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1. If there are similar questions about performance and security with the ready state product backlog items (PBIs), the product ownership analysis (POA) practitioner can utilize this information to:

- A. refine performance and security related requirements so that the acceptance criteria can be modified accordingly.
- B. inform the delivery team and customers about these PBIs.
- C. keep monitoring the items as the average age of stories has not been crossed by these PBIs yet.
- D. conduct extra sessions with the iteration manager to elaborate on the root cause.

**Answer: A**

**Explanation:**

When similar performance and security issues appear in ready state PBIs, the POA practitioner should refine related requirements so acceptance criteria are updated accordingly. This ensures the PBIs address the concerns before development, improving clarity and alignment with quality standards.

2. In parallel to the team's iteration work in building product features, a product ownership analysis (POA) practitioner will:

- A. define metrics, talk to stakeholders, complete testing, provide demo to management, prepare presentations.
- B. resolve conflicts, reduce technical debt, arrange for testing, write test scenarios, bridge the technical gap.
- C. refine the product backlog, provide clarity to any questions, communicate with customers, participate in PBI reviews, prepare for upcoming iteration review.
- D. provide information, report to management, analyze user feedback, create backlog, define definition of done.

**Answer: C**

3. What happens when the product ownership analysis (POA) practitioner rejects a product backlog item (PBI) that has been marked done and the team decides the work cannot be completed?

- A. The change is added to the product backlog for revision work to change the road map
- B. The change is added to the product backlog for revision work in the next iteration
- C. The change is added to the product backlog for revision work to update the stakeholders
- D. The change is added to the product backlog for revision work in the next release

**Answer: B**

**Explanation:**

If a PBI marked as done is rejected and the team cannot complete the work, the POA practitioner adds it back to the product backlog for revision in the next iteration, ensuring the issue is addressed promptly without delaying ongoing delivery cycles.

4. What steps are used in kano analysis to help prioritize customers' needs?

- A. Choose data sets, develop report procedures, acquire customers, and report results
- B. Select target features, develop customer questions, survey customers, and analyze results
- C. Identify training topics, record customer uptake, train customers, and review results
- D. Determine usage areas track customer operations, test customers, and test results

**Answer: B**

**Explanation:**

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## IIBA CPOA Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Apply Foundational Concepts: This section of the exam measures the skills of Business Analysts and covers applying core concepts of product ownership analysis, including understanding agile principles and basic practices required to build successful products.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Obsess About Value: This section of the exam measures the skills of Value Delivery Managers and highlights maximizing product value through prioritization, continuous improvement, and focusing on outcomes that matter most to customers and organizations.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Cultivate Customer Intimacy: This section of the exam measures the skills of Product Analysts and covers engaging with customers and stakeholders to deeply understand needs, preferences, and pain points to deliver customer-focused solutions.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>Deliver Often: This section of the exam measures the skills of Scrum Practitioners and evaluates knowledge of delivering value iteratively and frequently through agile release cycles.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>Make an Impact: This section of the exam measures the skills of Product Owners and emphasizes aligning product initiatives with business outcomes and ensuring that the work done creates measurable impact for the organization.</li> </ul>

## IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q21-Q26):

### NEW QUESTION # 21

What is an output of good financial viability analysis?

- A. Calculation of the final cost of releasing a feature
- B. Estimation of the financials that will create customer value
- C. Estimation of financial impact of the product on the market
- D. Identification of which proposed new features are feasible to implement

**Answer: D**

Explanation:

Good financial viability analysis results in identifying which proposed new features are feasible to implement, ensuring that development efforts focus on initiatives that can be supported within available financial resources.

### NEW QUESTION # 22

A critical role of a product ownership analysis (POA) practitioner is to ensure that the product:

- A. delivers the right value through each iteration.
- B. produces as much value as possible during the first release.
- C. is built as fast as possible.
- D. is free of any bugs.

**Answer: A**

Explanation:

The POA practitioner's critical role is to ensure the product delivers the right value through each iteration, aligning development efforts with evolving customer needs and business goals.

### NEW QUESTION # 23

In waterfall, software development life cycle (SDLC), when does the validation of the product feature occur?

- A. At the beginning of user acceptance testing (UAT)
- B. After development
- C. Near the end of testing
- D. Prior to the production release date

**Answer: C**

Explanation:

In the waterfall SDLC, product feature validation typically occurs near the end of testing, as the process follows a sequential approach where verification and validation happen after the build phase is complete.

### NEW QUESTION # 24

Iteration planning:

- A. is required to complete release planning.
- B. may evolve through the learn and adapt cycle.
- C. demonstrates commitment to the team.
- D. requires the delivery team to align goals to support the product vision.

**Answer: B**

Explanation:

Iteration planning may evolve through the learn and adapt cycle, allowing the team to refine plans based on new insights, feedback, and changing priorities to improve delivery effectiveness.

### NEW QUESTION # 25

Which component is used to determine how the product teams operate within the enterprise context?

- A. Market value
- B. Collaboration
- C. Brand value
- D. Time value

**Answer: B**

Explanation:

Collaboration determines how product teams operate within the enterprise context by defining how they interact, share information, and work together to achieve organizational goals.

### NEW QUESTION # 26

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