

Salesforce-Certified-Administrator Latest Exam Cost | Salesforce-Certified-Administrator New Study Questions



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Section	Weight	Objectives
Topic 1: Configuration and Setup	20%	- Company Settings 1. Business Hours and Holidays 2. Organization Settings 3. Fiscal Year Configuration
		- User Interface Configuration 1. Lightning Experience Settings 2. App Customization
		- Page Customization 1. Dynamic Forms 2. Lightning Record Pages
		- Object Customization 1. Record Types 2. Custom Objects 3. Fields and Relationships
Topic 2: Object Manager and Lightning App Builder	20%	

		- Marketing Features • 1. Campaign Management • 2. Campaign Influence
Topic 3: Sales and Marketing Applications	12%	- Sales Productivity • 1. Leads • 2. Accounts and Contacts • 3. Opportunities - Analytics • 1. Dashboards • 2. Reports
Topic 4: Data and Analytics Management	14%	- Data Management • 1. Import and Export Data • 2. Duplicate Management • 3. Data Quality - Collaboration Tools • 1. Calendar Management • 2. Activities • 3. Chatter
Topic 5: Productivity and Collaboration	7%	- Automation Tools • 1. Approval Processes • 2. Flow Builder • 3. Business Process Automation - Customer Support • 1. Entitlements • 2. Knowledge • 3. Case Management
Topic 6: Workflow and Process Automation	16%	
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Salesforce Certified Administrator Sample Questions (Q146-Q151):

NEW QUESTION # 146

Ursa Major classifies its accounts as Silver, Gold, or Platinum Level. When a new case is created for a Silver or Gold partner, it should go to the Regular Support Queue. When an account is Platinum Level, it should automatically go to the Priority Support Queue. What should the administrator use to achieve this?

- A. Case Rules
- B. Workflow Rules

- C. Assignment Rules
- D. Escalation Rules

Answer: C

NEW QUESTION # 147

AW Computing (AWC) occasionally works with independent contractors, who the company stores as Contacts in Salesforce. Contractors often change agencies, and AWC wants to maintain the historical accuracy of the record. What should AWC use to track Contacts?

- A. Enable Contacts to multiple Accounts.
- B. Create a new Contact record for each agency.
- C. Create a Junction object to track many-to-many relationship.
- D. Use a partner community to track the Contacts.

Answer: A

NEW QUESTION # 148

The marketing director at Northern Trail Outfitters has requested that the budget field is populated in order for the Lead Status field to be marked as qualified.

What tool should the administrator use to fulfill this request?

- A. Workflow Rule
- B. Require Field.
- C. Validation Rule
- D. Lead Conversion.

Answer: C

NEW QUESTION # 149

An administrator is building a Lightning app and sees a message that a My Domain must be set up first. What should the administrator take into consideration when enabling My Domain?

- A. A deployed My Domain is irreversible and renaming is unavailable.
- B. Single sign-on must be disabled prior to implementing My Domain.
- C. The URL instance for a My Domain stays the same for every release
- D. The login for all internal and external users changes to the My Domain login

Answer: D

Explanation:

Explanation

My Domain is a feature that allows administrators to create a custom domain name for their Salesforce org that replaces their instance URL (such as na35.salesforce.com). My Domain provides benefits such as improved security; enhanced branding; faster navigation; access to Lightning components; etc. However, one of the considerations when enabling My Domain is that it changes how users log in to Salesforce - instead of using their instance URL login (such as login.salesforce.com), they have to use their My Domain login (such as mydomain.my.salesforce.com). This applies to all internal and external users who access Salesforce via web browser or mobile app.

References: https://help.salesforce.com/s/articleView?id=sf.domain_name_overview.htm&type=5

NEW QUESTION # 150

The administrator at Cloud Kicks deleted a custom field but realized there is a business unit that still uses the field. What should an administrator take into consideration when undeleting the field?

- A. The field needs to be re-added to page Layouts.
- B. The field needs to be restored from the recycle bin.

- C. The field needs to be re-added to reports.
- **D. The field history will remain deleted.**

Answer: D

Explanation:

Explanation

When an administrator deletes a custom field, Salesforce moves it to the deleted fields list for 15 days, during which time it can be undeleted or erased permanently. If the administrator undeletes the field within 15 days, most of its properties and data are restored, except for its field history data, which remains deleted and cannot be recovered. References:

https://help.salesforce.com/s/articleView?id=sf.custom_field_delete.htm&type=5

NEW QUESTION # 151

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