Quiz 2026 Salesforce CPQ-Specialist–Professional Valid Exam Syllabus

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Understanding functional and technical aspects of Salesforce Certified CPQ Specialist

The following will be asked from you in the **SALESFORCE CPQ-Specialist Exam Dumps**:

- Select and set up advanced or native approvals to meet business requirements

A candidate for this exam will likely need assistance with:

- Advanced quote template topics
- Composite summary variable
- Nested bundles
- Advanced grouping

A candidate for this exam is not expected to know how or do the following:

- CPQ plug-ins
- Administer Force.com, Visualforce pages, APEX classes, or JavaScript
- Legacy Data Handling
- Billing
- Target URL in custom actions

>> **CPQ-Specialist Valid Exam Syllabus** <<

Exam CPQ-Specialist Assessment, CPQ-Specialist Latest Test Experience

The Salesforce CPQ-Specialist certification verifies that you have a basic understanding of Salesforce Certified CPQ Specialist concepts and virtualization. Success in the CPQ-Specialist exam of the Salesforce CPQ-Specialist certificate also proves your knowledge of basic troubleshooting concepts and data center technology. When you earn the CPQ-Specialist Certification you will get reliable exam guide materials.

Salesforce Certified CPQ Specialist Sample Questions (Q131-Q136):

NEW QUESTION # 131

The sales reps at Universal Containers want the Quote Line Editor to always display the column headers and the Quote Total on the desktop user interface, regardless of how many Quote Lines are present.

How can an admin meet the requirement?

- A. Enable the Group Line items checkbox on the Quote to be checked by default.
- B. Enable Large configurations to freeze the Total and Column Headers.
- C. Enable Compact Mode so all of the Quote Lines fit on the screen at once.
- D. Enable Large Quote Experience to freeze the Total and column headers.

Answer: B

NEW QUESTION # 132

Universal Containers sells a bundle Product which contains many Features and Options. Users report that the bundle is difficult to configure due to a significant amount of scrolling to find the desired Features and Options.

What are three ways the Admin can adjust the design of this bundle to reduce scrolling in configuration? Choose 3 answers

- A. Set Option Selection Method to Add on the Product Features.
- B. Set System to True on the Product Options to be excluded from the configurator.
- C. Group the Product Features of the bundle into tabs using the category field.
- D. Change Enable Large Configuration to True on the bundle Product.
- E. Change Option layout to Tabs on the bundle Product.

Answer: B,C,D

NEW QUESTION # 133

Universal Containers has a new eco-friendly business line, and wants to create a subset of products that include those tagged as eco-friendly, and those that are bundles. When quoting on Opportunities that are flagged as eco-friendly, the sales reps should see only those products when they click Add Products. However, UC wants the flexibility to allow the sales reps to bypass the default subset and include all bundles, even if the Opportunity is flagged as eco-friendly.

Which strategy should UC apply?

- A. Create a Filter Product Rule and Product Action with Type set to Optional Filter.
- B. Create a Search Filter with Filter Value set to Eco-Friendly and Hidden set to FALSE.
- C. Set the Default field on the Add Products Custom Action to TRUE.
- D. Add the Eco-Friendly custom field to the Search Filters Fieldset on the Product object.

Answer: D

NEW QUESTION # 134

A bundle has a Product Option with the Quantity Editable field set to FALSE However, the user can still change the quantity during configuration and save the new value to the Quote Line Editor.

Which property of the Product Option allows for this scenario?

- A. Required = FALSE
- B. Type = Related Product
- C. Quantity = NULL
- D. Min Quantity = 1

Answer: B

NEW QUESTION # 135

The Admin at Universal Containers has received feedback about the amount of horizontal scrolling necessary to access Clone and Delete actions on Quote Lines in the Quote Line Editor.

What should the Admin do to resolve this issue?

- A. Set a lower value in the Display Order field in the Custom Action record.
- B. Update the Custom Action Location to eft.
- C. Move the Clone and Delete actions into the Quote Line Editor drawers.
- D. Change the Actions Column Placement in package settings to Left.

Answer: D

NEW QUESTION # 136

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