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Salesforce Certified Industries CPQ Developer Sample Questions (Q70-Q75):

NEW QUESTION # 70

In Vlocity Context Rules, where can you set the rule type such as Qualification, Penalty, etc.?

Note: This question displayed answer options in random order when taking this Test.

- A. Context Dimension
- **B. Rule**
- C. Context Mapping
- D. Rule Set

Answer: B

Explanation:

In Vlocity Context Rules, the rule type such as Qualification, Penalty, etc., is set at the level of the individual Rule. This setting defines the nature of the rule and its purpose within the broader context of rule sets where multiple rules may interact. The designation of the rule type at this level allows for precise control over how each rule behaves and interacts with others, facilitating a modular and scalable approach to rule management within Vlocity CPQ systems.

NEW QUESTION # 71

Which of these enables you to assign two base prices to a product?

Note: This question displayed answer options in random order when taking this Test.

- A. Using an override
- B. Using an adjustment
- C. Using price lists
- **D. A price list entry**

Answer: D

Explanation:

Assigning two base prices to a product in Salesforce Industries CPQ can be accomplished through the use of multiple price list entries. Each price list entry can specify a different base price for the same product under different conditions or for different markets. This approach allows businesses to adapt their pricing strategies flexibly across different customer segments or geographic areas, ensuring that the pricing reflects the market conditions or strategic objectives.

NEW QUESTION # 72

The Salesforce Industries Process Library is a portal providing training on Salesforce Industry Cloud products.

- A. True
- **B. False**

Answer: B

Explanation:

* B. False: The Salesforce Industries Process Library is not primarily a training portal but a repository that provides process templates and best practices specific to Salesforce Industries solutions. While it does support learning and adaptation of Salesforce Industry Cloud products, its main purpose is to facilitate the implementation and customization of industry-specific processes rather than formal training.

NEW QUESTION # 73

A company has two telesales teams: one that does business in Russian and another that does business in English. The developer decides to enable the multi-language feature in the shared catalog. However, during testing, Russian translations do not display in the Cart.

Which three things should the developer verify?

Choose 3 answers

- **A. Russian translations for the products exist in the StringTranslation object.**
- B. The Russian Locale is activated in the Vlocity Locale Code picklist.
- **C. User's Locale is set to Russian.**
- D. Russian translations for the products exist in the Translation Workbench.
- **E. Users Language is set to Russian.**

Answer: A,C,E

Explanation:

When enabling the multi-language feature in Salesforce CPQ for a shared catalog, ensuring that the Russian translations display in the cart requires several checks:

* User's Locale is set to Russian: The user's locale determines which language settings the system uses to display UI elements and product information.

* Russian translations for the products exist in the StringTranslation object: Salesforce uses the StringTranslation object to store translations of various text elements in multiple languages. It's crucial that the product descriptions and other relevant text are available in this object.

* Users Language is set to Russian: This setting ensures that the system recognizes the user's preferred language for all interactions, including viewing product information in the cart.

These settings ensure that when a user who prefers Russian accesses the CPQ system, they see product descriptions and other relevant information in Russian, enhancing the user experience and ensuring clarity in communication.

NEW QUESTION # 74

Which field on a Vlocity Picklist is primarily evaluated programmatically either by Vlocity CPQ or Vlocity Order Management?

Note: This question displayed answer options in random order when taking this Test.

- A. Label
- B. Text value
- C. Abbreviation
- **D. Code**

Answer: D

Explanation:

In Salesforce Industries CPQ, the Code field on a Vlocity Picklist is primarily evaluated programmatically by Vlocity CPQ or Vlocity Order Management. The code is a unique identifier used by the system to apply logic and make decisions programmatically.

* Code: Acts as the key identifier that the system uses to reference the selected picklist value in formulas, rules, and scripts. It is crucial for ensuring the correct application of business logic across different modules of the Salesforce Industries suite.

NEW QUESTION # 75

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