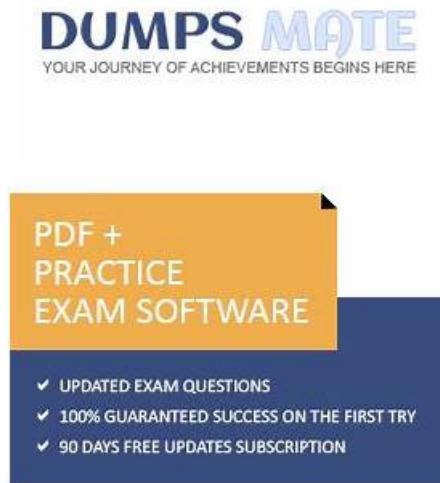


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HP Selling HPE Aruba Networking Solutions Sample Questions (Q18-Q23):

NEW QUESTION # 18

Which advantage does HPE Aruba Networking Fabric Composer provide?

- A. It allows IT to provision both HPE Aruba Networking switches and APs.
- B. It uses AI to detect issues and provide recommendations for addressing them.
- C. It dynamically reroutes traffic when bottlenecks occur on the network.
- D. It provides visibility into both physical and virtual networks.

Answer: D

Explanation:

The correct answer is C because HPE Aruba Networking Fabric Composer is specifically designed to deliver visibility and simplified management across both physical and virtualized network fabrics in data center environments. It integrates with virtualization platforms (e.g., VMware vSphere, NSX) to extend visibility into workloads and virtual machines, alongside physical switches and fabrics. This unified visibility reduces operational complexity and ensures application performance.

Relevant extracts from HPE Aruba Networking documentation:

- * "Aruba Fabric Composer is an intelligent, API-driven orchestration solution that provides end-to-end visibility across physical and virtual networks."
- * "It enables IT teams to understand both physical topologies and virtualized workloads, reducing blind spots in data center operations."
- * "The solution integrates with VMware and container platforms, giving IT unified insight and control over hybrid infrastructures."

Why the other options are incorrect:

- * A Dynamic rerouting of traffic is a function of SD-WAN, not Fabric Composer.
- * B AI-driven issue detection and recommendations are part of Aruba Central with AI Insights, not Fabric Composer.
- * D Fabric Composer is focused on data center fabrics and virtualization visibility, not AP provisioning.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba Fabric Composer - Solution Overview
- * Aruba Data Center Networking Technical White Paper
- * Aruba ESP in the Data Center - Study Guide
- * Aruba Fabric Composer Integration with VMware - Technical Brief

NEW QUESTION # 19

What is one way that an HPE Aruba Networking Central helps to simplify protecting the network?

- A. By integrating with HPE Aruba Networking private 5G solutions to automatically enhance the security for Wi-Fi 5, 6, and 7 devices.
- B. By automatically adding rules to role-based access control policies in response to new types of threats.
- C. By providing policy recommendations that admins can quickly preview and apply.
- D. By providing a "sandbox" environment, in which traffic can be safely inspected for malware.

Answer: C

Explanation:

The correct answer is D because Aruba Central simplifies security by offering policy recommendations through AI-powered insights. These recommendations help IT administrators enforce consistent and adaptive security policies across users, devices, and applications without complex manual configuration.

Admins can review the suggested policies and apply them directly, reducing human error and improving security posture.

Relevant extracts from HPE Aruba Networking documentation:

- * "Aruba Central leverages AI insights to provide policy recommendations that can be quickly previewed and applied by administrators."
- * "Policy automation simplifies security operations by reducing the manual overhead associated with access control enforcement."
- * "With Aruba Central, organizations can streamline role-based access policy deployment, ensuring that best-practice security rules are consistently applied."
- * "The solution helps IT scale security controls across distributed environments while reducing operational complexity."

Why the other options are incorrect:

- * A Aruba Central does not rely on private 5G integration for simplifying network protection; that is part of Aruba private 5G solutions.
- * B Sandboxing traffic inspection is a feature of advanced firewall/security platforms, not Aruba Central.
- * C Central does not automatically add new access rules without administrator review; instead, it provides recommendations for admins to approve.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba Central Security and Policy Management - Solution Guide
- * Aruba ESP Architecture and AI-Powered Security Overview
- * Aruba Central AI Insights and Policy Recommendations - Technical Brief
- * Aruba Networking Security Simplification Study Guide

NEW QUESTION # 20

What is a common challenge driving customers to upgrade their networks?

- **A. The wireless network cannot deliver the performance users need.**
- B. The network core and the network edge cannot interoperate with each other.
- C. The wired network does not support the correct Ethernet technologies for users and IoT devices.
- D. Most network vendors only provide command line interfaces for network devices, not easy-to-use GUIs.

Answer: A

Explanation:

The correct answer is B because one of the most common drivers for network upgrades is that legacy wireless infrastructure cannot meet the growing performance demands of users, IoT devices, and modern applications. With the proliferation of Wi-Fi 6, Wi-Fi 6E, and now Wi-Fi 7, enterprises are upgrading networks to deliver higher capacity, lower latency, and improved user experience.

Relevant extracts from HPE Aruba Networking documentation:

- * "Many customers are upgrading to Aruba Wi-Fi 6/6E to address performance gaps created by legacy Wi-Fi networks that cannot meet today's demand."
- * "Network modernization is primarily driven by the need for higher wireless throughput, improved efficiency for IoT and mobile devices, and support for cloud-based applications."
- * "As organizations embrace hybrid work and IoT, wireless networks that fail to deliver required performance have become a leading reason for infrastructure refresh."
- * "Aruba ESP and Aruba Central enable IT to modernize networks to ensure consistent high-performance wireless experiences."

Why the other options are incorrect:

- * A Core-to-edge interoperability is important, but not the most common driver compared to wireless performance issues.
- * C Ethernet technology gaps exist but are secondary compared to wireless upgrade demands.
- * D CLI vs GUI management is a usability concern, but not the primary driver of network refresh projects.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba ESP Networking Modernization Overview
- * Aruba Wi-Fi 6/6E/7 Upgrade Guide
- * Aruba Edge-to-Cloud Trends and Drivers - Study Guide
- * Aruba Central for Hybrid Work and IoT - Technical White Paper

NEW QUESTION # 21

What common challenge for network admins is created by an expanding remote workforce?

- **A. Typical VPN solutions are complex and take a lot of time to support.**
- B. The shift in traffic away from the campus makes optimization difficult.
- C. Home equipment often lacks support for Wi-Fi 6.
- D. Data center networks are not designed to receive so much external traffic.

Answer: A

Explanation:

The correct answer is B because as remote workforces expand, traditional VPN solutions have become a major challenge for IT teams. VPNs are complex to scale, create management overhead, and introduce performance bottlenecks. HPE Aruba Networking highlights that organizations increasingly need to move from VPN-based access to Zero Trust Network Access (ZTNA) and SASE models to simplify operations and improve security.

Relevant extracts from official HPE Aruba Networking documentation:

- * "Traditional VPNs are complex, hard to scale, and increase operational burden for IT teams supporting large remote workforces."
- * "Remote workforce expansion has exposed the limitations of VPN architectures, including poor user experience, difficulty scaling, and excessive troubleshooting requirements."
- * "ZTNA provides a simplified alternative to VPN by offering application-specific access with least privilege, reducing complexity and support requirements."

- * "With Aruba's SSE and ZTNA solutions, organizations can eliminate VPN sprawl while improving both security and user experience." Why the other options are incorrect:
 - * AWhile external traffic does increase, modern data centers are designed to handle distributed traffic patterns-this is not the primary challenge.
 - * CLack of Wi-Fi 6 support at home is a limitation but not a core IT admin challenge.
 - * DTraffic shift away from campus is true, but the bigger issue is the complexity of managing VPN solutions for remote users.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba ZTNA and SSE - Solution Overview
- * Aruba ESP Remote Workforce - Technical White Paper
- * Aruba Zero Trust Security for Remote Access - Product Brief
- * HPE Aruba Networking Business Continuity and Remote Access - Deployment Guide

NEW QUESTION # 22

How does selling HPE GreenLake for Networking solutions benefit Channel partners?

- A. They can sell HPE Aruba Networking solutions that are not available as traditional purchases.
- B. They can offer their customers a significantly lower price per unit cost than a traditional networking purchase.
- C. They can convert their existing customers to lease agreements to extend the customer engagement.
- D. **They can include their company's services as part of an HPE GreenLake for Networking solution**

Answer: D

Explanation:

The correct answer is D because HPE GreenLake for Networking is a consumption-based, as-a-service model that allows channel partners to embed and sell their own services as part of the overall solution. This strengthens partner value by enabling differentiation, recurring revenue streams, and deeper customer relationships.

Relevant extracts from official HPE Aruba Networking documentation:

- * "HPE GreenLake for Networking enables partners to include their own managed services, professional services, and support as part of the customer's subscription."
- * "With GreenLake, partners can move beyond one-time transactions and establish long-term engagements with recurring revenue opportunities."
- * "Channel partners gain differentiation by tailoring HPE GreenLake offers to align with their own expertise and service portfolios."
- * "This consumption model allows partners to deliver end-to-end solutions that combine Aruba technology with their company's services, enhancing customer value." Why the other options are incorrect:
 - * AAruba networking solutions are still available via traditional purchase models; GreenLake is an additional consumption option, not an exclusive one.
 - * BGreenLake is not about lease agreements-it is a true consumption-based, pay-as-you-use model.
 - * CWhile cost efficiency may be realized, GreenLake is not positioned as a "lower price per unit" offer but as a flexible, scalable, and service-inclusive consumption model.

References (HPE Aruba Networking Solutions / Study Guides):

- * HPE GreenLake for Networking - Solution Overview
- * Aruba ESP with GreenLake Consumption - Technical White Paper
- * HPE Partner Ready for Networking - GreenLake Partner Guide
- * Aruba GreenLake Business Outcomes - Product Brief

NEW QUESTION # 23

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