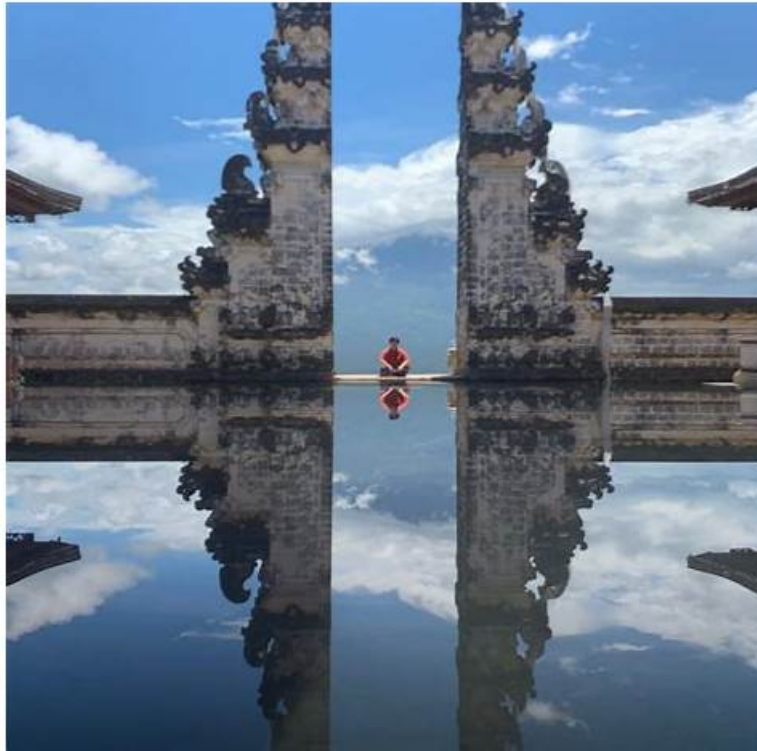


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Salesforce Certified Platform Strategy Designer Sample Questions (Q74-Q79):

NEW QUESTION # 74

A strategy designer is working with a product team to reach more diverse audiences. How should the designer make a case for ensuring all future releases meet accessibility standards?

- A. Evaluate competitors' accessibility standards.
- **B. Plot accessibility standards against impact and difficulty.**
- C. Focus rationale on how refactoring later is more expensive.

Answer: B

Explanation:

Mapping out accessibility standards in terms of their impact on users and implementation difficulty provides a clear, strategic view of why meeting these standards is essential. This approach helps in prioritizing accessibility efforts based on their potential to enhance user experience and inclusivity, while also considering the practical aspects of integrating these standards into product development.

NEW QUESTION # 75

Customer service surveys and user feedback reveal Cloud Kicks' users desire new features on the sales platform. How should the strategy designer collaborate with the UX designer to ensure those features are both viable and feasible?

- A. Co-create a journey map with users.
- B. Identify user quotes to make the case.
- **C. Align design implications to business goals.**

Answer: C

Explanation:

The best way to collaborate with the UX designer to ensure that new features on the sales platform are both viable and feasible is to align design implications to business goals, as this helps justify the value proposition and return on investment of the new features. Co-creating a journey map with users or identifying user quotes may not address the viability or feasibility aspects of the new features.

NEW QUESTION # 76

A strategy designer is hired to help service agents pool their shared knowledge, see the bigger picture, and understand what may be causing poor and disjointed support experiences, and where other pain points and opportunities may lie. Which method of co-design workshop should be used?

- A. Ideation
- B. Prototyping
- **C. Journey mapping**

Answer: C

Explanation:

Journey mapping is the most effective co-design workshop method for helping service agents understand the customer support experience comprehensively. It visually represents the customer's end-to-end journey, highlighting pain points, opportunities for improvement, and areas causing disjointed experiences, fostering a shared understanding among agents.

NEW QUESTION # 77

A job listing company has launched a campaign around the adoption of its social app for professional networking. What should the team measure to gain the most trustworthy perspective and discourage artificially increasing (or "hacking") the company success metrics?

- A. Number of times a user opens the app per day
- B. New account activations
- **C. New connections made between users**

Answer: C

Explanation:

The best way to measure the success of a social app for professional networking is to track the new connections made between users, as this reflects the value proposition and user engagement of the app. Measuring the number of times a user opens the app per day or the new account activations may not capture the true impact of the app, as users may open the app without interacting with others or create accounts without using them.

NEW QUESTION # 78

Cloud Kicks wants to launch a campaign that rewards customer behavior by giving away free merchandise, which key business criteria should be ensured?

- A. Feasibility
- **B. Viability**
- C. Desirability

Answer: B

Explanation:

The key business criteria that should be ensured for launching a campaign that rewards customer behavior by giving away free merchandise is viability. Viability is the degree to which a product or service is profitable and sustainable for the business. By giving away free merchandise, Cloud Kicks should ensure that the campaign is viable in terms of costs, revenues, risks, and benefits. Desirability or feasibility may not be the key criteria for this campaign, as they relate to the customer or technical aspects of the product or service.

NEW QUESTION # 79

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