

# Exam Salesforce AP-223 Pass Guide | Visual AP-223 Cert Exam



2026 Latest BootcampPDF AP-223 PDF Dumps and AP-223 Exam Engine Free Share: [https://drive.google.com/open?id=1QePbXpFhS-Kf7CWXOOxrhzgctG\\_BA9c3](https://drive.google.com/open?id=1QePbXpFhS-Kf7CWXOOxrhzgctG_BA9c3)

As the rapid development of the world economy and intense competition in the international, the leading status of knowledge-based economy is established progressively. A lot of people are in pursuit of a good job, a AP-223 certification, and a higher standard of life. You just need little time to download and install it after you purchase, then you just need spend about 20~30 hours to learn it. We are glad that you are going to spare your precious time to have a look to our AP-223 Exam Guide.

The BootcampPDF Salesforce AP-223 practice test software is offered in two different types which are CPQ and Billing Consultant Accredited Professional (AP-223) desktop practice test software and web-based practice test software. Both are the Prepare for your AP-223 practice exams that will give you a real-time CPQ and Billing Consultant Accredited Professional (AP-223) exam environment for quick AP-223 exam preparation. With the AP-223 desktop practice test software and web-based practice test software you can get an idea about the types, structure, and format of real AP-223 exam questions.

>> Exam Salesforce AP-223 Pass Guide <<

## Visual AP-223 Cert Exam, AP-223 Valid Mock Exam

Choose BootcampPDF AP-223 new dumps questions, you will never regret for your decision. Our high-quality AP-223 exam cram can ensure you 100% pass. You see, we have quality control system, each questions of AP-223 exam dumps are checked and confirmed strictly according to the quality control system. Besides, the updated frequency for AP-223 Exam Questions is so regular and in accordance with the real exam changes. You can enjoy one year free update after purchase.

## Salesforce CPQ and Billing Consultant Accredited Professional Sample Questions (Q51-Q56):

### NEW QUESTION # 51

Universal Containers sell boxes based on size. Price for a specific product is based on the selection of length and width and height. which cpq pricing functionality should be used here?

- A. Multi Dimensional Quoting
- B. Percent of total
- C. Price Rule with lookup table
- D. Discount Schedule

**Answer: C**

Explanation:

This use case describes a three-dimensional pricing model where the price of a product is determined by length  $\times$  width  $\times$  height. These values are user selections (likely stored on Quote Line fields), and CPQ must determine the correct price based on a matrix of

dimensions.

Salesforce CPQ documentation identifies Lookup Tables used with Price Rules as the standard method for implementing matrix or multi-attribute pricing.

✓ Why Price Rule with Lookup Table is the correct answer: Salesforce CPQ Lookup Tables allow you to store pricing data externally from the product record and return the correct price based on multiple inputs.

Lookup tables can key off of multiple dimensions, e.g.:

Length

Width

Height

A price rule performs the lookup at calculation time and sets:

List Price, or

Custom price field

Create custom fields on Quote Line:

Length\_\_c

Width\_\_c

Height\_\_c

Build a Lookup Table with key columns:

Length range

Width range

Height range

Resulting price

Build a Price Rule that uses:

Price Conditions → to map entered dimensions

Lookup Query → to fetch matching price

Price Action → to set the Quote Line's Unit Price

Relevant capabilities: Typical CPQ design for dimensional pricing: This is exactly the pattern Salesforce recommends for multi-attribute pricing.

□ Why the other options are incorrect: A. Percent of Total Used for:

Support fees

Add-on fees based on parent products: Not for dimensional pricing.

B. Multi-Dimensional Quoting (MDQ) Used for:

Term-based pricing (Year 1, Year 2, Year 3)

Usage tiers over time

MDQ does not support 3-dimensional physical attributes.

C. Discount Schedule Supports:

Volume tiering

Quantity-based pricing

Does not support multi-attribute dimensional pricing.

## NEW QUESTION # 52

The order management plugin functionality allows the architect to override which of the following default package behavior in Salesforce CPQ?

- A. Set the order end date
- B. Set the billing day of the month
- C. Set the activation date
- **D. Set the order start date**

**Answer: D**

Explanation:

The Order Management Plugin (OrderPlugin2) in Salesforce CPQ allows architects to override the default behavior of CPQ when generating Orders from Quotes.

According to CPQ developer documentation, the plugin can override:

Order start date

Order end date logic (in limited ways)

Order product behaviors

The key supported override is specifically:

Setting the Order Start Date programmatically

### NEW QUESTION # 53

Universal Containers is reporting a platform governor limit issue while saving a quote with a large number of quote line items. What should the Revenue cloud consultant recommend to address the issue?

- A. Enable the CPQ Package setting for "Large Quote Experience"
- B. Enable the CPQ package setting for "quote batch size" to a value which is less than the number based on the volume testing to avoid platform gov. limits
- C. Enable the CPQ package setting for "Large Quote Threshold" to a value which is less than the number based on the volume testing to avoid platform gov. limits
- D. Enable the CPQ package setting for "Large Quote Threshold" to a value which is less than the number of lines which triggered the error during testing.

**Answer: D**

Explanation:

When dealing with large quotes, Salesforce CPQ may hit platform governor limits (CPU time, SOQL limits, etc.) during save and recalculation.

Salesforce CPQ provides the Large Quote Threshold setting, which instructs CPQ to switch to a more efficient calculation mode once the quote line count exceeds the threshold.

The Salesforce documentation states:

Large Quote Threshold should be set to a number below the volume that triggers governor limits during testing.

It is not set arbitrarily; it must be based on empirical volume testing results.

This avoids synchronous processing of too many quote lines and forces CPQ to optimize its calculation path.

Therefore, option D is the correct implementation.

### NEW QUESTION # 54

Universal Containers wants to design a multi-leveled approval matrix to have more control on sales reps applying discounts on quotes.

Which three considerations should UC Keep in mind when designing their Solution?

- A. Give sales reps flexibility to apply any discount.
- B. Print out the approval matrix into cards that the sales reps can carry around.
- C. Identify backup approvers in case the primary approver is out of the office.
- D. Define the discount threshold or limit allowed for the sales reps
- E. Document the discount approval levels for each approver.

**Answer: C,D,E**

Explanation:

For multi-level discount approvals in CPQ:

A - Identify backup approvers: Required because Salesforce Approval Processes must account for out-of-office or unavailable approvers.

D - Define discount thresholds for sales reps: Mandatory so the system knows when to trigger approvals.

E - Document approval levels: Ensures clear governance and reduces ambiguity.

Incorrect options:

B printing approval matrices is not a Salesforce implementation requirement.

C contradicts the purpose of approval controls.

Thus the correct answers are A, D, E.

### NEW QUESTION # 55

A Revenue Cloud Consultant determines that price rules will not address additional calculation steps to accurately set the quote line list price needed for a project. What is the next functionality that should be investigated that will address the requirements?

- A. Set Pricing Method to Custom
- B. A Quote Calculator plugin(QCP)
- C. Use a Record Change Flow to trigger on the Quote Line.
- D. Use an Apex Trigger on the Quote Line

**Answer: B**

Explanation:

When Price Rules are insufficient for complex pricing logic, Salesforce CPQ documentation directs consultants to the Quote Calculator Plugin (QCP) as the next escalation point.

QCP enables custom JavaScript logic executed inside the CPQ Quote Calculator, allowing manipulation of:

List price

Net price

Quantity

Custom logic loops

Conditional calculations beyond standard rule capabilities

Flows or Apex should not manipulate pricing during calculation because they run outside the CPQ calculator, causing inconsistent pricing results.

Hence the correct next step is QCP.

## NEW QUESTION # 56

.....

Even though we have already passed many large and small examinations, we are still unconsciously nervous when we face examination papers. AP-223 practice quiz provide you with the most realistic test environment, so that you can adapt in advance so that you can easily deal with formal exams. What we say is true, apart from the examination environment, also includes AP-223 Exam Questions which will come up exactly in the real exam. And our AP-223 study materials always contain the latest exam Q&A.

**Visual AP-223 Cert Exam:** [https://www.bootcamppdf.com/AP-223\\_exam-dumps.html](https://www.bootcamppdf.com/AP-223_exam-dumps.html)

Salesforce Exam AP-223 Pass Guide The only goal of all experts and professors in our company is to design the best and suitable study materials for all people, With the help of our AP-223 study material during the year, I assure that you will stand out in the crowd, If you choose to use AP-223 training pdf, we can help you 100% pass your first time to attend actual exam, Salesforce Exam AP-223 Pass Guide We may foresee the prosperous market with more and more workers attempting to reach a high level.

You must feel scared and disappointed, Often, AP-223 Valid Mock Exam I was writing and making slides well into the night to have something for the students in the morning, The only goal of all experts and professors AP-223 Valid Mock Exam in our company is to design the best and suitable study materials for all people.

## Free PDF Quiz AP-223 - CPQ and Billing Consultant Accredited Professional High Hit-Rate Exam Pass Guide

With the help of our AP-223 Study Material during the year, I assure that you will stand out in the crowd, If you choose to use AP-223 training pdf, we can help you 100% pass your first time to attend actual exam.

We may foresee the prosperous market with more and more workers AP-223 attempting to reach a high level, You will be surprised, because its daily purchase rate is the highest.

- Valid Exam AP-223 Pass Guide - Free PDF Visual AP-223 Cert Exam: CPQ and Billing Consultant Accredited Professional  Easily obtain free download of  AP-223  by searching on  [www.pdf.dumps.com](http://www.pdf.dumps.com)   AP-223 Exam Topics Pdf
- High-quality Exam AP-223 Pass Guide to Obtain Salesforce Certification  Simply search for “ AP-223 ” for free download on  [www.pdfvce.com](http://www.pdfvce.com)   AP-223 Exam Dumps Provider
- Latest Salesforce Exam AP-223 Pass Guide and High Hit Rate Visual AP-223 Cert Exam  The page for free download of “ AP-223 ” on “ [www.dumpsmaterials.com](http://www.dumpsmaterials.com) ” will open immediately   AP-223 Learning Mode
- AP-223 Exam Overview  Updated AP-223 Test Cram  Exam AP-223 Success  Open  [www.pdfvce.com](http://www.pdfvce.com)  and search for   AP-223    to download exam materials for free   Exam AP-223 Success
- Pass Guaranteed Salesforce - AP-223 –Trustable Exam Pass Guide  Open website  [www.pdf.dumps.com](http://www.pdf.dumps.com)  and search for   AP-223  for free download  Updated AP-223 Test Cram
- High-quality Exam AP-223 Pass Guide - Win Your Salesforce Certificate with Top Score  Search on  [www.pdfvce.com](http://www.pdfvce.com)  for   AP-223  to obtain exam materials for free download   Exam AP-223 Discount
- AP-223 Test Simulator  AP-223 Exam Dumps Provider  Reliable AP-223 Test Syllabus  Search for   AP-223   on  [www.examcollectionpass.com](http://www.examcollectionpass.com)  immediately to obtain a free download   Practice AP-223 Exams Free
- Pass Guaranteed Salesforce - AP-223 –Trustable Exam Pass Guide  Immediately open  [www.pdfvce.com](http://www.pdfvce.com)  and search for   AP-223  to obtain a free download   AP-223 Exam Overview

