billing address is typically associated with the payer and is used for invoicing purposes.

D . Payment terms: Payment terms, which define how and when payment for invoices is to be made, are often maintained in the payer's master data.

### NEW QUESTION # 51

Which fields are used to determine the delivery item category? Note: There are 3 correct answers to this question.

- A. Delivery type
- B. Shipping point
- C. MRP type
- D. Higher-level item category
- E. Item category group

**Answer: A,D,E**

Explanation:

The delivery item category is determined using:

A . Higher-level item category: This can influence the determination of sub-item categories in deliveries.

C . Delivery type: This plays a direct role in how items within the delivery are categorized.

E . Item category group: Defined in the material master, this influences the default item category in sales and delivery documents.

### NEW QUESTION # 52

Which decisions do you have to make when configuring a new delivery item category?

Note: There are 2 correct answers to this question.

- A. Whether a delivery should be split by warehouse number
- B. Whether a storage location should be determined
- C. Whether the route should be redetermined
- D. Whether over-delivery is allowed

**Answer: B,D**

Explanation:

When configuring a new delivery item category in SAP, among the decisions you have to make include:

C . Whether a storage location should be determined: Deciding on storage location determination is crucial because it affects where the system looks for inventory to fulfill the delivery. This setting can influence the logistics and efficiency of picking and packing processes.

D . Whether over-delivery is allowed: This decision determines if the system permits quantities in deliveries to exceed the ordered quantities. Allowing over-delivery can be useful in certain business scenarios, such as when delivering bulk products or accommodating for packaging constraints.

### NEW QUESTION # 53

You are a consultant on an SAP S/4HANA Cloud greenfield project.

Which of the following aspects should you focus on to achieve and maintain clean core data quality?

Note: There are 2 correct answers to this question.

- A. Accuracy
- B. Efficiency
- C. Stability
- D. Timeliness

**Answer: B,C**

Explanation:

Managing Clean Core

### NEW QUESTION # 54

Which decisions do you have to make when configuring a new delivery item category? Note: There are 2 correct answers to this question.

- A. Whether a delivery should be split by warehouse number
- B. Whether a storage location should be determined
- C. Whether the route should be redetermined
- D. Whether over-delivery is allowed

**Answer: B,D**

Explanation:

Shipping Process and Customizing

### NEW QUESTION # 55

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