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## Salesforce AP-211 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Discovery: This domain covers identifying customer personas and stakeholders, defining required capabilities from use cases, and gathering functional and technical requirements to achieve desired business outcomes.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Design: This domain encompasses creating Health Cloud solution designs using best practices, modeling healthcare entities with appropriate objects, determining specific capabilities to use, defining success metrics and reporting, implementing security and compliance, developing integration strategies, and creating data migration plans.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Implement: This domain focuses on installing Health Cloud, configuring applications and OmniStudio components, customizing features, implementing integrations and APIs, configuring security rules, and establishing reporting.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>Deploy: This domain addresses pre-deployment and post-deployment steps for specific use cases and Health Cloud capabilities, along with managing technical aspects through Mobile app capabilities.</li></ul>

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## Salesforce AP-211 Realistic Cert Exam

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## Salesforce Health Cloud Accredited Professional Sample Questions (Q100-Q105):

NEW QUESTION # 100

A payer is looking for a solution to recruit, credential, and onboard providers into its network. Which Health Cloud add-on should help the payer address these requirements?

- A. Provider Relationship Management
- B. Utilization Management
- **C. Provider Network Management**
- D. Contact Center for Payers

**Answer: C**

Explanation:

Step 1: Understanding the Requirement

A payer organization needs to recruit, credential, and onboard providers into its network. This requires features that manage provider information, credentialing processes, onboarding workflows, and network directory maintenance.

Step 2: Official Salesforce Health Cloud Capability

Salesforce Health Cloud offers an add-on called Provider Network Management (PNM) that is specifically designed for payers to recruit, credential, and onboard providers.

Extract:

"Provider Network Management streamlines recruiting, credentialing, onboarding, and network directory maintenance for payers. It provides tools to manage the provider lifecycle from initial recruitment through onboarding and network management." Administer Health Cloud - Provider Network Management Step 3: Review of Options A . Contact Center for Payers: Focused on member and provider service center functionality, not recruiting or credentialing.

B . Utilization Management: Focused on authorization and medical necessity reviews, not onboarding or credentialing.

C . Provider Network Management: Specifically built for recruiting, credentialing, and onboarding providers.

D . Provider Relationship Management: Focuses on relationship management post-onboarding, but not credentialing/onboarding workflows.

Reference:

Provider Network Management in Health Cloud

#### NEW QUESTION # 101

A MedTech company needs to manage its run rate business to ensure contract compliance for its customers.

Which two features of Health Cloud should a consultant recommend the company use?

Choose 2 answers

- A. Advanced Account Forecasting
- **B. Remote Device Monitoring**
- C. MedTech Accelerator
- **D. Sales Agreements**

**Answer: B,D**

#### NEW QUESTION # 102

How should a consultant recommend modeling a physician's locations of service, when the physician practices at multiple hospitals and clinics?

- A. Account Contact Relationship
- B. Healthcare Taxonomy
- C. Healthcare Provider Relationship
- **D. Healthcare Practitioner Facility**

**Answer: D**

#### NEW QUESTION # 103

Bloomington Caregivers wants to show its end users highlighted information about its providers that work at specific facilities, in one place. This would include provider contact details and the provider's specialty at a given facility.

Which Health Cloud feature should a consultant implement to fulfill this requirement?

- A. Facility Relationship Center

- Answer: D**

- A. Clinical R4 Model org preference
- B. Clinical Data Model org preference
- C. FHIR-Aligned EHR Data Model org preference
- D. FHIR-Aligned Data Model org preference

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