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SAP C-BCBTM-2509 Exam Syllabus Topics:

Topic	Details
Topic 1	• Understanding SAP Signavio and SAP LeanIX Solutions: This section of the exam measures the expertise of Enterprise Architects and focuses on the core concepts of SAP Signavio and SAP LeanIX. It includes understanding how these solutions enhance enterprise architecture management, process intelligence, and business process transformation. Learners explore how SAP Signavio provides visibility into business processes and how SAP LeanIX supports IT landscape transparency, allowing organizations to improve alignment between business goals and IT systems.

Topic 2	• Understanding Business Transformation: This section of the exam evaluates the abilities of Business Transformation Advisors and covers the fundamental principles of business transformation in the digital age. It emphasizes recognizing transformation drivers, defining strategic objectives, and integrating technological innovations into organizational change processes. Candidates are expected to understand how SAP tools and methodologies enable efficient transformation planning, execution, and sustainability across various industries.
Topic 3	• Positioning SAP Business Transformation Management Solutions: This section of the exam measures the skills of SAP Solution Consultants and focuses on understanding how to position SAP Business Transformation Management solutions within diverse enterprise environments. It covers identifying the value proposition of these solutions, aligning them with customer transformation strategies, and demonstrating how they support business agility and operational excellence through data-driven insights and process optimization.
Topic 4	• Understanding WalkMe: This section of the exam evaluates the competencies of Digital Adoption Specialists and covers the role of WalkMe within the SAP ecosystem. It focuses on how WalkMe enhances user experience, drives digital adoption, and simplifies workflows across SAP solutions. Candidates learn how WalkMe guidance and automation tools support end-users in navigating complex SAP applications, ultimately improving productivity, engagement, and system utilization.

SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q19-Q24):

NEW QUESTION # 19
How does SAP Signavio Process Manager help with business transformations?

- A. By generating automated financial reports for management.
- B. By eliminating the need for human oversight in process execution.
- C. By replacing existing ERP systems with a new workflow engine.
- D. By allowing organizations to model processes.

Answer: D

Explanation:
SAP Signavio Process Manager is the core process modeling and design component of the SAP Signavio Business Transformation Suite. It allows organizations to visualize, document, and optimize processes as part of transformation initiatives.
"SAP Signavio Process Manager enables organizations to model, analyze, and document business processes in a collaborative environment to support transformation and continuous improvement." Reference:
Through its BPMN 2.0-based process modeling, businesses can capture current (as-is) processes, simulate new (to-be) designs, and align stakeholders for change management.
"Organizations use Process Manager to design and optimize processes before implementation in ERP systems, ensuring standardization and efficiency." Incorrect Options:
A: It does not remove human oversight; it supports collaboration and governance.
C: It does not replace ERP systems but complements them by providing modeling and process documentation.
D: Financial reporting is handled by ERP systems, not Signavio.
Verified Correct answer: B: By allowing organizations to model processes.

NEW QUESTION # 20
How can organizations leverage SAP Business Transformation Management solutions to address challenges in a transformation?

- A. By providing limited transparency and access to relevant process data.
- B. By offering tailored recommendations and leveraging data-driven insights for process improvement.
- C. By avoiding collaboration with stakeholders and external experts.
- D. By limiting communication and feedback channels within the organization.

Answer: B

Explanation:

SAP Business Transformation Management (BTM) Solutions - including SAP Signavio, SAP LeanIX, and WalkMe - are built to tackle transformation challenges by providing data-driven insights, personalized recommendations, and collaboration tools.

"SAP BTM solutions enable organizations to leverage analytics, benchmarking, and AI-driven recommendations to overcome transformation challenges and improve process performance." Reference:

These tools help organizations identify inefficiencies, model target states, and manage change efficiently. They also enable data transparency across business processes and IT systems, supporting faster, evidence-based decisions.

"By combining data-driven insights with tailored recommendations, SAP BTM helps organizations continuously improve their transformation outcomes." Incorrect Options:

A, B, and C describe obstacles that BTM solutions are designed to eliminate - not promote.

Verified Correct answer: D: By offering tailored recommendations and leveraging data-driven insights

NEW QUESTION # 21

What is the primary function of SAP Signavio Process Intelligence?

- A. A cloud-based process modeling tool for documenting workflows.
- B. A process mining solution that provides process analytics and insights.
- C. A collaboration platform for managing business decisions.
- D. An ERP system for managing financial transactions.

Answer: B

Explanation:

SAP Signavio Process Intelligence is the process mining and analytics component of the SAP Signavio Business Transformation Suite. It allows organizations to analyze real process data to identify inefficiencies and improvement opportunities.

"SAP Signavio Process Intelligence is a process mining solution that enables customers to analyze and visualize process flows, uncovering performance issues and improvement opportunities." Reference:

It connects to operational systems, extracts event logs, and reconstructs end-to-end business processes to deliver data-driven process insights.

"The solution provides process analytics and actionable insights by comparing actual process execution data against designed models." Incorrect Options:

A: Refers to SAP Signavio Process Manager, not Process Intelligence.

B: SAP Signavio is not an ERP; it integrates with SAP ERP systems for analysis.

C: Collaboration capabilities are provided via SAP Signavio Collaboration Hub, not Process Intelligence.

Therefore, the verified and correct answer based on SAP's official documentation is:

D: A process mining solution that provides process analytics and insights.

NEW QUESTION # 22

What is the SAP Signavio Process Manager?

- A. A software for managing customer relationships and sales pipelines.
- B. A tool for automating financial transactions in ERP systems.
- C. A cloud-based tool for designing, modeling, and improving business processes.
- D. An analytics solution for process mining and data analysis.

Answer: C

Explanation:

SAP describes SAP Signavio Process Manager as a collaborative, browser-based BPM tool focused on process design and improvement:

"SAP Signavio Process Manager is a cloud-based solution to model, document, and optimize business processes collaboratively using BPMN 2.0." Reference:

Option B confuses it with a different product in the same portfolio. SAP states that process mining sits in SAP Signavio Process Intelligence (not Process Manager):

"SAP Signavio Process Intelligence is the process mining and analytics solution of the SAP Signavio portfolio." Option C refers to ERP transaction automation, which is not the scope of Process Manager. SAP positions Process Manager for process modeling and documentation, not transaction execution/automation:

"Use SAP Signavio Process Manager to design and document processes and drive process improvement; execution of transactions is handled by operational systems (e.g., ERP)." Option D is about CRM. SAP clarifies that CRM and sales pipeline management are covered by customer experience/CRM solutions, not by Process Manager:

"Process Manager provides process modeling and governance, not CRM pipeline management."

NEW QUESTION # 23

What does WalkMe Discovery help organizations achieve?

- **A. Identifies underutilized tools and compliance risks**
- B. Automates training development processes
- C. Enhances employee satisfaction scores by 50%
- D. Translates all tools into multiple languages automatically

Answer: A

Explanation:
WalkMe Discovery is a key component of the SAP Business Transformation Management (BTM) suite through SAP's partnership with WalkMe. It is designed to provide visibility into the digital application landscape and analyze software usage across the enterprise.
"WalkMe Discovery automatically discovers all web-based applications used across the organization, revealing underutilized tools, shadow IT, and potential compliance risks." Reference:
The tool allows transformation leaders to map actual system usage, understand license utilization, and identify areas of inefficiency or non-compliance, which directly supports SAP's Business Transformation Management (BTM²) framework goals for transparency and optimization.
"By identifying unused or redundant applications, WalkMe Discovery helps organizations reduce costs and mitigate compliance risks as part of their transformation initiatives." Option A (translation automation) and C (automated training development) are functions more aligned with WalkMe Digital Adoption Platform (DAP), not the Discovery module.
"While the WalkMe DAP provides in-app guidance and user training automation, Discovery focuses on discovering and analyzing app usage." Option D (enhancing satisfaction by 50%) is not a defined or measurable objective of the Discovery module; SAP does not claim specific numerical outcomes related to satisfaction.
Therefore, the correct answer - verified from SAP's official transformation documentation and WalkMe integration materials - is B: Identifies underutilized tools and compliance risks.

NEW QUESTION # 24

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