# Accurate SAP C_S4CS_2508 Practice Test - Pass The Exam Quickly



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## SAP C_S4CS_2508 Exam Syllabus Topics:

| Topic | Details |
|---|---|
| Topic 1 | <ul><li>Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S</li><li>4HANA Cloud Public Edition.</li></ul> |
| Topic 2 | <ul><li>Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.</li></ul> |
| Topic 3 | <ul><li>Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.</li></ul> |
| Topic 4 | <ul><li>Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S</li><li>4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.</li></ul> |
| Topic 5 | <ul><li>Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.</li></ul> |
| Topic 6 | <ul><li>Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.</li></ul> |

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|---|---|
| Topic 7 | • Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S<br>• 4HANA Cloud Public Edition. |
| Topic 8 | • Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs. |

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# SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q78-Q83):

**NEW QUESTION # 78**
In which application can you see the available business context capacity remaining for extension items?

- A. Extensibility Inventory app
- B. Extensibility Explorer app
- C. Custom Reusable Elements app
- D. Extensibility Cockpit app

**Answer: D**

Explanation:
Extensibility and integration

**NEW QUESTION # 79**
You save a sales order in Sales Processing using Third-Party without Shipping Notification (BDK). What is automatically created for each relevant third party?

- A. Purchase requisition
- B. Purchase order
- C. Billing document
- D. Delivery

**Answer: A**

**NEW QUESTION # 80**
Where is the initial list of known integrations documented?

- A. In SAP Cloud ALM
- B. In the Business Driven Configuration Questionnaire
- C. In the Fit-to-Standard Workshops
- D. In the Digital Discovery Assessment

**Answer: D**

**NEW QUESTION # 81**

Which of the following systems are used to implement SAP S/4HANA Cloud Public Edition for a customer? Note: There are 3 correct answers to this question.

- A. Sandbox system
- B. Trial system
- C. Starter system
- D. Test system
- E. Development system

**Answer: B,C,D**

**NEW QUESTION # 82**

You need to manage a customer down payment. Which action do you perform during sales order entry?

- A. Mark the down payment checkbox at item level.
- B. Enter an appropriate item in the billing plan of the sales order.
- C. Enter a specific condition in the pricing procedure of the sales order.
- D. Create a sales order with a dedicated order type.

**Answer: B**

**NEW QUESTION # 83**

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