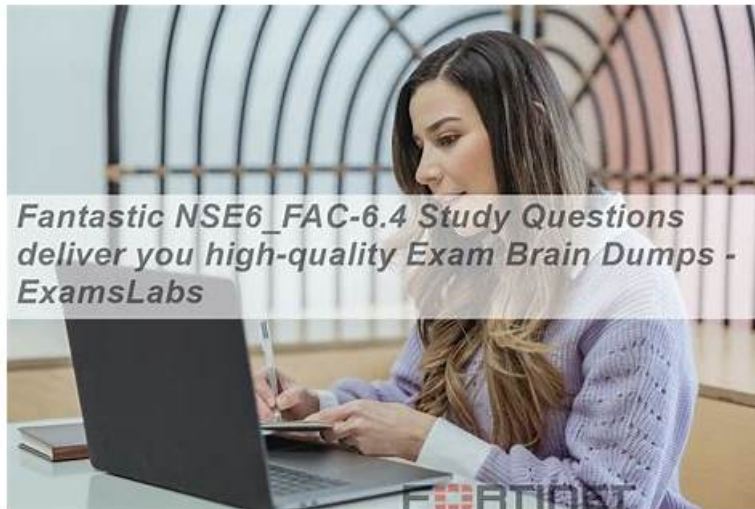


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## Salesforce Certified Platform App Builder Sample Questions (Q58-Q63):

### NEW QUESTION # 58

An app builder at Ursa Major Solar has been working on a new custom app in a sandbox that has been upgraded to the next major Salesforce version, and their production instance is still on the current Salesforce version. The development is complete and they are ready to deploy a change set.

What should the app builder consider when planning the deployment?

- A. It will fail if there is a feature only available in the next version.
- B. The change set components will be upgraded to the next version in production.
- C. The change set will be automatically deployed when production is upgraded.
- D. The deployment is not possible due to different versions.

**Answer: A**

Explanation:

It will fail if there is a feature only available in the next version. According to the Salesforce documentation, "If your sandbox is on a newer version than your production org, you can't deploy any components that are new in the sandbox version." The change set components will not be upgraded to the next version in production, the change set will not be automatically deployed when production is upgraded, and the deployment is possible if there are no new features involved.

#### NEW QUESTION # 59

An App Builder has been asked to integrate Salesforce with an external web service. The web service must be notified every time an Opportunity is Won. Which two can satisfy this requirement?

- **A. Use a process and Apex Code**
- B. Use a process and an outbound message
- C. Use a flow and an outbound message
- **D. Use a workflow rule and an outbound message**

**Answer: A,D**

Explanation:

Workflow rule and an outbound message or Process Builder and Apex Code are two ways to integrate Salesforce with an external web service. Workflow rule can define criteria and actions for triggering an outbound message, which is an XML message sent to a designated endpoint URL. Process Builder can invoke Apex Code, which is a programming language that can make callouts to external web services using HTTP requests. Flow Builder and an outbound message or Process Builder and an outbound message are not possible combinations.

#### NEW QUESTION # 60

The services manager wants to make sure the team enters case priority consistently. What feature can an app builder use to accomplish this?

- A. In-App Guidance
- B. Next Best Action
- C. Flow
- **D. Path**

**Answer: D**

Explanation:

The best feature to use to ensure consistent case priority entry is Path. Path allows users to see key fields and guidance for each stage of a process, such as a case lifecycle. Path can also enforce data quality by making certain fields required at each stage. See [this article] for more information on Path.

#### NEW QUESTION # 61

Universal Containers generates leads from three different sources: web, trade shows, and partners. Some of the information collected is applicable to all sources, there is also information that is unique to each type of lead. What should an app builder configure to meet these requirements?

- **A. Create three lead record types each with its own page layout containing the relevant fields**
- B. Create custom page payouts for each type of lead only containing the relevant fields
- C. Create a partner community and a record type for web and trade show leads
- D. Create three sections on the lead layout and instruct users to collapse the non-relevant fields

**Answer: A**

Explanation:

The solution that the app builder should configure to meet these requirements is creating three lead record types each with its own page layout containing the relevant fields. This way, the app builder can customize the fields and sections that appear on each record type based on the source of the lead. Option B is incorrect because creating a partner community and a record type for web and

trade show leads does not address the requirement of collecting information that is unique to each type of lead, as partner community users may have different fields and layouts than internal users. Option C is incorrect because creating three sections on the lead layout and instructing users to collapse the non-relevant fields does not address the requirement of collecting information that is unique to each type of lead, as users may still see or enter data in the wrong fields. Option D is incorrect because creating custom page layouts for each type of lead only containing the relevant fields does not address the requirement of collecting information that is applicable to all sources, as users may miss some common fields.

#### NEW QUESTION # 62

Which three options are available when activating a Lightning page from the Lightning App Builder?

Choose 3 answers

- A. Make the page the default homepage for specific apps.
- B. Make the page the org default.
- C. Make the page the default homepage for specific roles.
- D. Assign the page to a combination of apps and permission sets.
- E. Assign the page to a combination of apps and profiles.

**Answer: A,B,E**

Explanation:

When activating a Lightning page from the Lightning App Builder, three options are available:

Assign the page to a combination of apps and profiles. This option allows users to specify which apps and profiles will see the custom Lightning page instead of the default page.

Make the page the org default. This option makes the custom Lightning page the default for all users in the org regardless of their app or profile.

Make the page the default homepage for specific apps. This option allows users to set different homepages for different apps in Lightning Experience. [Source]

#### NEW QUESTION # 63

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If you're a visual person, boy that really helps to take a look at it, For example, Plat-Admn-202 a Party having the association CustomerRole to a Customer would be represented as a class Party having `getCustomerRole` and `setCustomerRole` methods.

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