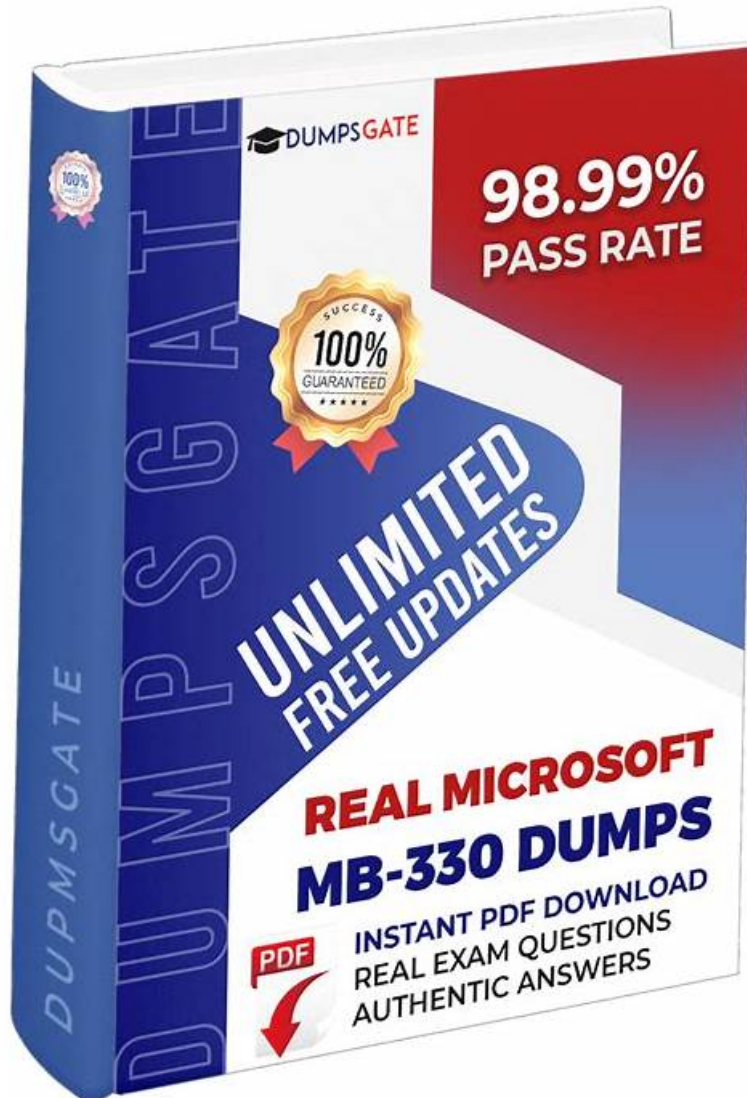


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Microsoft Dynamics 365 Supply Chain Management Functional Consultant Sample Questions (Q78-Q83):

NEW QUESTION # 78

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review/ screen.

A company plans to simplify interactions between purchasing department employees and vendors.

You need to ensure that employees are redirected to a vendor's online store to select items for inclusion on purchase requisitions.

Solution: Create a vendor catalog.

Does the solution meet the goal?

- A. No
- B. Yes

Answer: A

Explanation:

Explanation

References:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/set-up-external-catalog-for-punchout>

NEW QUESTION # 79

A company uses procurement in Dynamics 365 Supply Chain Management.

You need to select the correct system functionalities to meet the company's requirements.

Which system functionalities should you select? To answer, drag the appropriate system functionalities to the correct business requirements. Each system functionality may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

System functionalities	Answer Area	System functionality
External catalog	Business requirement View a vendor's website to select items and bring the item information and pricing into the system on a purchase requisition. Import a vendor's catalog into the system with their item information. Create a catalog of items and assign them to specific business units. Associate specific catalogs to specific legal entities in the system.	
Vendor catalog		
Procurement catalog		
Catalog policy rule		

Answer:

Explanation:

System functionalities	Answer Area	System functionality
External catalog	Business requirement View a vendor's website to select items and bring the item information and pricing into the system on a purchase requisition. Import a vendor's catalog into the system with their item information. Create a catalog of items and assign them to specific business units. Associate specific catalogs to specific legal entities in the system.	External catalog
Vendor catalog		Vendor catalog
Procurement catalog		Procurement catalog
Catalog policy rule		Catalog policy rule

Explanation:

Business requirement	System functionality
View a vendor's website to select items and bring the item information and pricing into the system on a purchase requisition.	External catalog
Import a vendor's catalog into the system with their item information.	Vendor catalog
Create a catalog of items and assign them to specific business units.	Procurement catalog
Associate specific catalogs to specific legal entities in the system.	Catalog policy rule

NEW QUESTION # 80

You need to set up pricing to solve the paint program school complaint. What should you configure? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Requirement	Configuration
Configure pricing for the paint program.	<input type="text"/>
	Customer group
	Price group
	Sales agreement
Apply largest discount.	<input type="text"/>
	Find next on trade agreement line for all customers only
	Find next on trade agreement line for select customers only
	Find next on trade agreement lines for both the select customers and all customers

Answer:

Explanation:

Requirement	Configuration
Configure pricing for the paint program.	<input type="text"/>
	Customer group
	Price group
	Sales agreement
Apply largest discount.	<input type="text"/>
	Find next on trade agreement line for all customers only
	Find next on trade agreement line for select customers only
	Find next on trade agreement lines for both the select customers and all customers

Explanation:

Requirement	Configuration
Configure pricing for the paint program.	<input type="text"/>
	Customer group
	Price group
	Sales agreement
Apply largest discount.	<input type="text"/>
	Find next on trade agreement line for all customers only
	Find next on trade agreement line for select customers only
	Find next on trade agreement lines for both the select customers and all customers

Box 1: Price group

A school that is part of the special paint program reports that a sale price on canvas last month was a better price than its paint program price. The school requests a price adjustment.

Trade Agreement Logic

Before we go and set up a trade agreement let's first discuss how the system evaluates trade agreements.

When Dynamics 365 Finance and Operations evaluates trade agreements it tries to find the most specific pricing that falls within the validity dates. What I mean by "most specific" pricing is, the system checks the "Party type code" as well as the "Product code type" to see if there is a valid price specific to that customer or vendor for the specific product selected on the sales order or purchase order line respectively. Then if it cannot find that most specific combinations it looks for the next level up which are the price groups and then finally if it can't find prices at the group level it looks for prices that may apply to all vendors or customers.

Box 2: Find next on trade agreement line for select customers only

The next trade agreement type is a line discount. As the name suggests a line discount will appear on the sales order line as a percentage discount or a per unit discount depending on how the trade agreement is set up.

Reference: <https://dynamics-tips.com/trade-agreements/>

NEW QUESTION # 81

A cosmetics company uses Dynamics 365 Supply Chain Management. You configure a single legal entity.

Items must be created for a new product line of lipsticks. The lipsticks will have similar characteristics and will be sold in two sizes: trial size and full size. The lipsticks will also have colors and product lines assigned to item numbers. Each lipstick must be assigned a unique item number.

Historically, users manually entered items for new product lines and incorrectly and inconsistently set up the associated values.

You need to define the setup for the items and configurations.

What should you configure? To answer, drag the appropriate configurations to the correct requirements. Each configuration may be

used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.
NOTE: Each correct selection is worth one point.

Configurations

Item template Product attributes

Product master

Answer Area

Requirement

Set up the item size, color, and product line.

Enforce consistency.

Configuration

Product master

Product master

Answer:

Explanation:

Configurations

Item template Product attributes

Product master

Answer Area

Requirement

Set up the item size, color, and product line.

Enforce consistency.

Configuration

Product attributes

Product master

Explanation

Graphical user interface, diagram, application Description automatically generated

Requirement

Set up the item size, color, and product line.

Enforce consistency.

Configuration

Product attributes

Product master

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/pim/product-information>

NEW QUESTION # 82

You need to configure the pricing for the white-labeled products.

Which system object should you configure? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Configuration

Configure the "Compare to" price for a white-labeled product.

Configure the mechanism for customer tier B.

Configure a price to use for customer tier B pricing.

System object

Price group
Trade agreement
Released product
Product attribute

Price group
Item group
Customer group
Trade allowance

Table
Group
All
Price group

Answer:

Explanation:

Configuration

Configure the "Compare to" price for a white-labeled product.

Configure the mechanism for customer tier B.



Microsoft

Configure a price to use for customer tier B pricing.

System object

Price group
Trade agreement
Released product
Product attribute

Price group
Item group
Customer group
Trade allowance

Table
Group
All
Price group

Explanation:

Box 1: Price Group

Note: Requirements. White labeling

* Trey Research will provide and maintain a 'Compare to' price for customers to use to compare the white-labeled products. This Compare to price will also be the default item price for the customer if the customer accidentally lets a contract price expire.

Price Group

In Microsoft Dynamics AX, price groups can be used to specify a set of prices that you want apply to a group of customers, vendors, or items.

* For item transactions, prices are derived from price groups that are referenced in trade agreements in the Sales and marketing module.

Box 2: Trade allowance

Note: Customers are categorized into four pricing tiers (A, B, C, and D) based on sales volume over the past 12 months.

Promotional fund and Trade allowance agreement

A trade allowance agreement is an incentive program where pay-for-performance monetary rewards are offered to customers that achieve specific volume targets and/or behavioral goals. Promotional funds are budgeted expenditures. In that way, the promotional campaigns can be captured.

Box 3: Price Group

Reference: <https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/about-creating-and-using-price-groups>

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/sales-marketing/trade-allowance#promotional-fund-and-trade-allowance-agreement>

NEW QUESTION # 83

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