# 2026 HPE2-E84: Selling HPE AI and As-a-Service Solutions–High-quality Flexible Testing Engine



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## HP Selling HPE AI and As-a-Service Solutions Sample Questions (Q31-Q36):

**NEW QUESTION # 31**
An HPE sales professional is meeting with a hospital's IT director who is planning a major EHR (Electronic Health Record) system modernization. The IT director has listed several critical concerns.
Customer Requirements:
- The new EHR system is mission-critical and downtime is not an option.
- The hospital's IT team is stretched thin and lacks expertise in complex workload migration.
- The project must be deployed correctly and on-time to meet regulatory deadlines.
- They need ongoing support to ensure the environment remains optimized and secure post-launch.
Which component of the HPE Services portfolio is designed to address the need for expert assistance with planning, migration, and long-term operational support?

- A. HPE Education Services
- B. HPE Services (combining Advisory and Operational Services)
- C. A standard HPE hardware warranty

- D. HPE Financial Services

**Answer: B**

## NEW QUESTION # 32

A customer is starting their AI journey and is confused by the different types of AI. They provide a list of potential projects.

Customer AI Project List:

1. A chatbot to answer common HR questions.
2. A system to analyze factory sensor data to predict machine failure.
3. A tool to generate marketing copy for new products.
4. An application to create realistic images from text descriptions.

The sales professional needs to explain that projects 3 and 4 belong to a specific, transformative category of AI.

Which category is this?

- A. Machine Learning
- B. Generative AI
- C. Robotic Process Automation (RPA)
- D. Predictive Analytics

**Answer: B**

## NEW QUESTION # 33

A customer is reviewing their monthly usage report in the HPE GreenLake cloud platform. They notice a section with the following details.

Report Snippet: Consumption Analytics

- Service: Virtual Machine Instances
- Committed Monthly Capacity: 2,000 vCPU
- Peak Usage Last Month: 2,850 vCPU
- Average Usage Last Month: 1,950 vCPU
- Current Trend: Usage has grown 15% month-over-month for the past quarter.
- Recommendation: Increase committed capacity to 2,500 vCPU to optimize cost.

What is the primary business benefit the sales professional should highlight from this consumption analytics data?

- A. It provides actionable insights for proactive capacity planning and cost optimization.
- B. It allows the customer to directly manage the physical server hardware in the data center.
- C. It proves that the customer is not using the service enough to justify the cost.
- D. It shows that the hardware is failing and needs to be replaced immediately.

**Answer: A**

## NEW QUESTION # 34

A retail customer experiences massive, unpredictable spikes in e-commerce traffic during holiday seasons. Their current infrastructure is sized for average use, leading to slow performance and lost sales during peak times. They need a solution that can handle these spikes without forcing them to overpay for idle capacity the rest of the year.

Customer Requirements:

- Workload: E-commerce platform with highly variable demand.
- Problem: Poor performance during unpredictable traffic spikes.
- Financial Constraint: Avoid paying for peak-level capacity year-round.

Which HPE GreenLake offering is specifically designed to solve this business problem?

- A. HPE Financial Services Asset Upcycling.
- B. HPE GreenLake for Private Cloud Business Edition with a fixed monthly cost.
- C. HPE GreenLake Flex Solution, with a committed capacity for normal operations and a pay-for-use buffer for peak demand.
- D. A three-year fixed lease on HPE ProLiant servers sized for peak capacity.

**Answer: C**

**NEW QUESTION # 35**

A customer is deploying a solution using HPE Aruba Networking Central. They need to ensure that different types of devices are automatically placed into the correct network segments with the right security policies when they connect.

Use Case: Automated Device Security

- Requirement 1: Automatically identify device types (e.g., corporate laptop, IoT camera, guest smartphone).
- Requirement 2: Dynamically assign devices to predefined roles.
- Requirement 3: Enforce role-based access policies (e.g., IoT cameras can only talk to the video server).

Which Aruba Central feature set is designed to deliver this automated, policy-based access control?

- A. Firmware compliance reporting
- B. Virtual Private Network (VPN) monitoring
- C. Cloud-native Network Access Control (NAC) with client profiling
- D. WAN gateway health monitoring

**Answer: C**

**NEW QUESTION # 36**

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100% HP HPE2-E84 Money back Guarantee and Passing Guarantee, The language is easy to be understood makes any learners have no obstacles to study and pass the HPE2-E84 exam.

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