

# 최근인기시험MB-280퍼펙트최신덤프공부덤프공부자료

SAP C- BW4HANA-27 SAP Certified Application Associate - Reporting, Modeling and Data Acquisition with SAP BW/4HANA 2.x 3

- B. 1. Reporting requirements  
2. Sources of data 3. Transformations  
4. Storage requirements
- C. 1. Transformations i-1 2. Reporting requirements  
3. Sources of data  
4. Storage requirements
- D. 1. Transformations i-1 2. Sources of data  
3. Reporting requirements  
4. Storage requirements  
for the data model design concept?

정답 B

질문 # 42  
Which settings can you define in a data transfer process (DTP) if you load data into a DataStore object (advanced)?  
Note: There are 3 correct answers to this question.

- A. Activation handling
- B. Data tiering
- C. Error handling
- D. Semantic groups
- E. Extraction mode

정답 C,D,E

질문 # 43  
Which file types are Supported for an upload into SAP BW/4HANA using source system FILE? (3)

- A. CSV
- B. HTML
- C. XLSX
- D. XML
- E. ASCII

정답 A,C,E

질문 # 44  
.....  
SAP인증 C-BW4HANA-27시험러독 의향이 있는 분이 이 글을 보게 될것이라 믿고Fast2test에서 출시한 SAP인증 C-BW4HANA-27덤프를 경추합니다. Fast2test의SAP인증 C-BW4HANA-27덤프는 최강 적응을 자랑하고 있어 시험패스율이 가장 높은 덤프자료로서 뜨거운 인기를 누리고 있습니다. IT인증시험을 패스하여 자격증을 취득하려는 분은Fast2test제품에 주목해주세요.  
C-BW4HANA-27최신 덤프자료: <https://kr.fast2test.com/C-BW4HANA-27-premium-file.html>

최근인기시험C-BW4HANA-27유료한최신덤프자료공부

BONUS!!! Pass4Test MB-280 시험 문제집 전체 버전을 무료로 다운로드하세요: <https://drive.google.com/open?id=1WYPDgeTgru29UiliPzV3uiSOAc-s8B0W>

Microsoft인증 MB-280시험을 패스하기 위하여 잠을 설쳐가며 시험준비 공부를 하고 계신 분들은 이 글을 보는 즉시 공부방법이 틀렸구나 하는 생각이 들것입니다. Pass4Test의Microsoft인증 MB-280덤프는 실제시험을 대비하여 제작한 최신버전 공부자료로서 문항수도 적합하여 불필요한 공부는 하지 않으셔도 되게끔 만들어져 있습니다. 가격도 착하고 시험패스율 높은Pass4Test의Microsoft인증 MB-280덤프를 애용해보세요. 놀라운 기적을 안겨드릴것입니다.

## Microsoft MB-280 시험요강:

주제	소개
주제 1	<ul style="list-style-type: none"> <li>• Implement Security and Customizations in Dynamics 365 Sales: This section addresses the implementation of security measures and customization options within Dynamics 365 Sales for Dynamics 365 Sales Professionals.</li> </ul>
주제 2	<ul style="list-style-type: none"> <li>• Demonstrate Dynamics 365 Customer Insights Capabilities: This section focuses on leveraging customer data to drive sales strategies through Dynamics 365 Customer Insights.</li> </ul>

주제 3	<ul style="list-style-type: none"> <li>Implement the Dynamics 365 App for Outlook: This section emphasizes the integration of Dynamics 365 with Outlook to enhance productivity and streamline sales processes for Dynamics 365 Sales Professionals.</li> </ul>
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>> MB-280퍼펙트 최신 덤프공부 <<

## MB-280인기덤프, MB-280최고기출문제

Microsoft MB-280인증시험패스에는 많은 방법이 있습니다. 먼저 많은 시간을 투자하고 신경을 써서 전문적으로 관련 지식을 터득한다거나; 아니면 적은 시간투자과 적은 돈을 들여 Pass4Test의 인증시험덤프를 구매하는 방법 등이 있습니다.

### 최신 Microsoft Certified MB-280 무료샘플문제 (Q109-Q114):

#### 질문 # 109

The sellers at your organization are keen to adopt generative AI capabilities and use them efficiently. They have been editing Contact records directly in Copilot for Sales and have now provided feedback that they would be more productive if they could also edit Account records directly in Copilot for Sales. However, the vice president of sales does NOT want the sellers to be able to edit the "Revenue Forecast" field in Copilot for Sales. You need to enable these requirements. Which four actions should you perform in sequence? To answer, move the four appropriate actions from the list of actions to the answer area. Arrange the four actions in the correct order.

**정답:**

**설명:**

Explanation:

The correct order of actions to configure the editing capabilities for the Account records in Copilot for Sales while restricting the "Revenue Forecast" field is as follows:

- \* In Copilot for Sales admin settings, select Forms.
- \* In the settings for the Account table, select Forms.
- \* Select the Account record type.
- \* In the Manage fields section, turn off Allow editing for the "Revenue Forecast" field.

Step by Step Comprehensive Detailed Explanation with ALL Microsoft Dynamics 365 References:

- \* In Copilot for Sales Admin Settings, Select Forms:
- \* Start by accessing the admin settings for Copilot for Sales. This is where configuration changes for form accessibility and editing settings are managed. Selecting Forms will allow you to configure specific form-related options for Copilot usage.
- \* In the Settings for the Account Table, Select Forms:
- \* Navigate to the settings for the Account table within Copilot. Selecting Forms at this level allows you to specify which parts of the Account table are editable and visible in Copilot, which directly impacts how users interact with the Account records.
- \* Select the Account Record Type:
- \* Once in the form settings, choose the Account record type that needs to be modified. This is essential for enabling edits to the Account records in Copilot and ensuring that the correct fields are accessible.
- \* In the Manage Fields Section, Turn Off Allow Editing for the "Revenue Forecast" Field:
- \* Finally, within the Manage fields section, disable the Allow editing option specifically for the "Revenue Forecast" field. This action ensures that while Account records can be edited in Copilot, the "Revenue Forecast" field remains read-only, satisfying the requirement from the vice president of sales.

Reference: Microsoft Documentation - Configure Field-Level Permissions and Editing in Copilot By following these steps, you enable the sellers to edit Account records in Copilot for Sales while restricting access to the "Revenue Forecast" field, ensuring both productivity and compliance with organizational policies.

#### 질문 # 110

A company created a new table named Locations.

The sales team needs your help to make the Locations table visible in the Sales Hub. What should you do?

- A. Add Location to the App Designer.
- B. Create a Location Group.
- C. Add Location as an Area.
- D. Create a Location Sub Area.

정답: A

설명:

\* To make a new table, like Locations, visible within the Sales Hub, you need to add it to the App Designer. This involves updating the Sales Hub app module to include the Locations table as a new entity that users can access.

\* By adding the table in the App Designer, you ensure it becomes part of the navigation and is available within the Sales Hub application.

### 질문 # 111

A company uses Dynamics 365 Sales Professional.

A new enterprise sales owner team must be created. The sales manager will be responsible for adding members and removing members from the team; a developer is available to assist.

You need to create the new team.

Which two values must you configure? Each correct answer presents part of the solution. (Choose two.) NOTE: Each correct selection is worth one point.

- A. Team channel name
- B. Business unit name
- C. Team name
- D. Team description
- E. Team administrator

정답: C,E

설명:

Create an owner team

1. Make sure that you have the System Administrator, Sales Manager, Vice President of Sales, Vice President of Marketing, or CEO-Business Manager security role or equivalent permissions.

2. Go to Settings > Security. In Microsoft Dynamics 365 for Outlook, go to Settings > System > Security.

3. Select Teams.

3. On the Actions toolbar, select New button.

5. Enter a team name.

6. Select a business unit. [Only for Dynamics 365 Sales Enterprise].

7. Enter an administrator.

8. Select Owner in Team Type.

9. Complete other required fields, and then select Save.

If you don't select the business unit to which the team will belong, by default, the root business unit is selected. The root business unit is the first business unit created for an organization. [Only for Dynamics 365 Sales Enterprise] Reference:

<https://learn.microsoft.com/en-us/dynamics365/customerengagement/on-premises/admin/manage-teams>

### 질문 # 112

You are creating an email for an upcoming campaign. You collect all the information necessary for the email from the email marketing team.

You need to ensure the email marketing team have the minimum required information to set up the email.

Which two fields do you need to complete to save the email? Each correct answer presents part of the solution. (Choose two.)

NOTE: Each correct selection is worth one point.

- A. From Address
- B. Email From Name
- C. Preview Text
- D. Subject

정답: A,D

**설명:**

In Dynamics 365 Marketing, when creating an email for a campaign, certain required fields must be completed before the email can be saved. The From Address is essential because it specifies the sender of the email, which is necessary for email configuration. The Subject is also required, as it defines the email's purpose and is a mandatory field for email setup.

**질문 # 113**

Hotspot Question

You are a Dynamics 365 Sales administrator. You create a forecast by using the forecast category layout shown in the exhibit:

Use the drop-down menus to select the answer choice that answers each question based on the information presented in the graphic.

NOTE: Each correct selection is worth one point.

**정답:**

**설명:**

Explanation:

Where should you rename the Omitted column to Cancelled for this forecast? - Layout column settings Renaming or customizing columns in the forecast layout would be done through the layout column settings where you control what each column is labeled.

Where should you delete the Lost column for this forecast? - Forecast configuration To remove a column like "Lost" from the forecast, you need to adjust the forecast configuration settings. This is where structural changes such as adding or removing columns are managed.

**질문 # 114**

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