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100% Pass Quiz 2026 Accurate IFC: Investment Funds in Canada (IFC) Exam Valid Dumps Pdf

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CISI Investment Funds in Canada (IFC) Exam Sample Questions (Q186-Q191):

NEW QUESTION # 186

Which exchange in Canada deals exclusively with financial and equity futures and options?

- A. Canadian Securities Exchange
- B. The TSX Venture Exchange
- C. The Toronto Stock Exchange
- D. The Montreal Exchange

Answer: D

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

The Montreal Exchange (also referred to as Bourse de Montreal) is the only Canadian exchange specializing exclusively in financial and equity futures and options. The feedback from the document confirms:

"The Montreal Exchange (Bourse de Montreal) is the only exchange in Canada that deals exclusively with financial and equity futures and options." Reference: Chapter 2 - Overview of the Canadian Financial Marketplace Learning Domain: An Introduction to the Mutual Funds Marketplace

NEW QUESTION # 187

Solomon is a Dealing Representative who is excited about a new equity fund his dealer recently approved. He thinks investors will be attracted to the fund's historical performance. He has a prospective new client, Madira, who is 25 years old. Madira has invested in mutual funds before, but not with Solomon's dealer. She has made an appointment to open a new RRSP with Solomon's firm. What does Solomon need to do to make this a suitable recommendation?

- A. Match the past rates of return of the mutual fund with what is the anticipated rate of return.
- B. **Identify how the proposed investment is in alignment with the investor's profile and holdings.**
- C. Rely on the risk rating of the mutual fund when offering an investment solution.
- D. Show from past fund performance, that mutual fund costs are not important if there are high returns.

Answer: B

Explanation:

To make a suitable recommendation, Solomon needs to identify how the proposed investment is in alignment with the investor's profile and holdings. A suitable recommendation is one that meets the investor's needs, goals, risk tolerance, time horizon, and personal circumstances. It also considers the investor's existing portfolio and how the new investment would affect its diversification, performance, and risk. Therefore, option C is correct regarding what Solomon needs to do to make a suitable recommendation. The other options are not correct or sufficient to make a suitable recommendation. Option A is false because mutual fund costs are important regardless of the past fund performance, as they reduce the net returns and compound over time. Option B is false because relying on the risk rating of the mutual fund is not enough to offer an investment solution, as it does not reflect the investor's return expectations, liquidity needs, tax situation, or personal preferences. Option D is false because matching the past rates of return of the mutual fund with what is the anticipated rate of return is not a reliable way to make a recommendation, as past performance does not guarantee future results and may not be consistent with the investor's risk tolerance or time horizon.

References: [Suitability | GetSmarterAboutMoney.ca], [Mutual Fund Fees | GetSmarterAboutMoney.ca], [Risk Rating | GetSmarterAboutMoney.ca]

NEW QUESTION # 188

A mutual fund sales representative is asked to make a presentation to an investment club. During the presentation, he discusses personal experiences of a questionable nature. What aspect of Professionalism is relevant to this situation?

- A. Solicitation of client business
- B. Conduct of personal business
- C. Personal financial dealings with clients
- D. **Other personal endeavors**

Answer: D

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Discussing questionable personal experiences in a public setting can harm the representative's professional image, relating to the aspect of other personal endeavors. The feedback from the document states:

"The representative must take care to ensure that any publicly visible activity in which he participates is conducted responsibly and moderately so as not to present an unfavorable public image." Reference: Chapter 18 - Applying Ethical Standards to What You Have Learned Learning Domain: Ethics, Compliance and Mutual Fund Regulations

NEW QUESTION # 189

What type of risk is the fundamental risk factor for fixed-income securities?

- A. Interest rate risk

- B. Liquidity risk
- C. Market risk
- D. Reinvestment risk

Answer: A

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Interest rate risk is the primary risk for fixed-income securities, as their value decreases when interest rates rise due to fixed cash flows. The feedback from the document states:

"Interest rate risk is the fundamental risk factor for fixed-income securities such as bonds, mortgages and preferred shares. As interest rates move up, the value of a fixed-income security falls. This is because the cash flow from the fixed-income security is fixed." Reference:Chapter 11 - Conservative Mutual Fund ProductsLearning Domain:Analysis of Mutual Funds

NEW QUESTION # 190

Kendrick is a newly registered Dealing Representative for Oak Solid Financial. He has been assigned the task of contacting existing clients where there has been no record of consultation within the last 12 months. The first person he sees on his list is a client named Chandra Ruffino. He double-checks if her phone number is on the Do Not Call List (DNCL) registry. Which of the following statements apply?

- A. If Chandra is on the DNCL registry, Kendrick is still eligible to contact the client of Oak Solid Financial.
- B. If Chandra had closed her account within the last 12 months and registered herself on the DNCL, then Kendrick cannot call her.
- C. If Chandra has been on the DNCL registry for 18 months, then Kendrick is not allowed to contact her.
- D. If Chandra is on the DNCL, then Kendrick can only contact her if she is specifically his client.

Answer: A

Explanation:

The Do Not Call List (DNCL) is a national registry of personal telephone numbers that consumers can register to reduce the number of unsolicited telemarketing calls they receive. Telemarketers are required to subscribe to the DNCL and avoid calling the numbers on the list, unless they have an exemption. One of the exemptions is for existing business relationships, which means that a telemarketer can call a consumer who has purchased a product or service from them or their employer within the last 18 months, or who has made an inquiry or application within the last six months. Therefore, Kendrick is still eligible to contact Chandra, who is an existing client of Oak Solid Financial, even if she is on the DNCL registry. However, Kendrick must respect Chandra's right to request that he stop calling her and remove her number from his contact list.

Canadian Investment Funds Course, Chapter 1: The Canadian Financial Services Industry1, National Do Not Call List - Canada.ca2

NEW QUESTION # 191

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