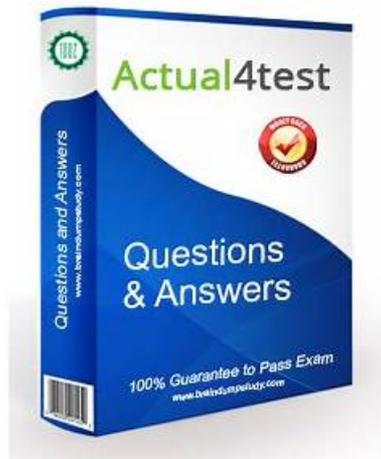


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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q21-Q26):

NEW QUESTION # 21

When can an Invoice be created?

- A. At any point after the Fulfillment Order is created, by customizing flow 'Create Invoice and Ensure Funds'
- B. At any point before the Fulfillment Order is created, by customizing flow 'Create invoice'
- C. At any point before the Fulfillment Order is created, by customizing flow 'Create Invoice and Ensure Funds'
- **D. At any point after the Fulfillment Order is created, by customizing flow 'Create Invoice'**

Answer: D

Explanation:

The correct time and way for creating an Invoice is at any point after the Fulfillment Order is created, by customizing flow "Create Invoice". This flow is a core action that creates an Invoice record from a Fulfillment Order record, and updates the status of both records accordingly. The administrator can customize this flow to suit their business needs, such as adding conditions, actions, or subflows. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_om_actions_create_invoice.htm&type=5

NEW QUESTION # 22

What are two reasons an admin should choose an Event over a Trigger when it comes to building out a solution?

- **A. Events do not participate in a transaction scope**
- B. Event order is not guaranteed within a topic
- C. Events cannot be subscribed to in a batch for bulk operations
- **D. Events are asynchronous**

Answer: A,D

Explanation:

Two reasons an admin should choose an Event over a Trigger when it comes to building out a solution are:

Events are asynchronous. This means that events are processed in the background, without blocking the main execution thread. This can improve the performance and user experience of the solution, as well as avoid governor limits and timeouts.

Events do not participate in a transaction scope. This means that events are independent of the transaction that publishes them, and they do not affect the rollback or commit behavior of the transaction. This can avoid unwanted side effects and errors in the solution, as well as decouple the logic from the data.

Verified Reference: https://developer.salesforce.com/docs/atlas.en-us.platform_events.meta/platform_events/platform_events_intro.htm

https://developer.salesforce.com/docs/atlas.en-us.platform_events.meta/platform_events/platform_events_considerations.htm

NEW QUESTION # 23

Where should a service agent go first to initiate changes related to an Order in Order Management?

- A. Fulfillment Order Details
- B. Order Details
- **C. Order Summary Details**
- D. Change Order Details

Answer: C

Explanation:

A service agent should go first to the Order Summary Details page to initiate changes related to an order in Order Management. The Order Summary Details page provides a global view of the entire order lifecycle, including order capture, fulfillment, shipping, payment, invoicing, and service. From this page, a service agent can access various actions and flows to process changes such as cancellations, returns, exchanges, reshipments, refunds, and discounts. The service agent can also view related records such as Order, Fulfillment Orders, Shipments, Invoices, Credit Memos, and Change Orders. Reference: Order Management Console,

NEW QUESTION # 24

What are two items that an administrator should consider when building out a flow for one location vs multiple locations?

- A. Having multiple locations mandates writing custom Apex code
- **B. Multiple locations will introduce nested loops which can make the canvas substantially larger**
- **C. Multiple locations can lead to limit exceptions**
- D. A default warehouse location should be set first in flows handling multiple locations

Answer: B,C

Explanation:

When building a flow for multiple locations, an administrator should consider the following challenges:

Multiple locations will introduce nested loops which can make the canvas substantially larger. For example, a flow that handles multiple fulfillment orders per order and multiple fulfillment order lines per fulfillment order will need to loop through both levels of records. This can make the flow more complex and harder to maintain.

Multiple locations can lead to limit exceptions. For example, a flow that queries or updates a large number of records across multiple locations may hit the SOQL query limit or the DML statement limit. To avoid this, an administrator should use bulkified actions and optimize the flow performance. Reference: Order Fulfillment Flows, [Flow Performance Best Practices]

NEW QUESTION # 25

How can an administrator localize screens in the Order Management flows?

- A. Create a copy of the flow with hard-coded text in the desired language
- B. Enable localization for the flow and modify the label's value to match the desired language
- **C. Create text localization variables in the flow**
- D. Add the Language Selector component at the start of the flow so users can change the language

Answer: C

NEW QUESTION # 26

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