

# Latest C-TB120-2504 Real Test | C-TB120-2504 Exam Success



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DumpsTests has assembled a brief yet concise study material that will aid you in acing the SAP Certified Associate - SAP Business One (C-TB120-2504) exam on the first attempt. This prep material has been compiled under the expert guidance of 90,000 experienced SAP professionals from around the globe. DumpsTests offers the complete package that includes all exam questions conforming to the syllabus for passing the SAP Certified Associate - SAP Business One (C-TB120-2504) exam certificate in the first try.

## SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G/L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.</li> </ul>
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## SAP Certified Associate - SAP Business One Sample Questions (Q46-Q51):

### NEW QUESTION # 46

How are defined inventory levels (such as minimum inventory requirements) considered when running the Material Requirements Planning (MRP) wizard?

- A. Recommendations
- B. Stock on Hand
- C. Supply
- D. Demand

**Answer: C**

### NEW QUESTION # 47

What type of analytical object is the Customer 360?

- A. Pervasive Dashboard
- B. Advanced Dashboard
- C. KPI
- D. SAP HANA app

**Answer: B**

### NEW QUESTION # 48

Your company manufactures electronic devices.

How would you define a technician employee and a calibration machine in order to plan capacity in the production process?

- A. A technician employee is an overhead cost, and a calibration machine is considered a tool in the production process.
- B. A technician employee is a resource with fixed working hours, and a calibration machine is a resource that requires periodic maintenance.
- C. A technician employee is a resource that impacts product quality, and a calibration machine is a resource used solely for quality control.
- D. A technician employee is a resource with a variable capacity based on skills and experience, and a calibration machine is a resource with a fixed capacity based on its calibration frequency.

**Answer: D**

### NEW QUESTION # 49

What condition must be fulfilled before the system recommends issuing a level 2 dunning letter?

- A. The dunning level of a customer is 2 or higher.
- **B. A level 1 letter has already been issued.**
- C. The open debt exceeds the customer's credit limit.
- D. Interest should be defined in the dunning terms.

**Answer: B**

### NEW QUESTION # 50

One of the items you manage in your warehouse fell and broke so you throw it away.  
What document should you add to record the removal of the item from the inventory?

- **A. Goods Issue**
- B. Retirement
- C. Goods Return
- D. Inventory Transfer

**Answer: A**

### NEW QUESTION # 51

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