

AP-203受験記対策、AP-203更新版



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>> AP-203受験記対策 <<

Salesforce AP-203更新版 & AP-203最新な問題集

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Salesforce Communications Cloud Accredited Professional 認定 AP-203 試験問題 (Q33-Q38):

質問 # 33

ABC communication is using communication cloud for managing its product catalog. The inventory maintains SKUs and enter data related to SKUs. A consultant is analyzing options to sync the SKU data with communication cloud EPC products in the product catalog.

Which communication cloud feature should consultant recommend for this use case to minimize the customer issue

- A. Integrate communication cloud with the inventory management system using CPQ API getCartProducts. The inventory management system expose EPC API to create product and create records in the product Catalog.
- **B. Integrate communication cloud with inventory management system using enterprise product catalog REST APIs. The inventory will expose the EPC API to create the product and product related records in the product catalog.**
- C. Export the SKU data as product and attribute from the inventory management system in .csv format, create a custom object totrigger on custom object to insert product and related records in the product catalog.
- D. Create a custom trigger to insert product and related records in the product catalog. Export data related attribute from inventory management system in .csv format and related records in the product catalog.

正解: B

質問 # 34

ABC telecom is using the communication cloud for the B2C business, The B2B business now wants a new quoting solution for their complete B2B products. B2B customers are large enterprises with hundreds of sites, B2B sales representative wants to configure different products based on sites requirements, group sites together, apply discount as per negotiated price and generate a multi-site proposal document. What Solution should a consultant recommend to meet the requirement above?

- A. Leverage the communication cloud (CPQ) master quote and group quote capability to associate service accounts to group quotes. Each location can be associated with Quote Line Item
- B. Use Communication Cloud CPQ multisite Quote Capture to upload a site list and configure offers for the sites
- C. Use Enterprise Sales Management Quote Negotiation Process to capture Multi-site quote by uploading the site list and configuring the offers for the sites.
- D. Use Communication Cloud CPQ to create a quote associated with multiple service Accounts Import a list of Sites to represent service Account and configure offers.

正解: A

質問 # 35

Has commercial attribute called "access Type" on the internet offers with two values, namely DSL and Fiber. UC has requirement to model routers as technical products and offer either a DSL or a fiber router based on the "access type" value. What kind of decomposition relationship should a consultant recommend to achieve this requirement?

- A. M:1
- B. 1:1
- C. 1:M
- D. M:M

正解: C

質問 # 36

Acme technology is an internet service provider that has 20 distinct download and 10 upload speeds, unique billing code must be sent to billing system during fulfillment.

Which two actions should a consultant recommend for modeling the technical product catalog and decomposition relationship?

- A. Create a technical product catalog which maps 1:1 to the billing model. Use the out of the box tool to create product and generate billing code. Use unconditional decomposition relationships to select the correct technical product
- B. Create a single CFS specifications and map the upload and download speeds. Retrieve the fulfillment details from the calculation matrix market using the integration procedure invoked by an auto task
- C. Create a single CFS specifications and map the upload and download speeds. Retrieve the fulfillment details from the calculation matrix using a custom auto task
- D. Create Multiple CFS specification where the billing code attribute is defined. Use attribute based decomposition relationship to map the various upload/download speeds to the billing code attribute

正解: C、D

質問 # 37

ABC cloud communication service provider that uses communication cloud for their B2B Market. ABC cloud sells services to tier 1 enterprise companies across the globe the number of items in the cart for each customer is usually high and with new products being introduced, the company expects even higher cart numbers. Sales representative started to notice performance reduction while submitting big carts to order management. A consultant was asked to provide design guidance for product design while taking into consideration communication cloud CPQ and order management constraints. Which two options should the consultant consider while designing the commercial catalog?

- A. Model all product in flat while controlling the cardinality with AutoAdd and AutoRemove advanced rules
- B. Keep the number of attribute on the product low, avoid big picklist and direct assignments.
- C. Avoid deep product hierarchy and big list of add on, limit the number of advance rule such as AutoAdd or Auto Remove products.
- D. Advise them to use picklist attribute with multiple pick lists values instead of configuring new products

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