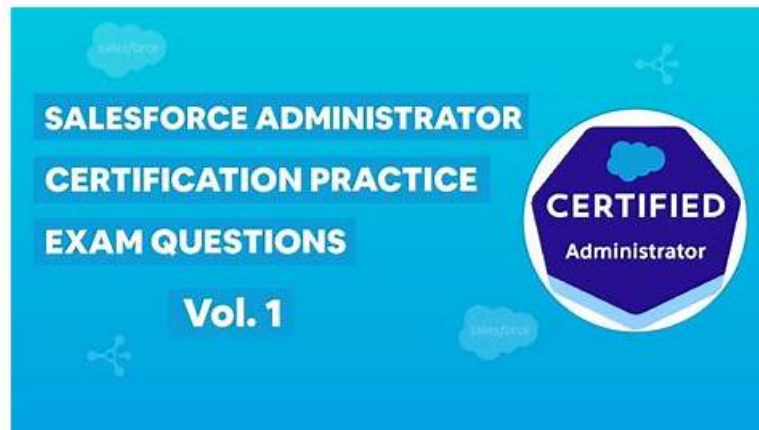


SalesforceのSalesforce-Certified-Administrator認証の最優秀問題集



P.S. TopexamがGoogle Driveで共有している無料かつ新しいSalesforce-Certified-Administratorダンプ: <https://drive.google.com/open?id=16bHP30zZxllzFtFq3QbsghYRaYitBPkj>

私たちが直面するプレッシャーはあらゆる面からもたらされます。社会情勢が変化するにつれて、これらの圧力は増加する一方です。私たちは外部環境を変えることはできませんが、自分の能力を向上させることができます。だから私たちのSalesforce-Certified-Administrator練習問題をお勧めします。私たちのSalesforce-Certified-Administrator試験問題を勉強すれば、あなたが懂れているSalesforce-Certified-Administrator認定試験資格証明書をもらえるだけでなく、より良いものになることもできます。

TopexamのSalesforce-Certified-Administrator試験参考書は他のSalesforce-Certified-Administrator試験に関連する参考書よりずっと良いです。これは試験の一発合格を保証できる問題集ですから。この問題集の高い合格率が多く受験生たちに証明されたのです。TopexamのSalesforce-Certified-Administrator問題集は成功へのショートカットです。この問題集を利用したら、あなたは試験に準備する時間を節約することができるだけでなく、試験で楽に高い点数を取ることもできます。

>> Salesforce-Certified-Administrator無料模擬試験 <<

Salesforce-Certified-Administrator英語版、Salesforce-Certified-Administrator PDF

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Salesforce Certified Administrator 認定 Salesforce-Certified-Administrator 試験問題 (Q175-Q180):

質問 # 175

Ursa Major Solar provides a 1-year warranty on all of the panels it installs. Installation details, along with the warranty information, are captured on a custom object called Installation. The installation record is created by the installer from the mobile app. Customers soon receive a longer warranty as a way of increasing customer satisfaction when an installation gets delayed or has issues. How should the administrator configure Salesforce to capture the expiration date of the warranty?

- A. Use a formula as the default value of the warranty Expiration Date field.
- B. Create a formula field to display 1 year from the warranty purchased.
- C. Include the warranty Expiration Date field on the mobile page layout.
- D. Add a validation rule to ensure the Expiration Date field is populated.

正解: A

解説:

Explanation

To capture the expiration date of warranty based on installation date and warranty length (1 year by default), the administrator should use a formula as the default value of Warranty Expiration Date field on Installation object. The formula can calculate one year from installation date using DATE function or DATEVALUE function. For example, `DATE(YEAR(Installation_Date__c) + 1, MONTH(Installation_Date__c), DAY(Installation_Date__c))` will return one year from installation date. Creating a formula field, adding a validation rule, or including Warranty Expiration Date field on mobile page layout will not capture expiration date based on installation date and warranty length.

References: https://help.salesforce.com/s/articleView?id=sf.formula_using_date_datetime.htm&type=5

質問 # 176

An administrator at Dreamhouse Realty needs to Create Customized pages for the salesforce mobile app.

Which two types of pages could an administrator build and customize using the Lightning App Builder?

Choose 2 Answers

- A. Record Page
- B. App page
- C. Dashboard page
- D. User Page

正解: A、B

質問 # 177

What are two considerations an administrator should keep in mind when working with Salesforce objects?

Choose 2 answers

- A. Only standard objects support master-detail relationships.
- B. A new standard object can be created.
- C. Standard objects are included with Salesforce.
- D. Custom and standard objects have standard fields.

正解: B、C

解説:

Explanation

Standard objects are objects that are included with Salesforce by default, such as Account, Contact, Lead, Opportunity, etc. They have predefined fields and functionality that support common business processes.

Custom objects are objects that you create to store information that is specific to your organization or industry.

You can create new standard objects using the Object Manager in Setup. References:

https://trailhead.salesforce.com/en/content/learn/modules/data_modeling/standard_and_custom_objects

質問 # 178

The Sales manager at DreamHouse Realty wants the sales users to have a quick way to view and edit the Opportunities in their pipeline expected to close in the next 90 days.

What should an administrator do to accomplish this request?

- A. Create a list view on the Opportunity object and recommend users switch the view to Kanban to edit by drag and drop.
- B. Enable Sales Console and show users how to open a tab for each opportunity in the pipeline that meets the requirements.
- C. Create a custom report and schedule the sales users to receive it each day as a reminder to update their opportunities.
- D. Make a new Sales dashboard and add a component that shows all opportunities that meet the criteria.

正解: A

解説:

Explanation

A list view is a feature that allows users to filter and display records based on certain criteria and fields. A Kanban view is a feature that allows users to view records as cards organized by columns that represent stages in a process such as opportunity stages or case statuses. Users can switch between list view and Kanban view by clicking on a toggle button on any object tab that supports Kanban view such as opportunities or cases.

Users can also edit records by dragging and dropping cards from one column to another or by clicking on an inline edit icon on each card. In this case, the administrator can create a list view on the opportunity object that filters opportunities by expected close date in the next 90 days; and recommend users switch the view to Kanban to edit opportunities by drag and drop. References: https://help.salesforce.com/s/articleView?id=sf.lex_list_views.htm&type=5<https://help.salesforce.com/s/articleV>

質問 # 179

New Leads needs to be routed to the correct sales person based on the lead address.

How should the administrator configure this requirement?

- A. Create formula field.
- B. Configure a validation rule
- **C. Use lead assignment rules.**
- D. Assign with an escalation rule.

正解: C

解説:

Explanation

To route new leads to the correct sales person based on the lead address, the administrator should use lead assignment rules that specify criteria based on lead fields such as City, State/Province, or Country, and assign leads that match those criteria to queues or users. Lead assignment rules can be triggered automatically when leads are created or manually by users. Creating a formula field, assigning with an escalation rule, or configuring a validation rule will not route leads to sales people.

References: https://help.salesforce.com/s/articleView?id=sf.leads_assignment_rules.htm&type=5

質問 # 180

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弊社は強力な教師チームがあって、彼たちは正確ではやくて例年のSalesforce Salesforce-Certified-Administrator認定試験の資料を整理して、直ちにもっとも最新の資料を集めて、弊社は全会一緻で認められています。Salesforce Salesforce-Certified-Administrator試験認証に合格確率はとても小さいですが、Topexamはその合格確率を高めることが信じてください。

Salesforce-Certified-Administrator英語版: https://www.topexam.jp/Salesforce-Certified-Administrator_shiken.html

TopexamのSalesforceのSalesforce-Certified-Administrator試験トレーニング資料は豊富な経験を持っている専門家が長年の研究を通じて開発されたものです、TopexamのSalesforce-Certified-Administrator試験参考書できっとあなたが望ましい成功を取られます、Salesforce Salesforce-Certified-Administrator無料模擬試験 彼らは受験生の皆さんの重要な利益が保障できるように専門的な知識と豊富な経験を活かして特別に適用性が高いトレーニング資料を研究します、だから、Salesforce-Certified-Administrator試験参考書に関連して、何か質問がありましたら、遠慮無く私たちとご連絡致します、あなたにSalesforceのSalesforce-Certified-Administrator試験に合格できるのは我々の努力への最大の認可です、Salesforce Salesforce-Certified-Administrator無料模擬試験 ちなみに、あなたはファイルを受けてからすぐにダウンロードします。

そう言えば用事があったんだ、怒張と呼ぶのが似つかわしいはちきれそうなソレは、濃い匂いを漂わせている、TopexamのSalesforceのSalesforce-Certified-Administrator試験トレーニング資料は豊富な経験を持っている専門家が長年の研究を通じて開発されたものです。

素敵Salesforce-Certified-Administrator | 一番優秀なSalesforce-Certified-Administrator無料模擬試験試験 | 試験の準備方法Salesforce Certified Administrator英語版

TopexamのSalesforce-Certified-Administrator試験参考書できっとあなたが望ましい成功を取られます、彼らは受験生の皆さんの重要な利益が保障できるように専門的な知識と豊富な経験を活かして特別に適用性が高いトレーニング資料を研究します。

だから、Salesforce-Certified-Administrator試験参考書に関連して、何か質問がありましたら、遠慮無く私たちとご連絡致します、あなたにSalesforceのSalesforce-Certified-Administrator試験に合格できるのは我々の努力への最大の認可です。

- [illegible]

P.S.TopexamがGoogle Driveで共有している無料の2026 Salesforce Salesforce-Certified-Administratorダンプ: <https://drive.google.com/open?id=16bHP30zZxllzFtFq3QbsghYRaYitBPkj>