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**CPOA Exam 2025 Questions and
Answers**

Paraoptometric Definition - ANSWER ✓✓ "A person who works under the direct supervision of a licensed doctor of optometry; collects patient data, administers routine, yet technical, tests of the patients' visual capabilities; and assists in office management"

State laws may limit, restrict, or otherwise affect the duties that may be performed by the paraoptometric

What are the duties of a paraoptometric? - ANSWER ✓✓ -- Assist the Optometrist

- Supervise the office staff
- Test the visual acuity of a patient
- Order office supplies
- Collect and record patient data

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IIBA CPOA Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Make an Impact: This section of the exam measures the skills of Product Owners and emphasizes aligning product initiatives with business outcomes and ensuring that the work done creates measurable impact for the organization.
Topic 2	<ul style="list-style-type: none">• Deliver Often: This section of the exam measures the skills of Scrum Practitioners and evaluates knowledge of delivering value iteratively and frequently through agile release cycles.

Topic 3	<ul style="list-style-type: none"> Engage the Whole Team: This section of the exam measures the skills of Agile Team Members and focuses on building collaboration within cross-functional teams to ensure everyone contributes to product ownership responsibilities.
Topic 4	<ul style="list-style-type: none"> Cultivate Customer Intimacy: This section of the exam measures the skills of Product Analysts and covers engaging with customers and stakeholders to deeply understand needs, preferences, and pain points to deliver customer-focused solutions.
Topic 5	<ul style="list-style-type: none"> Obsess About Value: This section of the exam measures the skills of Value Delivery Managers and highlights maximizing product value through prioritization, continuous improvement, and focusing on outcomes that matter most to customers and organizations.
Topic 6	<ul style="list-style-type: none"> Learn Fast: This section of the exam measures the skills of Innovation Analysts and addresses using experimentation, feedback loops, and metrics to learn quickly and adjust product direction effectively.

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IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q42-Q47):

NEW QUESTION # 42

The product ownership analysis (POA) practitioner has worked with the team to determine the value proposition and desired outcome for an initiative. This information enables the team to deliver often and:

- A. compare the delivery cost with the previous product.
- B. test the product with external stakeholders.
- C. test the product against the original vision.
- D. release the product to identify changes.

Answer: C

Explanation:

Knowing the value proposition and desired outcome allows the team to frequently test the product against the original vision, ensuring that ongoing work remains aligned with the intended goals and delivers the expected value.

NEW QUESTION # 43

Engaging in observation uses the following to gain insights:

- A. passive and active observation.
- B. planned and unplanned observation.
- C. disguised and undisguised observation.
- D. visible and hidden observation.

Answer: A

Explanation:

Observation can be passive or active, enabling the POA practitioner to gather insights by either unobtrusively monitoring behavior or actively engaging with the situation being observed.

NEW QUESTION # 44

What is an output of good financial viability analysis?

- A. Calculation of the final cost of releasing a feature
- B. Estimation of financial impact of the product on the market
- C. Identification of which proposed new features are feasible to implement
- D. Estimation of the financials that will create customer value

Answer: C

Explanation:

Good financial viability analysis results in identifying which proposed new features are feasible to implement, ensuring that development efforts focus on initiatives that can be supported within available financial resources.

NEW QUESTION # 45

Who is responsible for tracking the changes to delivery metrics?

- A. Developer
- B. Scrum master
- C. Product manager
- D. Product owner

Answer: D

Explanation:

The product owner is responsible for tracking changes to delivery metrics to ensure progress aligns with product goals and to make informed prioritization and planning decisions.

NEW QUESTION # 46

What steps are used in kano analysis to help prioritize customers' needs?

- A. Choose data sets, develop report procedures, acquire customers, and report results
- B. Select target features, develop customer questions, survey customers, and analyze results
- C. Determine usage areas track customer operations, test customers, and test results
- D. Identify training topics, record customer uptake, train customers, and review results

Answer: B

Explanation:

Kano analysis prioritizes customer needs by selecting target features, creating customer-focused questions, conducting surveys to gather feedback, and analyzing the results to classify features into categories like must- have, performance, and delight.

NEW QUESTION # 47

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