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Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Advanced Topics: This topic challenges the Salesforce Order Management Administrator Consultant to diagnose and resolve configuration issues that hinder the launch or operation of Order Management processes. Proficiency includes troubleshooting integration problems and articulating how various processes interact to support successful deployments and system functionality.

Topic 2	<ul style="list-style-type: none"> • User Experience and Customization: This section emphasizes leveraging Salesforce's Lightning UI to enhance user experiences. The Salesforce Order Management Administrator Consultant will customize experiences for users and managers through tools like the Lightning Page Editor, Report Builder, and out-of-the-box components. Success in this area ensures optimized workflows and improved operational efficiency.
Topic 3	<ul style="list-style-type: none"> • Data Model: This topic equips the Salesforce Order Management Administrator Consultant to showcase knowledge of critical objects such as Order, Order Summary, Fulfillment Orders, and Return Orders. It involves establishing and tracing integrations with B2C Commerce or other systems, including custom attributes. Proficiency here is pivotal for ensuring seamless data flow and robust Order Management operations within complex business environments.

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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q55-Q60):

NEW QUESTION # 55

An administrator is encountering errors when reusing a composite API call to load test orders via the Workbench. What are three possible causes of this issue?

- A. Record IDs used within the request are incorrect
- B. The Administrator has logged into the wrong environment in Workbench
- C. The administrator has duplicate Product SKUs in the JSON query
- D. The administrator is creating multiple objects in a single JSON query
- E. The number of subrequests in the JSON query exceeds the 20 subrequest limit

Answer: A,C,E

Explanation:

Three possible causes of this issue are:

The administrator has duplicate Product SKUs in the JSON query. A Product SKU is a unique identifier for a product that is used to track inventory and sales. A Product SKU must be unique within an org, and it cannot be duplicated in a composite API call. If the administrator has duplicate Product SKUs in the JSON query, it will cause an error when loading test orders via the Workbench. The number of subrequests in the JSON query exceeds the 20 subrequest limit. A subrequest is a single HTTP request that is part of a composite API call. A composite API call can contain up to 20 subrequests in a single JSON body. If the administrator has more than 20 subrequests in the JSON query, it will cause an error when loading test orders via the Workbench.

Record IDs used within the request are incorrect. A record ID is a unique identifier for a record that is used to reference and manipulate data in Salesforce. A record ID must be valid and exist in the org, and it must match the data type and format of the corresponding field. If the administrator has incorrect record IDs in the JSON query, such as using 15-character IDs instead of 18-character IDs, or using IDs from a different org, it will cause an error when loading test orders via the Workbench.

Verified References: https://developer.salesforce.com/docs/atlas.en-us.api_rest.meta/api_rest

[/resources/composite/composite.htm](https://developer.salesforce.com/docs/atlas.en-us.api_rest.meta/api_rest/resources/composite/composite.htm) https://developer.salesforce.com/docs/atlas.en-us.api_rest.meta/api_rest/dome/composite_subject_tree_flat.htm

NEW QUESTION # 56

Universal Containers (UC) is evaluating Salesforce Order Management for managing its overarching process because their current system is written mostly in Apex code and has proved difficult to modify, deploy and debug. What are three advantages of using Flow Builder vs writing Apex code to manage the main flow of Order data?

- A. Because it is visual it is also self-documenting as changes are made
- B. The admin can attach a debugger to live customer sessions
- C. The admin can easily debug specific business cases visually.
- D. It will notify the admin before a third party integration's data interface has changed
- E. It allows for non-coding members of staff to contribute suggestions for optimizations and better overall customer experience

Answer: A,B,C

Explanation:

Three advantages of using Flow Builder vs writing Apex code to manage the main flow of Order data are:

The admin can attach a debugger to live customer sessions. This allows the admin to monitor and troubleshoot the flow execution in real time, without affecting the customer experience or data integrity.

The admin can easily debug specific business cases visually. This allows the admin to test the flow with different input values and see how the flow behaves in a graphical interface, without writing any code.

Because it is visual it is also self-documenting as changes are made. This allows the admin to easily understand and maintain the flow logic, as well as track the changes and versions of the flow.

Verified Reference: https://help.salesforce.com/s/articleView?id=sf.flow_builder_debug.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.flow_builder.htm&type=5

NEW QUESTION # 57

An administrator is tasked to utilize a Product Price Book which is managed on an external platform. How can the administrator meet this requirement?

- A. This is not possible, all Products require a Pricebook Entry
- B. Go to Setup. Order settings, and select Enable Optional Price Books for Orders
- C. Create an External Data Source in Setup which references the external platform where the Pricebook is held
- D. Edit the Product page layout to make the Pricebook field not require

Answer: B

NEW QUESTION # 58

Universal Containers (UC) has a flow which performs some custom logic in order to determine a least-cost shipping location. Some of the variables should be reset at the beginning of each loop iteration. Which design element in Flow allows the Admin to do this?

- A. Assignment
- B. Preset
- C. Reset
- D. Reassignment

Answer: A

Explanation:

The design element in Flow that allows the admin to reset some variables at the beginning of each loop iteration is Assignment. An Assignment element lets the admin assign new values to one or more variables or sObject fields in a flow. The admin can use an Assignment element before a Loop element to initialize the variables that are used in the loop, and then use another Assignment element inside the loop to reset the variables for each iteration. Verified References: https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_assignment.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_loop.htm&type=5

NEW QUESTION # 59

A developer needs to create a scheduled job in an external system to move Order data into a Salesforce org every 24 hours. In which two ways can this off-platform job be established without additional third-party tools?

- A. Set up an SFTP server as a workstation. drop the files there using the off-platform job and schedule a job in-platform to process the file
- B. Authorize a machine against the Salesforce org's APIs with appropriate security measures and create a script to call the APIs
- C. Create a job in the org (on-platform) to drop a file of existing data. Use the off-platform machine to generate a file and identify the details between the two. Push the changes to the org's "Import" directory
- D. Install a minimal set of dev tools on a machine such as the Command Line Interface (CLI) and create appropriate scripts to import files containing the data

Answer: B,D

Explanation:

Two ways that this off-platform job can be established without additional third-party tools are:

Install a minimal set of dev tools on a machine such as the Command Line Interface (CLI) and create appropriate scripts to import files containing the data. The CLI is a tool that allows developers to interact with Salesforce from the command line. The developer can use the CLI to create scripts that use commands such as `force:data:bulk:upsert` or `force:data:tree:import` to import data from CSV or JSON files into Salesforce.

Authorize a machine against the Salesforce org's APIs with appropriate security measures and create a script to call the APIs. The APIs are interfaces that allow developers to access data and functionality in Salesforce from external systems. The developer can use the APIs, such as REST API or Bulk API, to create a script that authenticates with Salesforce using OAuth 2.0 or JWT, and then performs operations such as insert, update, or delete on Order data.

Verified Reference: https://developer.salesforce.com/docs/atlas.en-us.sfdx_cli_reference.meta/sfdx_cli_reference/cli_reference_force_data.htm https://developer.salesforce.com/docs/atlas.en-us.api_rest.meta/api_rest/intro_what_is_rest_api.htm https://developer.salesforce.com/docs/atlas.en-us.api_asynch.meta/api_asynch/asynch_api_intro.htm

NEW QUESTION # 60

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