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GIIn Certified Innovation Professional (CInP) Sample Questions (Q187-Q192):

NEW QUESTION # 187

For projects in the Mid Zone that pass the final decision gate, they will pass from the Mid Zone to the Back End, where they will

enter into a completely different set of activities.
Select one correct answer from the list:

- A. An accurate Gantt Chart
- B. A project post-mortem
- C. A highly detailed project plan with several layers of approvals
- **D. Pass the final decision gate**

Answer: D

Explanation:

GInI'sCInP Handbook describes the Mid Zone as culminating in a "final decision gate"-the go/no-go point where a project's business case is evaluated. Passing this gate transitions the project from Mid Zone (validation, business casing) to Back End (development, commercialization), shifting from planning to execution activities (e.g., production, launch). Option A, "Gantt Chart," is a tool, not a condition. Option B,

"post-mortem," occurs after failure or completion, not transition. Option D, "detailed project plan," might support the gate but isn't the passing criterion. Option C directly states the condition-passing the gate- matching GInI's phased model and the original answer (though D was incorrectly listed; context suggests C intent). This gate is a pivotal risk filter, ensuring only validated projects consume Back End resources, a cornerstone of GInI's disciplined innovation management.

NEW QUESTION # 188

Wizard of Oz Prototypes are prototypes used to emulate the automated functionality of an artifact even though said functionality happens as a result of a person making it happen manually behind the scenes.
Select one correct answer from the list:

- **A. Wizard of Oz Prototypes**
- B. Looks-Like Prototypes
- C. Works-Like Prototypes
- D. User Experience Prototypes

Answer: A

Explanation:

GInI'sCInP Handbook defines "Wizard of Oz Prototypes" as simulations where a system appears automated, but a human manually operates it behind the scenes-e.g., a chatbot mimicked by a typist-to test user interaction without full development. This low-fidelity method, named after the story's deceptive wizard, validates concepts early. "User Experience Prototypes" (A) is broad, not specific. "Looks-Like Prototypes" (B) focus on appearance, not function. "Works-Like Prototypes" (D) demonstrate real mechanics, not illusions. Option C matches GInI's terminology, aligning with the original answer, embodying a clever, resource-efficient prototyping strategy-a GInI hallmark for rapid validation.

NEW QUESTION # 189

Though _____ is often required, it can be costly. For that reason Innovation Teams must first try to use _____ as much as they can.
Select one correct answer from the list

- **A. Secondary Research / Primary Research**
- B. Primary Research / Secondary Research
- C. Initial Research / Follow-on Research
- D. Deep Research / Shallow Research

Answer: A

NEW QUESTION # 190

The title "Intrapreneur" first appeared in a 1978 paper by Gifford and Elizabeth Pinchot, who defined an Intrapreneur as dreamers who do.
Select one correct answer from the list:

- A. Winners who dream

- B. Creatives who act
- **C. Dreamers who do**
- D. Tinkerers who believe

Answer: C

Explanation:

GInI's CInP Handbook acknowledges the origin of "Intrapreneur" from Gifford and Elizabeth Pinchot's 1978 paper, "Intra-Corporate Entrepreneurship," where they coined it as "dreamers who do"- individuals within organizations who envision innovative possibilities (dream) and execute them (do). This duality captures the intrapreneur's role as both visionary and pragmatic, driving change inside established structures. "Tinkerers who believe" (A) suggests experimentation without action focus. "Winners who dream" (B) implies success without execution. "Creatives who act" (C) is close but lacks the Pinchot's specific "dreamer" nuance. Option D matches GInI's historical citation, aligning with the original answer, reflecting a legacy term GInI adopts to describe internal innovators—a blend of aspiration and agency central to its innovation culture ethos.

Reference: GInI CInP Handbook, Section on Intrapreneurship History and Definition.

NEW QUESTION # 191

Open Innovation is a concept that deals with the strategic philosophy around where and how a business goes about developing and commercializing new innovations.

Select one correct answer from the list:

- A. Where and how a business goes about branding and marketing new innovations
- **B. Where and how a business goes about developing and commercializing new innovations**
- C. Where and how a business goes about finding new customers
- D. When a business should develop and commercialize new innovations

Answer: B

Explanation:

Open Innovation, as defined by GInI and originally by Henry Chesbrough, is a strategic approach to sourcing and utilizing internal and external ideas and pathways for innovation development and commercialization.

The CInP Handbook describes it as focusing on "where and how" a business collaborates—internally, with partners, or through external ecosystems—to innovate. Option A ("when") addresses timing, not strategy. C ("finding new customers") and D ("branding and marketing") are downstream activities, not the core of Open Innovation. B is the precise match.

Reference: GInI CInP Handbook, Section on Open Innovation.

NEW QUESTION # 192

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