

L5M7復習テキスト、L5M7試験復習赤本



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>> L5M7復習テキスト <<

一番優秀L5M7 | ハイパスレートのL5M7復習テキスト試験 | 試験の準備方法 Achieving Competitive Advantage Through the Supply Chain (L5M7) 試験復習赤本

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CIPS L5M7 認定試験の出題範囲:

トピック	出題範囲

トピック 1	• Understand the Dynamics of Supply Chains: This section of the exam measures the skills of Supply Chain Analysts and covers the foundational understanding of how supply chains operate, interact, and add value to organizations. It examines the differences between supply chains, supply networks, and supply chain management while exploring the concept of supplier tiering and network sourcing. Candidates are expected to understand how effective supply chain management improves quality, reduces costs and lead times, and fosters innovation while mitigating risks. Additionally, this section emphasizes the connection between an organizational infrastructure, culture, and process management in achieving efficient supply chains. It also compares various improvement approaches, including collaborative and competitive models, outsourcing, offshoring, and global procurement.
トピック 2	• Understand Improvement Methodologies that Can Be Used in Supply Chains: This section of the exam measures the skills of Procurement Managers and focuses on the tools and methodologies used to enhance supply chain performance and efficiency. It highlights the principles of total quality management (TQM), including quality assurance and inspection, and their role in ensuring product and process consistency. Candidates must understand how to use statistical methods such as KPIs, data analysis, and Six Sigma to drive continuous improvement. The section also explores lean thinking, agile processes, Just-in-Time (JIT) systems, and the 5S methodology as frameworks for optimizing operations. Furthermore, it covers the application of business process re-engineering (BPR) and benchmarking to evaluate and redesign supply processes for better performance and competitiveness.
トピック 3	• Understand Measures Required to Achieve Competitive Advantage in Supply Chains: This section of the exam measures the skills of Strategic Sourcing Specialists and focuses on achieving and maintaining competitive advantage through strategic supply chain practices. It assesses knowledge of how organizations can leverage cost leadership or differentiation strategies to outperform competitors. Candidates are expected to understand pricing mechanisms such as fixed and variable pricing, open book costing, and risk • reward arrangements that drive efficiency and transparency. The section also includes cost reduction techniques like supplier rationalization, value analysis, and negotiation strategies that enhance profitability. Finally, it examines collaborative approaches such as partnership sourcing, building supplier trust, and managing relationship life cycles to ensure long-term strategic advantages within the supply chain.

CIPS Achieving Competitive Advantage Through the Supply Chain (L5M7) 認定 L5M7 試験問題 (Q36-Q41):

質問 # 36

In a typical supply chain, in which direction does value-add travel?

- A. From the retailer to the supplier
- B. From the customer to the distributor
- C. From the OEM to the retailer
- D. From the first supplier to the customer

正解: D

解説:

Value flows downstream, originating with suppliers and moving toward the end customer. A typical chain is tiered suppliers # OEM/producer # distributors/retailers # customer. Short cited term: "value moves downstream" (L5M7 Study Guide, p.4).
Reference: CIPS L5M7 Study Guide, p.4.

質問 # 37

In supply-chain management, is culture a relevant consideration?

- A. Yes - culture determines whether you wish to work with a supplier or not
- B. No - culture is impossible to define and should not be a consideration
- C. Yes - understanding culture helps achieve collaboration between organisations
- D. No - it does not matter what the culture of the supply chain is

正解: C

解説:

Understanding organisational and national cultures supports collaboration, communication, and innovation across the chain. Cultural awareness enables smoother partnerships and shared values.

Short cited extract: "Cultural understanding assists collaboration and trust within supply-chain relationships.

" (L5M7 Study Guide, pp. 58-59)

Reference: CIPS L5M7 Study Guide, pp. 58-59.

質問 # 38

Total Quality Management (TQM) is a long-term strategy. Is this TRUE?

- A. No - TQM is a short-term efficiency strategy
- B. No - TQM makes a firm more Lean short-term
- C. Yes - effort is required in the short and medium term; results may not be immediate
- D. Yes - TQM requires at least one year to implement

正解: C

解説:

TQM is a long-term philosophy demanding sustained commitment; benefits emerge gradually through continuous improvement.

Short cited extract: "TQM is a long-term commitment where results may not be immediate." (L5M7 Study Guide, p. 118)

Reference: CIPS L5M7 Study Guide, p. 118.

質問 # 39

George, a property manager, agrees a cost-plus payment with a plumber. Which of the following will he need to know to calculate total price?

Select THREE.

- A. Cost of materials
- B. Supplier's overhead and profit
- C. Supplier's tax rate
- D. Supplier's pension contribution
- E. Cost of labour

正解: A、B、E

解説:

Cost-plus pricing is based on actual material and labour costs plus an agreed margin for overheads and profit.

Short cited extract: "Cost-plus = actual cost + agreed mark-up for profit/overheads." (L5M7 Study Guide, p. 191)

Reference: CIPS L5M7 Study Guide, p. 191.

質問 # 40

In a typical Supply Chain Quality Framework (SCQF), which of the following characteristics is likely to feature?

Select THREE.

- A. Marketing
- B. Continuous Improvement
- C. Sustainability
- D. Procurement
- E. Information

正解: B、C、E

解説:

The SCQF integrates factors that promote long-term excellence across the chain: leadership, stakeholder commitment, sustainability, information management, and continuous improvement. These underpin effective quality and performance.

Reference:CIPS L5M7 Study Guide, p. 34.

質問 #41

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L5M7試験復習赤本: https://www.jpexam.com/L5M7_exam.html

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