

# Salesforce AP-205 Test Centres, Reliable AP-205 Exam Testking



There are three different versions of our Salesforce-Mobile practice materials: the PDF, the Software and the APP online. And our Salesforce-Mobile learning materials can save a lot of time for its high efficiency. You can study online version of Salesforce-Mobile real test on the subway or on the bus; you can review it when you are lining up for a meal; you can study it before you go sleeping. At the same time, our APP version of [Salesforce-Mobile Study Materials](#) support offline learning, which avoids the situation that there is no way to learn without a network. So why you are still hesitating? Just come and buy it!

We develop many reliable customers with our high quality Salesforce-Mobile prep guide. When they need the similar exam materials and they place the second even the third order because they are inclining to our Salesforce-Mobile study braindumps in preference to almost any other. Compared with those uninformed exam candidates who do not have effective preparing guide like our Salesforce-Mobile study braindumps, you have already won than them. Among wide array of choices, our products are absolutely perfect. Besides, from economic perspective, our [Salesforce-Mobile Real Questions](#) are priced reasonably so we made a balance between delivering satisfaction to customers and doing our own jobs. So in this critical moment, our Salesforce-Mobile prep guide will make you satisfied.

>> [Salesforce-Mobile Reliable Test Testking](#) <<

## Pass Guaranteed 2023 Salesforce Trustable Salesforce-Mobile Reliable Test Testking

Most IT workers prefer to choose our online test engine for their Salesforce-Mobile exam prep because online version is more flexible and convenient. With the help of our online version, you can

[Salesforce-Mobile Reliable Test Testking & Salesforce-Mobile Exam Assessment](#)

To be the best global supplier of electronic AP-205 study materials for our customers through innovation and enhancement of our customers' satisfaction has always been our common pursuit. The advantages of our AP-205 guide dumps are too many to count. And the most important point is that the pass rate of our AP-205 learning quiz is pretty high as 98% to 99%. I guess this is also the candidates care most as well. You can totally trust in our AP-205 exam questions!

PayPal is the safer and world-widely using in the international online trade. We hope all candidates can purchase AP-205 latest exam braindumps via PayPal. Though PayPal require that sellers should be "Quality first, integrity management", if your products and service are not like what you promise, PayPal will block sellers' account. But PayPal can guarantee sellers and buyers' account safe while paying for AP-205 Latest Exam braindumps with extra tax. SWREG will cost extra tax such as intellectual property taxation.

>> [Salesforce AP-205 Test Centres](#) <<

## Reliable AP-205 Exam Testking - AP-205 Valid Study Notes

If you want to buy Salesforce AP-205 Exam Study Guide online services, then we PassTorrent is one of the leading service provider's site. These training products to help you pass the exam, we guarantee to refund the full purchase cost. Our website provide all the study materials and other training materials on the site and each one enjoy one year free update facilities. If these training products do not help you pass the exam, we guarantee to refund the full purchase cost.

## Salesforce Consumer Goods Cloud: Trade Promotion Management Accredited Professional Sample Questions (Q25-Q30):

### NEW QUESTION # 25

Northern Trail Outfitters (NTO) is interested in a technology that provides its key account managers (KAMs) with the ability to manage a promotional calendar and create customer volume forecasts.

Which application should NTO primarily leverage for this capability?

- A. Trade Promotion Optimization, using machine learning algorithms and data modeling tools for in-depth promotional analysis
- **B. Trade Promotion Management applications, designed to capture and analyze customer-specific data to create accurate forecasts**
- C. Customer Business Planning, focused on tracking customer relationships and volume forecasts

**Answer: B**

Explanation:

Trade Promotion Management (TPM) is the specific application module designed to handle the promotional calendar, trade spend, and the creation of volume forecasts (baseline and uplift). While Customer Business Planning (CBP) deals with the macro relationship and annual targets, and Trade Promotion Optimization (TPO) focuses on AI/ML optimization of those plans, the core requirement of "managing a promotional calendar" and "creating customer volume forecasts" describes the fundamental capabilities of the TPM application.

### NEW QUESTION # 26

A client wants to have an extra column to enter a fixed amount in a promotion. The column needs to be added next to the Planned Fixed Spend calculation. A consultant already created the new key performance indicator (KPI) definition and adjusted the proper KPI set.

Which additional configuration does the consultant need to do to make the column available on the promotion?

- **A. Assign the SPC subset to the new KPI definition.**
- B. Assign the tactic subset to the new KPI definition.
- C. Assign the VPC subset to the new KPI definition.

**Answer: A**

Explanation:

In the TPM User Interface, the Promotion P&L is divided into distinct sections known as "Cards" to organize the massive amount of data. The two primary cards are the Volume Planning Card (VPC) and the Spend Planning Card (SPC).

\* VPC (Volume Planning Card): Contains metrics related to quantities, such as Baseline Volume, Uplift Volume, and Total Volume.

\* SPC (Spend Planning Card): Contains financial metrics, such as Fixed Fees, Variable Spend, ROI, and Margins.

The requirement is to add a column for a "fixed amount" next to "Planned Fixed Spend." Since "Fixed Spend" is a financial/monetary metric, it resides within the Spend Planning Card. Creating the KPI definition is only the first step. To make that KPI visible on the UI, it must be assigned to the correct KPI Subset. The KPI Subset effectively acts as a filter or a view controller. If you create a financial KPI but do not assign it to the SPC Subset (Option B), it will exist in the system but will remain invisible to the KAM on the promotion screen. Option A is incorrect because the VPC is for volume, not spend. Option C is incorrect because "tactic subset" generally refers to the configuration of the tactic list itself, not the financial grid columns.

### NEW QUESTION # 27

Ursa Major Solar's (UMS) fiscal year runs from October 1 to September 30. UMS wants to see all the customer business plans and volume plans split by month.

What should a consultant recommend creating and activating to match the TPM calendar with the calendar schema of UMS? 7

- **A. A custom Calendar with custom periods**
- B. A standard Calendar with custom periods
- C. A standard Calendar with standard periods

**Answer: A**

Explanation:

Time is a foundational dimension in Trade Promotion Management. Most organizations operate on standard Gregorian calendars (Jan 1 - Dec 31), but many, like Ursa Major Solar, utilize Fiscal Calendars (e.g., Oct 1 - Sept 30). A standard calendar in Salesforce Consumer Goods Cloud is hard-coded to the Gregorian year. If UMS were to use this, "Month 1" would always be January, which contradicts their business reality where "Period 1" is October. To support a Fiscal Year starting in October, the consultant must implement a Custom Calendar with Custom Periods.

- \* Custom Calendar: Defines the overall structure (Fiscal Year).
- \* Custom Periods: Allows the administrator to explicitly define the start and end dates of every period.

For example, "Period 1, 2025" is defined as "2024-10-01 to 2024-10-31". This configuration ensures that when a KAM views a "Year to Date" report or a monthly split in the P&L, the data aggregates correctly according to the company's financial reporting cycle.

### NEW QUESTION # 28

Which setting does a consultant need to activate to ensure that every time a claim is set to submitted for approval, an automated process checks if at least one fund is linked to the claim?

- A. The Enable Tactic Auto Fund Assignment on the sales org
- B. The Requires Funds setting on the approval process
- C. The Requires Funds setting on the claim template

**Answer: C**

Explanation:

Claims Management involves validating that a deduction or invoice is valid before paying it. A critical validation rule is ensuring that the money is coming from somewhere—i.e., a Fund. This validation logic is controlled by the Claim Template. The Claim Template acts as the blueprint for the claim document. It contains a specific checkbox or setting called "Requires Funds" (Option C).

- \* When this is enabled, the system enforces a hard validation: a user cannot change the status to "Submitted" (or advance the workflow) unless a Fund record is associated with the Claim.
- \* Option A ("Auto Fund Assignment") is an automation feature to find a fund, not a validation rule to check for one.
- \* Option B is incorrect because Approval Processes trigger after submission logic; the validation typically happens on the record state transition controlled by the template.

### NEW QUESTION # 29

Which technology should a consultant primarily leverage to enable the centralized repository of comprehensive stock keeping unit (SKU) information, including specifications, images, and attributes?

- A. Product Information Management (PIM) systems
- B. Enterprise Resource Planning (ERP) systems
- C. Data lakes

**Answer: A**

Explanation:

The question specifies the need for a repository of comprehensive SKU information, explicitly mentioning specifications, images, and attributes.

- \* ERP (Option A): Primarily handles transactional data (Price, Cost, Inventory Count, SKU Code). It is generally poor at storing rich media like high-resolution images or marketing descriptions.
- \* PIM (Option B): A Product Information Management system is purpose-built to centralize and enrich product data. It manages the marketing-facing attributes (images, long descriptions, nutritional info, dimensions) that are essential for catalogs and digital displays.
- \* Data Lake (Option C): While it can store raw data, it lacks the structured governance and syndication workflows of a PIM.

For a TPM implementation that requires rich product displays for the KAMs (e.g., seeing the product image on the promotion card), the consultant should look to integrate with the client's PIM system.

### NEW QUESTION # 30

.....



arondjgn077544.wikibestproducts.com, wisesocialsmedia.com, Disposable vapes