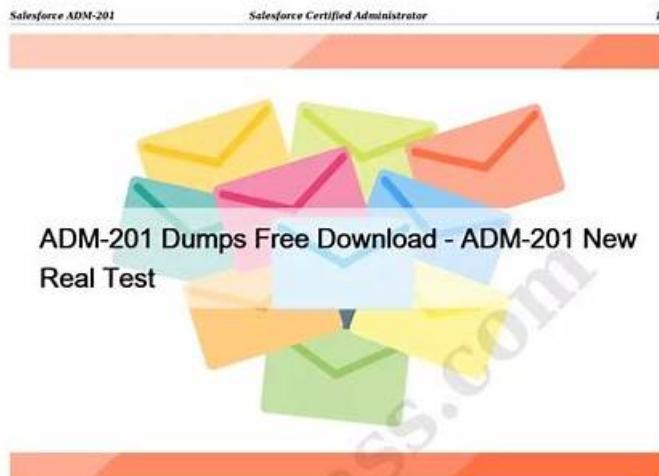


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## Domain 10: Process/Workflow Automation (8%)

This domain entails such skills as defining the relevant automation solution on the basis of the workflow capabilities depending on a scenario as well as explaining the use cases and capacities for the approval process.

## Domain 11: Desktop & Mobile Administration (3%)

Here the test takers should have competency in explaining the Salesforce Mobile App capacities as well as explaining the synchronization & installation options of Salesforce Lightning for Outlook.

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Salesforce ADM-201 Certification Exam is a globally recognized certification, and passing the exam opens up a world of opportunities. It provides candidates with the necessary skills and knowledge to work with Salesforce, and it helps them stand out among their peers. Salesforce Certified Administrator certification also demonstrates an individual's commitment to their profession, which is highly valued by employers.

The ADM-201 certification exam measures various skills, including Salesforce application configuration, security and access, data management, analytics and reporting, and automation. Passing this certification exam demonstrates that the individual has a comprehensive understanding of Salesforce and is capable of performing various administrative tasks. It also enhances the individual's credibility, increases their chances of getting hired, and opens up various career opportunities in the Salesforce ecosystem.

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### Salesforce Certified Administrator Sample Questions (Q42-Q47):

#### NEW QUESTION # 42

How do you specify the following in a formula field : the year of the custom date field(date\_c) should be the current year:

- A. YEAR(date\_c)<>YEAR(today())
- B. **YEAR(date\_c)=YEAR(today())**
- C. DATE(date\_c)=YEAR(today())
- D. DATE(date\_c)=DATE(today())

**Answer: B**

Explanation:

Section: Volume H

#### NEW QUESTION # 43

Cloud Kicks has a Customer success agent going on leave and needs to change ownership on multiple cases.

Which two users are able to fulfill this request?

Choose 2 answers

- A. A user with the Manage Cases Permission
- B. A user with Read Permission on account.
- C. **A user with manager role above the agent.**
- D. **A user with the System Administrator profile.**

**Answer: C,D**

Explanation:

A user with manager role above the agent can change ownership on multiple cases that are owned by the agent or by users below the agent in the role hierarchy. A user with the System Administrator profile can change ownership on any case, regardless of the owner or role hierarchy. References:[https://help.salesforce.com/s/articleView?id=sf.case\\_change\\_owner.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.case_change_owner.htm&type=5)

[https://help.salesforce.com/s/articleView?id=sf.admin\\_userperms.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.admin_userperms.htm&type=5)

#### NEW QUESTION # 44

Fill in the blank.

How are Cases assigned?

**Answer:**

Explanation:

Assignment Rule

#### NEW QUESTION # 45

Support agent at Cloud Kicks are spending too much time finding resources to solve cases.

The agents need a more efficient way to find documentation and similar cases from the Case page layout.

How should an administrator meet this requirement?

- A. Configure Knowledge with articles and data categories.
- B. Use an interview flow to capture Case details.
- C. Create a custom object to capture popular case resolutions.
- D. **Direct users to Global Search to look for similar cases.**

**Answer: D**

#### **NEW QUESTION # 46**

Where does the click path Your Name --> Set up -> Security controls -> Sharing settings lead to?

- A. Custom Profile
- **B. Organization wide Defaults**
- C. Trusted IP Ranges

**Answer: B**

#### **NEW QUESTION # 47**

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