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Salesforce Certified Experience Cloud Consultant Sample Questions (Q169-Q174):

NEW QUESTION # 169

Universal Containers (UC) works with regional partners to sell localized products. UC is actively accepting new partner applications in certain regions. Partners can only apply using UC's referral program, and the application form in certain regions can potentially contain a varying degree of sensitive information. The list of existing partners must not be shared with the general public. What should the Experience Cloud consultant recommend?

- A. Create a public site for prospect partners, show them a nondisclosure agreement, and allow them to fill out an application form on the site.
- B. Create a public site for existing partners and allow them to generate token-based referral links for prospect partners.
- **C. Create an app for the Internal Business development team and allow them to generate token-based referral links for existing partners in their region.**
- D. Create an authenticated digital experience for partners and allow them to refer other partners in their region.

Answer: C

Explanation:

This option allows UC to control the access to the partner application form and ensure that only qualified partners can apply. Token-based referral links are unique and expire after a certain time, which adds an extra layer of security. Creating an app for the internal team also allows UC to track the performance of the referral program and reward the existing partners accordingly.

NEW QUESTION # 170

Ursa Major Solar (UMS) has seen exponential growth in recent years. The incoming call volume to the support center has gone up exponentially as well, and is now reaching unmanageable levels. What should UMS consider to help the situation?

- **A. Create a self-service community using Customer Service template.**
- B. Create a smart queue router using Service Cloud template.
- C. Create a peer-to-peer forum using Self-Service template.
- D. Create virtual support agents using Chat Bot template.

Answer: A

Explanation:

This option allows UMS to reduce the call volume by providing customers with self-service options, such as knowledge articles, FAQs, case management, chat, and feedback. The Customer Service template is designed for this purpose and offers a responsive and customizable layout.

NEW QUESTION # 171

Universal Containers (UC) is building a new self-service site for its large global customer base. Customers will be posting questions, viewing knowledge articles, downloading warranties, opening tickets, and registering their recent purchases. Purchases are stored in a custom object. UC is considering using the Customer Service template for the site and External Apps license for the customers. Which limitation could cause a potential issue for UC?

- **A. External Apps license does NOT allow access to custom objects.**
- B. External Apps license does NOT allow access to cases.
- C. External Apps license does NOT allow self-registration.
- D. External Apps license does NOT download documents out-of-the-box.

Answer: A

Explanation:

This license type allows users to access standard objects, such as accounts, contacts, and cases, in a self-service site. However, it does not allow users to access custom objects, such as purchases. UC would need to use a different license type, such as Customer Community Plus, that supports custom objects.

NEW QUESTION # 172

Universal Containers (UC) maintains multiple customer-facing sites, but only one profile for all customer users. No customer has access to more than one site.

Which step should the UC system administrator take to grant customers access to the appropriate site?

- A. Add user to the All Customer Portal Users public group.
- B. Create and assign a permission set to the users and site.
- C. Enable the Customer Identity profile or permission set.
- **D. Assign the profile to the site membership.**

Answer: D

Explanation:

This option allows UC to grant customers access to the appropriate site. Site membership is a feature that defines which users can access a site and what permissions they have. UC can assign the profile for all customer users to the site membership of each site and specify the default page access and object permissions for that profile. UC can also assign permission sets to the site membership to grant additional permissions to specific users⁴

NEW QUESTION # 173

Ursa Major Solar (UMS) is planning to build a portal for its partners. Among other things, UMS will be distributing leads to its partners in the portal.

Which standard component can UMS leverage if it elects to use Partner Central template?

- A. Lead Flow
- **B. Lead Inbox**
- C. Lead Distribution
- D. Lead Selector

Answer: B

Explanation:

To distribute leads to its partners in the portal, UMS can leverage the Lead Inbox component if it elects to use Partner Central template. The Lead Inbox component is a standard component that displays a list of leads assigned to the partner user or their partner account. The partner user can view, accept, or reject the leads from the Lead Inbox component.

NEW QUESTION # 174

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