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Salesforce Certified Platform App Builder Sample Questions (Q278-Q283):

NEW QUESTION # 278

A recently refreshed partial sandbox at Cloud Kicks has no data In the custom object Shipping. Checking In production, there are two million rows of data in the object.

What could be the reason the data Is missing?

- A. The sandbox was refreshed too early.
- B. The sandbox is still populating data.
- C. The Partial sandbox is at capacity.
- **D. The selected objects in the sandbox template.**

Answer: D

NEW QUESTION # 279

Universal Containers wants to understand return on investment for the latest advertising buy. They currently use a private security model for all objects.

What should an app builder recommend?

- **A. Configure Campaign Hierarchies and Campaign statistics**
- B. Utilize Account Hierarchies and Roll-Up Summary fields
- C. Run an opportunities pipeline report
- D. Change to a public security model

Answer: A

Explanation:

For Universal Containers to understand the return on investment (ROI) for their latest advertising buy while using a private security model, the best recommendation is to use Campaign Hierarchies and Campaign statistics.

* Campaign Hierarchies and Campaign Statistics: Campaign hierarchies allow Universal Containers to track the effectiveness and ROI of marketing efforts by grouping related campaigns (e.g., advertising buys) under a parent campaign and rolling up key metrics like responses, converted leads, and won opportunities. Campaign statistics provide detailed insights into individual and aggregate campaign performance, helping calculate ROI.

* This method works well within a private security model since it respects existing sharing rules and access controls, ensuring that only authorized users can see the campaign data.

Campaign Management Overview

Option A (Account Hierarchies and Roll-Up Summary fields): Account hierarchies and roll-up summary fields focus on aggregating account-level data, which doesn't directly support measuring the ROI of advertising campaigns.

Option B (Opportunities Pipeline Report): While an opportunities pipeline report can provide insights into sales, it doesn't track campaign-related data or advertising ROI directly.

Option C (Change to a Public Security Model): Changing to a public security model isn't necessary and could expose sensitive data. Campaign hierarchies and statistics work well with a private security model.

In summary, Campaign Hierarchies and Campaign Statistics are the recommended approach to track the ROI of advertising buys.

Reference: Campaign Hierarchies and Campaign ROI

NEW QUESTION # 280

Your manager has asked you to create an object with radio buttons that track a rating of 1-5.

How will you achieve this?

- A. Create a radio button with 5 option.
- B. Create a dependent picklist that feeds the radio button type field.
- C. Create a formula field.
- **D. Create a Visualforce page with radio buttons.**

Answer: D

NEW QUESTION # 281

The Director of Customer Services wants to know when agents are overwhelmed with high-priority items in the support queue. The Director wants to receive a notification when a new case is open with the status of "New" for more than four business hours. Which two automation processes should be used to accomplish this? (Choose two.)

- A. Escalation rules
- B. Process Builder
- C. Flow Builder
- D. Scheduled Apex

Answer: A,B

NEW QUESTION # 282

universal containers has 20 different workflows on the opportunity object. To ensure that updates are processing properly for all field updates uc has the re-evaluate workflow rules after field change checkbox checked. Recently after adding a new workflow, users have reported receiving errors about workflow limits. What should a app builder look at so address this?

- A. Talk to a developer about apex code issues
- B. Number of workflows per object limits
- C. Workflows that cause each other to fire back and forth recursively
- D. Workflows on other objects that are being re triggered

Answer: C

Explanation:

Workflows that cause each other to fire back and forth recursively can result in workflow limits errors. For example, if workflow A updates a field that triggers workflow B, and workflow B updates a field that triggers workflow A, this can create an infinite loop of workflows that exceed the maximum number of workflow time triggers per hour.

NEW QUESTION # 283

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