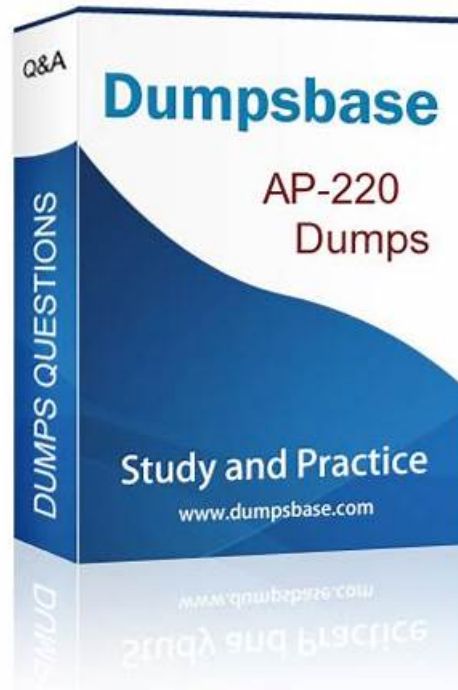


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Salesforce Order Management Developer Accredited Professional Sample Questions (Q59-Q64):

NEW QUESTION # 59

How can you categorize proposed integrations in Order Management?

- A. By avoiding integrations that require custom development
- B. By migrating all existing systems into Salesforce
- C. By assessing their business value and feasibility
- D. By prioritizing those that are easiest to implement

Answer: C

NEW QUESTION # 60

What are critical steps when mapping the system landscape for Order Management? (Choose two)

- A. Documenting all existing and proposed integrations
- B. Assessing each integration's alignment with business processes
- C. Automating all workflows before assessing system requirements
- D. Limiting integrations to native Salesforce features

Answer: A,B

NEW QUESTION # 61

How can proposed integrations be evaluated for business value? (Choose two)

- A. By prioritizing manual processes to test feasibility
- B. By assessing their alignment with the customer's overall vision
- C. By automating integrations without testing their value
- D. By analyzing their impact on key performance indicators (KPIs)

Answer: B,D

NEW QUESTION # 62

What is the role of triggers in Salesforce Order Management integrations?

- A. To automate workflows based on specific object events
- B. To handle batch processing of large datasets
- C. To replace external APIs for data synchronization
- D. To generate static reports for inventory updates

Answer: A

NEW QUESTION # 63

Which features of OCI can be positioned as a value-add for customers? (Choose two)

- A. Optimizing inventory allocation for seamless order fulfillment
- B. Limiting inventory visibility to internal users only
- C. Real-time inventory tracking across multiple channels
- D. Avoiding the need for external integrations

Answer: A,C

NEW QUESTION # 64

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