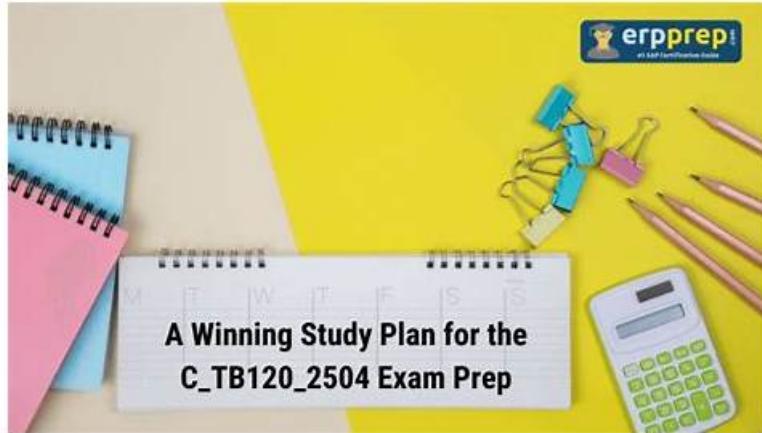


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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 2	<ul style="list-style-type: none">Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 3	<ul style="list-style-type: none">Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q55-Q60):

NEW QUESTION # 55

What settings on the Company Details window are irreversible after a posting has occurred? Note: There are 2 correct answers to this question.

- A. Enable advanced G/L account determination
- B. Item groups valuation method
- C. Use perpetual inventory
- D. Local currency

Answer: C,D

NEW QUESTION # 56

A company manufactures electronic parts. They want to begin individually tracking the items at the point when they leave the warehouse and the point that they are delivered to a customer.

What settings are required on the item master record? Note: There are 2 correct answers to this question.

- A. Management Method: On Every Transaction
- B. Management Method: On Release Only
- C. Manage Item by: Serial Numbers
- D. Manage Item by: Batches

Answer: A,C

NEW QUESTION # 57

While reviewing open transactions in a vendor account balance, the accountant notices an outgoing payment the company paid in advance and two A/P invoices that relate to this payment.

Which action should be taken in order to connect the two invoices with the payment?

- A. Internal reconciliation for the bank account
- B. External reconciliation for the bank account
- C. Internal reconciliation for the vendor master data record
- D. External reconciliation for the vendor master data record

Answer: C

NEW QUESTION # 58

Which CRM object is designed to give you visibility into your sales pipeline?

- A. Activity
- B. Customer 360
- C. Campaign
- D. Opportunity

Answer: D

NEW QUESTION # 59

In the Customer Receivables Aging report, what is the Aging Date?

- A. The date from which the age of the debt is calculated
- B. The age interval in which the debts are distributed in the report

- C. The due date of the transaction

Answer: C

NEW QUESTION # 60

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