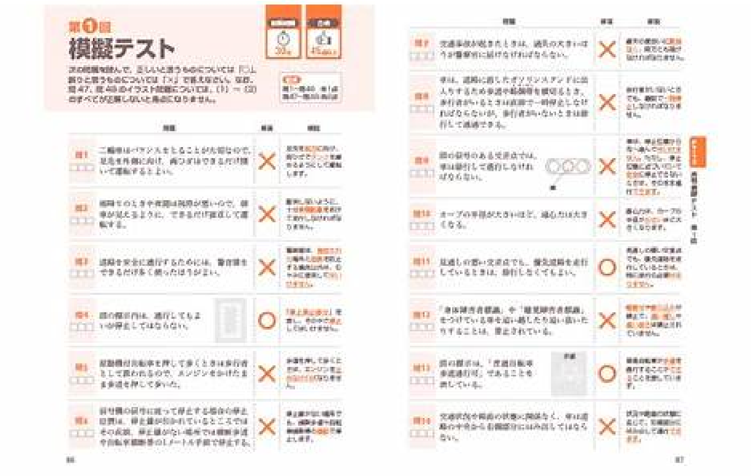
試験の準備方法-有難いAP-208的中問題集試験-権威のあるAP-208対応受験



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>> AP-208的中問題集 <<

AP-208対応受験 & AP-208全真模擬試験

ShikenPASSのSalesforceのAP-208認証試験について最新な研究を完成いたしました。無料な部分ダウンロードしてください。きっと君に失望させないと信じています。最新SalesforceのAP-208認定試験は真実の試験問題にもっとも近くて比較的に全面的でございます。

Salesforce Financial Services Cloud Accredited Professional 認定 AP-208 試験問題 (Q10-Q15):

質問 # 10
A retail bank is using Financial Services Cloudto support its operations. The bank has received complaints that its clients' documentation is often submitted late and when clients call, customer service agents are struggling with multiple systems to determine where the documentation is.
Which solutionshould a consultant suggest the client explore?

- A. An APEX solution to leverage the SendMail capabilities of Salesforce
- B. Process Builder to create automatl&Socument requests for missing items
- C. A Marketing Cloud integration to manage client communications
- D. The Send Documents flow for Retail Banking

正解：D

解説：
The solution that the consultant should suggest the client explore to improve its clients' documentation submission and tracking is the Send Documents flow for Retail Banking. The Send Documentsflow for Retail Banking is a prebuilt flow that allows users to send

documents requests to clients via email and track the status of the requests in FSC. The flow uses DocuSign eSignature integration to enable clients to sign and return documents electronically. By using the Send Documents flow for Retail Banking, the consultant can help the client streamline and simplify its document management process and improve its customer service agents' efficiency

質問 # 11
Which two limitations should a Salesforce Administrator consider before enabling Person Accounts?

- A. AppExchange packages will not work if Person Accounts are enabled
- B. Creating a client record via Salesforce Inbox is not supported.
- C. Person Accounts can be enabled and disabled only by contacting Salesforce Support
- D. Person Accounts cannot be disabled once they were enabled

正解： B、D

解説：
The following limitations should be considered before enabling Person Accounts in Financial Services Cloud:
Person Accounts cannot be disabled once they were enabled. Enabling Person Accounts is an irreversible action that affects your data model and user interface. You should carefully evaluate your business needs and test the functionality in a sandbox or developer org before enabling it in production.
Creating a client record via Salesforce Inbox is not supported. Salesforce Inbox is a feature that allows you to access Salesforce data and actions from your email application. However, you cannot use Salesforce Inbox tocreate a client record as a Person Account. You can only create a client record as an Individual Model record using Salesforce Inbox. Verified References: : Salesforce Help Article 4 : Salesforce Help Article 5

質問 # 12
What should a Financial Advisor use to model the relationship between a business contact and a client that is modeled as a person account?

- A. Account-Contact Relationship and the Reciprocal Role
- B. Account-Account Relationship
- C. Reciprocal Role
- D. Contact-Contact Relationship and the Reciprocal Rote

正解： D

解説：
A Contact-Contact Relationship isa construct in Financial Services Cloud that allows you to model the relationship between two contacts, such as a business contact and a client that is modeled as a person account.
The Reciprocal Role is a field on the Contact-Contact Relationship objectthat defines how each contact relates to the other. Verified References: : Salesforce Financial Services Cloud Implementation Guide, page 64.

質問 # 13
A bank recently sold its wealth management division and wants to improve its customers' digital experience.
The bank engaged Salesforce Professional Services to upgrade its existing Salesforce CRM to Financial Services Cloud and deliver its Bank of the Future vision.
Which three expected outcomes can serve as return on investment (ROI) justifications to the bank's chief financial officer (CFO)and investment committee?

- A. Deliver connected and personalized digital experiences to the bank's customers thanks to a 360-degree view of its customer data consolidating multiple customer databases and sources from diverse channels at the bank.
- B. Manage policy holder's interactions with customer service agents intelligently through the underwriting process.
- C. Modernize client-advisor experiences from engagement to relationship management to effectively drive long-term, trusted relationships.
- D. Unify and improve team collaboration by sharing and managing customer leads and referrals across multiple lines of business at the bank to drive customers' financial needs and deepen client relationships.
- E. Simplify the client onboarding process with proper tools to streamline customer discovery and internal reviews through renewal.

正解：A、C、D

解説：
Unify and improve team collaboration by sharing and managing customer leads and referrals across multiple lines of business at the bank to drive customers' financialneeds and deepen client relationships; Deliver connected and personalized digital experiences to the bank's customers thanks to a 360-degree view of its customer data consolidating multiple customer databases and sources from diverse channels at the bank; Modernize client-advisor experiences from engagement to relationship management to effectively drive long- term, trusted relationships.
Reference: Financial Services Cloud | Salesforce
Explanation: Financial Services Cloud is a platform that enables banks to deliver seamless and personalized customerexperiences across multiple channels and devices. Financial Services Cloud can help banks achieve the following outcomes:
Unify and improve team collaboration by sharing and managing customer leads and referrals across multiple lines of business at the bank to drive customers' financial needs and deepen client relationships. Financial Services Cloud provides tools such as Lead Conversion, Referral Management, Relationship Groups, and Compliant Data Sharing to facilitate cross-team collaboration and coordination.
Deliver connected and personalized digital experiences to the bank's customers thanks to a 360-degree view of its customer data consolidating multiple customer databases and sources from diverse channels at the bank.
Financial Services Cloud providesa unified data model that integrates customer data from various sources, such as core banking systems, online banking portals, mobile apps, social media, and third-party providers.
Financial Services Cloud also provides features such as Customer Profile,Actionable Relationship Center, Interaction Summaries, and Einstein Analytics to provide a comprehensive and holistic view of the customer' s financial situation, needs, preferences, and interactions.
Modernize client-advisor experiences from engagement torelationship management to effectively drive long- term, trusted relationships. Financial Services Cloud provides features such as Client Onboarding, Action Plans, Goals-Based Planning, Financial Accounts, Financial Deals, Next Best Action, and Einstein Bots to enable advisors to deliver proactive and personalized advice, recommendations, and solutions to their clients.

質問 # 14
A Salesforce administrator updating a record page to add a Chatter component to the Action Plan Lightning record page is unable to find the Chatter components for selection.
What is the reason for this?

- A. Salesforce is yet to roll out Chatter for the Action Plan object.
- B. Admin users have to be assigned the Action Plans permission set.
- C. Feedtracking has to be enabled for the Action Plan object.
- D. Chatter has to be enabled for Action Plans via Chatter settings in setup.

正解：C

解説：
Feed tracking has to be enabled for the Action Plan object in order to add a Chatter component to the Action Plan Lightning record page. Feed tracking allows you to see updates on records in Chatter feeds. You can enable feed tracking for custom objects, such as Action Plan, from the setup menu. Once feed tracking is enabled, you can add Chatter components, such as Feed or Publisher, to the record page using the Lightning App Builder.References: [Feed Tracking], [Chatter Components]

質問 # 15
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