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	Experiments	Initial model	Optimised model
dV/dt_{Max} (V/s)	387 ± 143	435	381
APD ₉₀ (ms)	294 ± 76	249	306
APD ₇₅ (ms)	261 ± 67	225	279
APD ₅₀ (ms)	210 ± 52	168	223
APD ₂₅ (ms)	117 ± 46	116	142
APD ₁₀ (ms)	33 ± 35	49	34
APA (mV)	106 ± 7	113	110
TOP (mV)	-85 ± 2.4	-86.7	-86.5
EOP (mV)	-86 ± 2	-87.2	-87.3

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Salesforce Manufacturing Cloud Accredited Professional Sample Questions (Q32-Q37):

NEW QUESTION # 32

The Salesforce administrator at a small manufacturer of fasteners for the automobile industry is configuring Manufacturing Cloud. The sales operations manager wants accurate data so they can compare projected parts sales to actual orders. The manufacturer currently manages orders and contracts in an external system (SAP).

Which actuals calculation option should the administrator select to achieve the manager's request?

- A. Automatically from direct orders
- B. Automatically from orders through contracts
- C. Manually using API upload

Answer: C

Explanation:

For a manufacturer managing orders and contracts in an external system like SAP, the administrator should select the option to manually use API upload. This allows for the bulk upload of updated quantities at regular intervals through integration, which the Salesforce org picks up during a daily scheduled job to update sales agreements .

NEW QUESTION # 33

Manufacturing Cloud supports which two types of Experience Clouds?

- A. Customer
- B. Internal
- C. Employee
- D. External Apps (+)
- E. Partner

Answer: A,E

Explanation:

Manufacturing Cloud supports two types of Experience Clouds: Customer and Partner. Experience Cloud is a digital experience platform that enables you to create secure websites, portals, and apps with connected data.

Customer Experience Cloud allows you to build self-service portals, help centers, and storefronts for your customers, where they can access their account information, order products, manage cases, and more. Partner Experience Cloud allows you to build partner portals, channel management solutions, and microsites for your partners, where they can collaborate with you, manage leads and opportunities, access marketing campaigns, and more. Manufacturing Cloud also provides a standard Manufacturing Experience Cloud Template that includes two key functionalities: Sales Agreements and Account Based Forecasts. References: Experience Cloud | Salesforce DXP, What Is Experience Cloud?, Manufacturing Experience Cloud Template.

NEW QUESTION # 34

Which dashboards are on the Account page by default after the system administrator installs the Analytics app?

- A. Accounts agreement performance; Forecast analytics for the selected account
- B. Accounts agreement performance; Forecast analytics for all accounts
- C. Accounts agreement performance; Pricing analytics for the selected account

Answer: A

Explanation:

Upon the installation of the Analytics app, the default dashboards on the Account page include "Accounts agreement performance" and "Forecast analytics for the selected account." These dashboards provide a comprehensive overview of an account's performance in terms of sales agreements and forecast accuracy, allowing for in-depth analysis and strategic planning based on historical and current data.

NEW QUESTION # 35

Universal container wants to stream line the way they collaborate on sales agreement with their channel partners which is the recommended option

- A. Leverage the salesforce site manufacturing cloud template to set up a secure site for collaboration
- B. Leverage my domain to set up a secure site for collaboration
- C. Leverage Heroku for Manufacturing cloud to set up a secure site for collaboration
- D. Leverage the manufacturing experience cloud template to set up a secure site for collaboration

Answer: D

Explanation:

Manufacturing Cloud comes with a predefined manufacturing partner template that can help manufacturers collaborate efficiently with their channel partners on sales agreements, forecasts, leads, and opportunities. The manufacturing partner template is a responsive portal that provides partners with access to knowledge articles, dashboards, and reports. Partners can also update products, prices, quantities, and adjustments on sales agreements, as well as view and edit account forecasts. The manufacturing experience cloud template is built on Experience Cloud, which allows you to customize the site with branding, themes, components, and pages. You can also assign user permissions and roles for the site to control the access and visibility of your partners. References: Engage with Your Partners, What Is Manufacturing Cloud?, Manufacturing - Salesforce.com, Simplify Partner Engagement: A Guide for Manufacturers

NEW QUESTION # 36

A manufacturing cloud user is in the process of adding products to an order that is on active sales agreement. Which status the order be in , to make the addition

- A. Pending
- B. Approved
- C. Active
- **D. Draft**

Answer: D

Explanation:

To add products to an order that is on an active sales agreement, the order must be in Draft status. Once an order is in Draft status, you can add products from the sales agreement or from the product catalog. You can also edit the order details, such as quantity, price, and discount. After you add the products, you can submit the order for approval. The order status changes to Pending, and the order is locked for editing. The order must be approved before it can be activated. Once the order is activated, the order status changes to Active, and the order is synced with the sales agreement. The order actuals are reflected in the sales agreement actuals. References: Approve and Activate a Sales Agreement, Get Started with Salesforce Order Management

NEW QUESTION # 37

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Not all of us begin a body of work to find it becomes the thing we AP-213 Latest Test Labs imagined it, I suspect that the existence of OpenCL C is a major reason why vectors didn't make it into the new specification.

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