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Salesforce Certified Marketing Cloud Engagement Consultant Sample Questions (Q153-Q158):

NEW QUESTION # 153

LenoxSoft has published a new white paper. When prospects submit a "Request a Download" form, they should receive this white paper in an email. All prospects who receive the email and view the white paper should receive an additional +10 points added to their score.

Which sequence of events would meet their goal?

- A. Upload the white paper as a new File > Create a Custom Redirect to the white paper file with the Completion Action "Adjust score :: +10" >
- B. Upload the white paper as a new File > Create a new Form > On Step 4 of the Form Wizard, check the box to "Redirect the prospect instead"
- C. Upload the white paper as a new File > Create a Custom Redirect to the white paper file > Create a new Email Template with the Completion
- D. Upload the white paper as a new File > Create a Custom Redirect to the white paper file > Create a new Email Template that contains the Custom Redirect link > Create a new Form with the Completion actions "Send autoresponder email" AND "Adjust score :: +10"

Answer: A

NEW QUESTION # 154

If someone opt-out's do we need to delete this Prospect record?

- A. Yes, it is restricted by law
- B. False. It is restricted by law not to email them, but we still can track the activity

Answer: B

NEW QUESTION # 155

How many variations of Dynamic Content it is possible to create

- A. 0
- B. A/B (2)
- C. A-Z (25)
- D. A-C (3)

Answer: C

NEW QUESTION # 156

You can enable Progressive Profiling with Marketing Cloud Account Engagement Forms in orderd to show ceratin fields only if the prospect already has data in selected field(s)

- A. True
- B. False

Answer: B

NEW QUESTION # 157

LenoxSoft's corporate marketing team has Marketing Cloud Account Engagement users who are users in all of their five Marketing Cloud Account Engagement Business Units. User A primarily focuses on the North American business unit (BU), but is asked to review a new Engagement Studio program in the European BU before the European marketing team resumes the program.

How would user A accomplish this?

- A. Instruct the user in the European BU to take a screenshot and email it to them to review.
- B. Create a custom user role in the European BU with access to the folder the program is in.
- C. Log out of the North American BU and log into the European BU to review the program.
- D. **Use the BU switcher in the North America BU to switch to Europe.**

Answer: D

NEW QUESTION # 158

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