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Oracle

1Z0-340-25

**Oracle Eloqua Marketing 2025 Implementation
Professional**

QUESTION & ANSWERS

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Oracle Eloqua Marketing 2025 Implementation Professional Sample Questions (Q126-Q131):

NEW QUESTION # 126

How can marketers collect and manage subscriber preferences within Eloqua?

- A. By purchasing third-party preference data and importing it into Eloqua.
- B. Through manual data entry into a separate subscriber preference database.
- C. By exporting subscriber data to external preference management software.
- **D. By leveraging Eloqua's built-in forms and preference centers.**

Answer: D

Explanation:

Marketers can collect and manage subscriber preferences within Eloqua by utilizing Eloqua's built-in forms and preference centers. Eloqua provides customizable preference forms and preference centers that can be easily integrated into marketing campaigns. These forms allow subscribers to indicate their preferences and update their contact information securely within the Eloqua platform. This enables marketers to gather accurate preference data directly within Eloqua and ensures that subscriber preferences are up to date.

NEW QUESTION # 127

Where can you configure the default email footer for all emails sent from an Eloqua instance?

- A. Email Setup > Email Defaults
- **B. Company Settings > Email Defaults**
- C. Database Integration > Email Footer
- D. Users & Security > Email Footer

Answer: B

Explanation:

The default email footer for all emails sent from an Eloqua instance can be configured in "Company Settings > Email Defaults". This setting allows you to define a standardized footer that will automatically be added to all outgoing emails.

NEW QUESTION # 128

How can you integrate Oracle Eloqua forms into a microsite?

- A. By linking to external form builder tools.
- B. By importing a pre-designed form template into the microsite.
- **C. By embedding HTML code provided by Eloqua into the microsite pages.**
- D. By manually creating the forms within the microsite elements.

Answer: C

Explanation:

To integrate Oracle Eloqua forms into a microsite, you need to embed the HTML code provided by Eloqua into the microsite's pages. This allows the form to be rendered and function within the microsite, capturing data and triggering marketing automation workflows. Remember, these practice

NEW QUESTION # 129

Which configuration step is necessary for closed-loop reporting in Oracle Eloqua?

- A. Establishing marketing campaigns
- **B. Defining conversion goals**
- C. Setting up lead scoring models
- D. Enabling secure data transfers

Answer: B

Explanation:

In closed-loop reporting, conversion goals need to be clearly defined in order to track and measure the success of marketing campaigns. These goals can be actions such as form submissions, downloads, purchases, or any other activity that signifies a lead converting into a customer. By defining conversion goals, Eloqua can attribute lead activity to specific campaigns and provide insights into the effectiveness of marketing efforts.

NEW QUESTION # 130

Which of the following factors are typically considered when configuring a lead scoring model in Oracle Eloqua?

- A. Demographic data, such as age, gender, and location.
- **B. All of the above.**
- C. Behavioral data, such as website visits, email opens, and form submissions.
- D. Firmographic data, such as company size, industry, and revenue.

Answer: B

Explanation:

When configuring a lead scoring model in Oracle Eloqua, you usually consider multiple factors to assess the value of a lead. These factors can include demographic data (such as age, gender, and location), behavioral data (such as website visits, email opens, and form submissions), as well as firmographic data (such as company size, industry, and revenue). By considering all these factors, you can create a comprehensive lead scoring model that helps identify the most qualified leads.

NEW QUESTION # 131

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