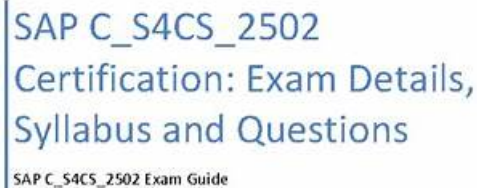


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This comprehensive preparation guide is tailored for candidates of the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C-S4CS-2502) exam. It provides essential details, including the exam structure, duration, syllabus coverage, recommended trainings, and key topic weightings. With a detailed overview of solution processes, configuration with SAP Fiori Launchpad, data migration, AI in sales, and more, this resource helps aspirants stay focused and boost their confidence. Realistic sample questions with answers are included to simulate the exam environment and enhance practical understanding. Perfect for anyone aiming to score high in the C-S4CS-2502 certification.

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SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.
Topic 2	<ul style="list-style-type: none"> Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S 4HANA Cloud Public Edition.
Topic 3	<ul style="list-style-type: none"> This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.
Topic 4	<ul style="list-style-type: none"> Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops
Topic 5	<ul style="list-style-type: none"> This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.
Topic 6	<ul style="list-style-type: none"> This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q54-Q59):

NEW QUESTION # 54

Note: There are 2 correct answers to this question.

- A. Perpetual license
- B. Software installation on customer site
- C. Multi-tenant server
- D. Lower total cost of ownership

Answer: C,D

NEW QUESTION # 55

What activities are applied to the entire system and cannot be changed after confirmation in SAP Central Business Configuration?

Note: There are 2 correct answers to this question.

- A. Fiscal year variant
- B. Group currency
- C. Configuration activities
- D. Scoping

Answer: A,B

NEW QUESTION # 56

Which levels constitute the structure of a sales order?

- A. Order
- B. Customer
- C. Sales organization
- **D. Header**

Answer: D

NEW QUESTION # 57

In a predictive model for sales, what does the quotation conversion rate measure?

- A. The percentage of net values converted from quotations into billing documents
- **B. The percentage of the number of order items that was converted from quotation items**
- C. The percentage of the number of orders that was converted from quotations
- D. The percentage of net values converted from quotations into sales orders

Answer: B

NEW QUESTION # 58

You evaluate a predictive model.

What is the value range of predictive power and prediction confidence?

- **A. From 0% to 100%**
- B. From 0 to 10
- C. From A to Z
- D. From 0 to 1000

Answer: A


NEW QUESTION # 59

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This pdf covers all of the C-S4CS-2502 Exam Questions from the previous exams as well as those that will appear in the upcoming SAP C-S4CS-2502 exam. The C-S4CS-2502 PDF exam questions are compiled according to the latest exam syllabus to ensure your success. The SAP C-S4CS-2502 PDF exam questions are also printable to make handy notes.

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