

# Efficient Answers C-TB120-2504 Real Questions Covers the Entire Syllabus of C-TB120-2504



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## SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• <b>Implementation:</b> This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• <b>Logistics:</b> This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>• <b>Financials:</b> This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G</li><li>• <b>L account defaults, chart of accounts, currencies, and posting periods.</b> They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.</li></ul>

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### SAP Certified Associate - SAP Business One Sample Questions (Q78-Q83):

#### NEW QUESTION # 78

One of the items you manage in your warehouse fell and broke so you throw it away.  
What document should you add to record the removal of the item from the inventory?

- A. Inventory Transfer
- B. Goods Return
- C. Retirement
- **D. Goods Issue**

**Answer: D**

#### NEW QUESTION # 79

While reviewing open transactions in a vendor account balance, the accountant notices an outgoing payment the company paid in advance and two A/P invoices that relate to this payment.  
Which action should be taken in order to connect the two invoices with the payment?

- A. External reconciliation for the bank account
- B. Internal reconciliation for the bank account
- **C. Internal reconciliation for the vendor master data record**
- D. External reconciliation for the vendor master data record

**Answer: C**

#### NEW QUESTION # 80

When you create a new company, default settings and values are applied automatically in the company details.  
What influences the default settings?

- A. Chart of accounts template
- B. License
- C. Local currency
- **D. Localization**

**Answer: D**

#### NEW QUESTION # 81

A sales representative should be able to inform a customer before adding a sales order, if the order exceeds their credit limit. Additionally, the sales manager wants to be notified when a credit limit has been exceeded.  
How can you implement this? Note: There are 2 correct answers to this question.

- **A. Define a user alert with a query to check the sales order value against the credit limit.**

- B. Set up an approval process for credit deviation with the sales manager as the approver.
- C. Enable credit limit restrictions on sales orders in the general settings.
- D. Activate the credit deviation alert with the sales manager as the recipient.

Answer: A,B

### NEW QUESTION # 82

The company does NOT want to use the Payment Wizard and asks you to remove the functionality completely from all forms. How do you do this?

- A. In the general settings, hide the Payment Wizard function.
- B. Using a UI configuration template, hide the Payment Wizard function.
- C. Using the form settings, hide the Payment Wizard menu.
- D. Remove authorization to the Payment Wizard in general authorizations.

Answer: A

### NEW QUESTION # 83

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