

# Pass Guaranteed 2026 C\_TB120\_2504: SAP Certified Associate - SAP Business One-Efficient Pdf Format



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## SAP C\_TB120\_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.</li></ul>

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### SAP Certified Associate - SAP Business One Sample Questions (Q58-Q63):

#### NEW QUESTION # 58

While reviewing open transactions in a vendor account balance, the accountant notices an outgoing payment the company paid in advance and two A/P invoices that relate to this payment.

Which action should be taken in order to connect the two invoices with the payment?

- A. Internal reconciliation for the vendor master data record
- B. Internal reconciliation for the bank account
- C. External reconciliation for the bank account
- D. External reconciliation for the vendor master data record

**Answer: A**

#### NEW QUESTION # 59

The customer wants to continue legacy document numbers in the new SAP Business One system with no breaks. What would you recommend? Note: There are 2 correct answers to this question.

- A. Use the manual numbering series and enter the legacy numbers.
- B. Use the primary series with a prefix for the legacy numbers.
- C. Use the primary series and change the starting number.
- D. Define a new series starting with the next legacy number.

**Answer: C,D**

#### NEW QUESTION # 60

You resell office supplies. You want to buy pens in boxes of 20 units and sell each pen separately.

What should you define in the system to enable this process?

- A. Define a purchase unit of measure for the box of pens and a sales unit of measure for a single pen.
- B. Define the pen as a sales item and the box of pens as a purchase item.
- C. Define a factor of 20 for the box of pens in the item master data.
- D. Define an order multiple of 20 for the pen in the item master data.

**Answer: A**

#### NEW QUESTION # 61

Item Code AB1234 is controlled by the FIFO valuation method.

When this item is issued out of the warehouse, which layer does the system choose first?

- A. The layer with the lowest cost
- B. The layer selected by a user
- C. The layer with the smallest quantity
- D. The oldest available layer

## Answer: D

### NEW QUESTION # 62

A company wants to track the sales performance of items by different market segments. Examples of these segments include sales to youths, seniors, professionals, and amateurs. These market segments sometimes overlap.

Which functionality can help the company track sales performance of items for overlapping market segments?

- A. Customer Groups
- B. Item Groups
- C. Customer Type
- D. Item Properties

## Answer: D

### NEW QUESTION # 63

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