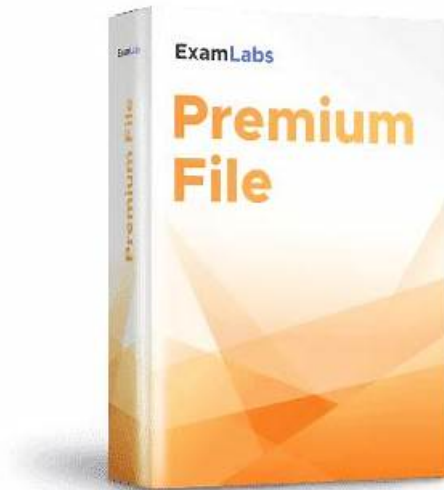


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## Salesforce Certified Platform Strategy Designer Sample Questions (Q122-Q127):

### NEW QUESTION # 122

Cloud Kicks (CK) is working on enhanced functionality for an existing sates application.

What should CK do to ensure the proposed design is compatible with the current data model?

- **A. Run a technical design critique.**

- B. Perform end user testing.
- C. Create high fidelity prototypes.

**Answer: A**

Explanation:

A technical design critique is a method that helps ensure the proposed design is compatible with the current data model by inviting feedback from technical experts, such as developers or architects. It helps identify potential issues or gaps in the design and suggest improvements or alternatives. <https://trailhead.salesforce.com/en/content/learn/modules/salesforce-strategy-designer-certification-prep/run-a-technical-design-critique>

#### NEW QUESTION # 123

A project team at Cloud Kicks is under pressure to solve customer supply chain issues across multiple locations. The strategy designer proposes they do some analogous research.

What should the team look to study?

- A. An organization outside of their industry that has solved unique but similar problems
- B. A creative setting outside of their office that provides more inspiration and activity
- C. complex system that their customers have experienced navigating successfully.

**Answer: A**

Explanation:

Analogous research involves looking at solutions in different contexts or industries to solve similar problems. For supply chain issues, studying how an unrelated industry overcame comparable challenges can provide fresh insights and innovative approaches, offering new perspectives on problem-solving.

#### NEW QUESTION # 124

A strategy designer at Cloud Kicks discovered a complex UX problem with its online shopping platform and now needs to effectively describe the problem in the customer context. This description should speak to the urgency of the problem, be a call-to-action for others to be involved, and inspire hope for change.

Which type of statement should the designer make?

- A. Mission
- B. Needs
- C. Challenge

**Answer: C**

Explanation:

A challenge statement effectively articulates a complex UX problem by framing it in a way that highlights its significance, encourages involvement, and inspires action. It positions the issue as an opportunity for improvement, motivating the team to engage in finding solutions and driving positive change.

#### NEW QUESTION # 125

Cloud Kicks is launching a new online store and wants to ensure the team follows an ethical decision-making process and that the delivered product does not accrue ethical debt.

Which methodology should be suggested?

- A. Consequence Scanning Workshop
- B. Jobs to be Done Framework
- C. Human-Centered Design

**Answer: A**

Explanation:

A Consequence Scanning Workshop is designed to anticipate and address the potential impacts of technology projects, focusing on ethical considerations. It helps teams identify and mitigate negative consequences, ensuring decisions contribute to ethical outcomes.

and avoiding ethical debt.

#### NEW QUESTION # 126

Cloud Kicks (CK) has just added sustainability as a corporate value. CK has assigned a strategy designer to partner with the manufacturing team to look for opportunities to improve on its sustainability goals. What should the designer do to build and rationalize a case with this new team?

- A. Present research on climate change to the manufacturing team
- **B. Analyze internal systems through the lens of environmental risk.**
- C. Meet with the manufacturing team and give them feasible solutions.

**Answer: B**

Explanation:

The best way to build and rationalize a case with a new team on sustainability goals is to analyze internal systems through the lens of environmental risk, as this helps identify opportunities and challenges for improvement and aligns with the corporate value of sustainability. Meeting with the team and giving them feasible solutions or presenting research on climate change may not be persuasive or relevant enough for the team.

#### NEW QUESTION # 127

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