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HP Selling HPE Aruba Networking Solutions Sample Questions (Q25-Q30):

NEW QUESTION # 25

What is one customer need that HPE Aruba Networking Central addresses?

- A. Deploying the network and then letting it run without further management and monitoring.
- B. Managing each network silo with tools specialized for that silo's needs.
- C. Eliminating the need for network admins and letting server admins maintain the network.
- **D. Optimizing network performance through actionable AI recommendations.**

Answer: D

Explanation:

The correct answer is B because Aruba Central addresses the need for continuous optimization and operational efficiency by providing AI-driven recommendations, anomaly detection, and performance insights. These capabilities help network admins proactively manage performance, improve user experience, and reduce troubleshooting overhead.

NEW QUESTION # 26

What is one way that an HPE Aruba Networking Central helps to simplify protecting the network?

- **A. By providing policy recommendations that admins can quickly preview and apply.**
- B. By providing a "sandbox" environment, in which traffic can be safely inspected for malware.
- C. By automatically adding rules to role-based access control policies in response to new types of threats.
- D. By integrating with HPE Aruba Networking private 5G solutions to automatically enhance the security for Wi-Fi 5, 6, and 7 devices.

Answer: A

Explanation:

The correct answer is D because Aruba Central simplifies security by offering policy recommendations through AI-powered insights. These recommendations help IT administrators enforce consistent and adaptive security policies across users, devices, and applications without complex manual configuration. Admins can review the suggested policies and apply them directly, reducing human error and improving security posture.

NEW QUESTION # 27

Which approach should you take when selling the value of AI for networking capabilities in HPE Aruba Networking Central?

- A. Focus on explaining the difference between machine learning and other forms of artificial intelligence.
- B. Describe how it helps customers apply intelligent access policies across the network, reducing organizations' overall risk.
- C. Show how it can better align the data center IT operations team with the application development team.
- **D. Explain how it identifies network issues before they affect users, eliminates manual troubleshooting, and provides tips for network optimization.**

Answer: D

Explanation:

The correct answer is D because Aruba Central's AI for Networking capabilities focus on proactively detecting issues before they impact end-users, automating troubleshooting, and offering prescriptive recommendations for optimization. This messaging resonates with customers by highlighting tangible outcomes-reduced downtime, faster resolution, and improved IT efficiency.

Relevant extracts from official HPE Aruba Networking documentation:

* "Aruba Central uses AI/ML to identify anomalies and potential problems before they affect users, reducing mean time to resolution and preventing service disruptions."

* "With AI Insights and AI Assist, Aruba Central automates troubleshooting and eliminates repetitive manual tasks for IT teams."

* "Central provides prescriptive recommendations and optimization tips that enable IT to deliver consistently better user and application experiences."

* "By leveraging AI-driven analytics, IT teams shift from reactive troubleshooting to proactive operations, saving time and focusing on innovation." Why the other options are incorrect:

* A Focusing on technical differences between AI and machine learning is not relevant for a customer value-driven discussion.

* B Aligning IT and development teams is more of a DevOps discussion, not directly tied to Aruba Central's AI value.

* C Intelligent access policies are part of Aruba Zero Trust and ClearPass solutions, not the primary selling point of Central's AI features.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba Central AI for Networking - Solution Overview

* Aruba ESP AIOps - Technical White Paper

- * Aruba Central AI Insights and AI Assist - Product Brief
- * Aruba AI-Powered Network Operations - Deployment Guide

NEW QUESTION # 28

Which solution enables secure remote access and Zero Trust Network Access (ZTNA)?

- A. Aruba NetEdit
- B. Aruba AirWave
- C. Aruba Fabric Composer
- **D. Aruba SSE**

Answer: D

Explanation:

Aruba Secure Service Edge delivers cloud-based security including ZTNA and secure web gateway capabilities.

NEW QUESTION # 29

What is a primary advantage of cloud-managed networking?

- A. Eliminates wireless networking
- **B. Centralized management**
- C. Requires more hardware
- D. Prevents automation

Answer: B

Explanation:

Cloud platforms like Aruba Central allow management of networks from a single dashboard.

NEW QUESTION # 30

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