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Salesforce Certified CRM Analytics and Einstein Discovery Consultant Sample Questions (Q68-Q73):

NEW QUESTION # 68

A company wants to create a timeline chart to visualize the evolution of its Closed Won opportunities.

What are the required parameters to build a lens that displays output similar to the image shown?

- A. 1 measure, 0 groupings if trellis is disabled, or 0-2 groupings If trellis is enabled

- B. 1 measure, 1-2 groupings if trellis is disabled, or 1-4 groupings if trellis is enabled
- C. 1 measure, 1 grouping by a date field, and either 0-1 groupings groupings by a dimension if trellis is disabled, or 0-2 groupings if trellis is enabled

Answer: C

Explanation:

To create a timeline chart similar to the one shown, the following parameters are typically required:

- * 1 Measure: This could be the count of Closed Won opportunities or any other relevant metric that needs to be tracked over time.
 - * 1 Grouping by a Date Field: This is essential to plot the timeline effectively. The date field would typically be the close date of the opportunities.
 - * Additional Groupings: Depending on the complexity and the detail needed, additional groupings can be added. For example, grouping by region or product line can provide more insights into the timeline. If trellis is used, it allows for the creation of multiple smaller charts within the main chart, each representing a slice of data based on the additional groupings.
- This setup helps visualize the evolution of Closed Won opportunities over time, making it easy to spot trends, seasonal patterns, or other relevant insights.

NEW QUESTION # 69

Universal Containers (UC) has a "Sales Manager" dashboard. UC has a compare table that has multiple groupings and columns added showing the Total and Subtotals of the numeric values. A consultant is asked to add additional groups to enhance details about UC's customers.

Which feature should the consultant use to make the navigation of the compare tables easier for the end user?

- A. Create the table using SAQL query to accommodate this and make It user friendly.
- B. Select the Enable Expand or Collapse option from the table properties.
- C. Scroll to the very end to see the details.

Answer: B

NEW QUESTION # 70

CRM Analytics users at Cloud Kicks are granted access to an app with specific dashboards. When trying to download a specific widget, they are unable to do so.

What is causing the issue?

- A. The dashboard has been created for internal use and the users have a view only license.
- B. The permission set for the users Is missing the download data permission.
- C. The users have access to the dashboard but not the dataset.

Answer: B

Explanation:

As in the previous question, the issue is related to permissions. Users can be granted access to dashboards and apps, but if their permission set does not explicitly allow the "Download Data" action, they will not be able to download the widget data. This is a common issue encountered when users have restricted permissions, especially in environments where security and data access are tightly controlled.

NEW QUESTION # 71

consultant is tasked with creating an opportunity dataset for a new analytics app. One requirement is to make sure users only see the opportunities they have access to in Salesforce. Opportunity records are private but shared using the role hierarchy. The consultant runs the sharing inheritance coverage assessment and finds that the VP of sales is not covered by the sharing inheritance. The consultant decides to proceed with using sharing inheritance for the dataset.

What else does the consultant need to do?

- A. Create a manual sharing rule to extend access to the VP of sales from the opportunity record.
- B. Set the organization-wide default for the Opportunity object to Public Read/Write.
- C. Flatten the role hierarchy in the recipe and set a backup security predicate based on opportunityowner and role path.

Answer: C

NEW QUESTION # 72

The marketing team at Cloud Kicks has five dashboards in an app. Four widgets are replicas of each other in three of the dashboards.

What is the best way to maintain these widgets?

- A. Create/Edit a component for the widgets.
- B. Create/Edit a lens and add each dashboard.
- C. Create/Edit the widgets individually on each dashboard.

Answer: A

Explanation:

To maintain consistency and ease of updates across multiple dashboards, creating or editing a component for the widgets is the most effective method. This approach:

Efficiency in Updates: Allows changes to be made in one place, which automatically propagates to all instances where the component is used across dashboards.

Consistency: Ensures uniformity in the appearance and functionality of the widgets across different dashboards.

Simplicity: Reduces the need for redundant work, where each widget would otherwise need to be updated individually.

NEW QUESTION # 73

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