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## HP Selling HPE Aruba Networking Solutions Sample Questions (Q17-Q22):

### NEW QUESTION # 17

What is one business outcome that HPE Aruba Networking Dynamic Segmentation helps customers achieve?

- A. Optimizing performance using actionable recommendations provided by HPE Aruba Networking Central.

- B. Running network upgrades on a rolling basis to reduce downtime and maintenance windows.
- C. Pushing location-based services to many different types of wireless and Bluetooth clients.
- D. Separating different types of users' traffic without complex manual configuration.

**Answer: D**

Explanation:

The correct answer is A because Aruba's Dynamic Segmentation enables organizations to automatically separate and secure traffic for different users, devices, and applications without requiring complex VLANs or manual configuration. It applies consistent security and access policies across wired and wireless networks, simplifying operations and ensuring least-privilege access.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "Dynamic Segmentation eliminates the need for complex VLAN configurations by automatically applying role-based policies to users and devices wherever they connect."
- \* "By unifying policy enforcement across wired, wireless, and WAN, IT can securely segment traffic for IoT, guest, and employee devices without operational complexity."
- \* "Dynamic Segmentation enforces consistent access policies at the point of connection, reducing risk while simplifying day-to-day management."
- \* "Business outcomes include simplified operations, enhanced security, and reduced time-to-service for new devices and applications." Why the other options are incorrect:
  - \* B Optimizing performance with AI recommendations is a function of Aruba Central AI for Networking, not Dynamic Segmentation.
  - \* C Location-based services are delivered through Aruba Meridian and WLAN infrastructure, not Dynamic Segmentation.
  - \* D Rolling upgrades with minimal downtime are enabled by Aruba CX switches and AOS-CX features like hitless upgrades, not Dynamic Segmentation.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba Dynamic Segmentation - Solution Overview
- \* Aruba ESP Security and Zero Trust - Technical White Paper
- \* Aruba ClearPass Policy Manager - Product Guide
- \* Aruba Edge Services Platform (ESP) - Solution Brief

**NEW QUESTION # 18**

What is one value provided by HPE Aruba Networking Cloud Access Security Broker (CASB)?

- A. Accelerating performance for real-time apps across all of a customers' sites.
- B. Preventing users from sharing restricted data when using SaaS applications.
- C. Improving quality of experience for branch users running SaaS applications.
- D. Replacing a traditional virtual private network (VPN) for remote users with a more secure alternative.

**Answer: B**

Explanation:

The correct answer is D because the core value of a Cloud Access Security Broker (CASB) is to provide visibility, compliance, data protection, and threat prevention for SaaS applications. Aruba CASB helps prevent sensitive or restricted data from being uploaded, shared, or leaked through SaaS platforms (e.g., Microsoft 365, Salesforce, Google Workspace). This directly addresses compliance and data loss prevention (DLP) challenges.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "CASB solutions secure the use of SaaS applications by enforcing policies that prevent unauthorized sharing of sensitive or restricted data."
- \* "Aruba CASB provides inline controls and API-based integrations to detect and block risky SaaS activity."
- \* "By preventing data exfiltration and ensuring compliance, CASB closes a major cloud security gap introduced by uncontrolled SaaS adoption."
- \* "CASB helps IT maintain visibility into SaaS usage, ensuring data security and compliance across distributed environments." Why the other options are incorrect:
  - \* A Quality of experience improvements for branch SaaS apps are enabled by SD-WAN optimization, not CASB.
  - \* B Real-time app acceleration is a WAN optimization and SD-WAN function, not CASB.
  - \* C Replacing VPNs with secure alternatives is handled by ZTNA (Zero Trust Network Access), not CASB.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba ESP Cloud Security and CASB - Solution Overview
- \* Aruba SASE with CASB and ZTNA - White Paper
- \* Aruba Cloud Access Security Broker - Product Brief
- \* Aruba Data Protection and Compliance in SaaS - Technical Guide

## NEW QUESTION # 19

What distinguishes HPE Aruba Networking EdgeConnect SD-WAN from HPE Aruba Networking EdgeConnect SD-Branch?

- A. HPE Aruba Networking EdgeConnect SD-WAN integrates more fully with HPE Aruba Networking wired and mobility solutions.
- B. HPE Aruba Networking EdgeConnect SD-WAN supports LTE while HPE Aruba Networking SD- Branch does not.
- C. **HPE Aruba Networking EdgeConnect SD-WAN is the lead solution, offering the most advanced AI- optimized SD-WAN features.**
- D. HPE Aruba Networking EdgeConnect SD-WAN embeds support for remote workers while HPE Aruba Networking SD-Branch does not.

**Answer: C**

Explanation:

The correct answer is C because Aruba EdgeConnect SD-WAN is the flagship WAN edge solution delivering the most advanced and fully featured SD-WAN capabilities, including application-aware routing, dynamic path selection, WAN optimization, and integrated security (SASE/ZTNA). HPE Aruba explicitly positions EdgeConnect SD-WAN as the lead solution for enterprise WAN transformation, while SD-Branch is tailored for smaller branch sites requiring simpler deployments that unify WAN, LAN, and WLAN under a single architecture.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "EdgeConnect SD-WAN is the lead solution delivering the highest-performance, fully featured SD- WAN with AI-optimized capabilities."
  - \* "SD-Branch simplifies branch deployments by integrating SD-WAN with LAN and WLAN, but EdgeConnect SD-WAN provides the advanced WAN functionality needed for complex enterprise environments."
  - \* "With EdgeConnect, organizations gain advanced traffic steering, stateful firewalling, and deep application visibility that go beyond the capabilities of SD-Branch."
  - \* "EdgeConnect SD-WAN is designed for enterprise WAN transformation, while SD-Branch is optimized for ease of management and convergence at smaller sites." Why the other options are incorrect:
    - \* A is incorrect: SD-Branch, not EdgeConnect SD-WAN, is more tightly integrated with Aruba's LAN /WLAN solutions.
    - \* B is incorrect: Both EdgeConnect SD-WAN and SD-Branch can support LTE, so this is not a distinguishing factor.
    - \* C is incorrect: Both solutions can support remote users, but remote workforce security is generally delivered through Aruba SSE/ZTNA solutions, not a unique feature of EdgeConnect SD-WAN.
- References (HPE Aruba Networking Solutions / Study Guides):
- \* Aruba EdgeConnect SD-WAN - Solution Overview
  - \* Aruba SD-Branch - Technical White Paper
  - \* HPE Aruba Networking Competitive Guide: SD-WAN vs. SD-Branch
  - \* Aruba ESP WAN Edge - Product Positioning Guide

## NEW QUESTION # 20

A customer wants to know what makes HPE Aruba Networking ZTNA better than a traditional virtual private network (VPN).

What is one key distinguishing value?

- A. The cloud-based solution seamlessly scales to accommodate customers' growing remote workforce.
- B. HPE Aruba Networking ZTNA decreases complexity with its on-prem management platform
- C. The cost of the solution is lower than a traditional VPN because HPE Aruba Networking ZTNA uses HPE Aruba Networking gateways.
- D. **HPE Aruba Networking ZTNA shrinks the attack surface by automatically creating and applying least- privilege policies.**

**Answer: D**

Explanation:

The correct answer is C because Aruba Zero Trust Network Access (ZTNA) fundamentally reduces risk by replacing broad, implicit trust models of VPNs with least-privilege, identity-based access policies. Instead of giving remote users blanket access to the network, ZTNA dynamically enforces application- and user- specific policies, shrinking the attack surface and preventing lateral movement.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "ZTNA applies Zero Trust principles by continuously verifying user and device identity and assigning least-privilege access based on contextual factors."

- \* "Unlike traditional VPNs that extend full network access, Aruba ZTNA provides per-application access, dramatically reducing the attack surface."
  - \* "With automated policy enforcement, Aruba ZTNA ensures secure access while preventing unauthorized lateral movement across the network."
  - \* "ZTNA secures the remote workforce by combining granular access control with Zero Trust segmentation, delivering stronger security than legacy VPN models." Why the other options are incorrect:
  - \* A Scalability is a benefit, but it is not the key distinguishing factor compared to VPN-least-privilege security is the core differentiation.
  - \* B Aruba ZTNA is cloud-native, not dependent on an on-prem management platform, so this is inaccurate.
  - \* D Lower cost is not the primary positioning; the value lies in enhanced security and reduced risk.
- References (HPE Aruba Networking Solutions / Study Guides):
- \* Aruba Zero Trust Network Access (ZTNA) - Solution Overview
  - \* Aruba ESP Zero Trust Security - Technical White Paper
  - \* Aruba SSE and ZTNA for Remote Workforce - Product Brief
  - \* Aruba Security and Access Control - Deployment Guide

## NEW QUESTION # 21

What is one advantage of upgrading to HPE Aruba Networking 700 Series APs?

- A. They are the only APs HPE Aruba Networking offers that support the 600 GHz band.
- B. They can be managed by HPE Fabric Composer.
- C. They can function as both APs and gateways for switches.
- D. They improve accuracy for location-based services from 2m to less than 1m

### Answer: D

Explanation:

The correct answer is D because Aruba 700 Series APs (Wi-Fi 6E capable) offer ultra-precise location-based services with accuracy improved from approximately 2 meters to less than 1 meter. This enhancement is enabled by fine time measurement (FTM), advanced radio capabilities, and integrated Bluetooth 5. This makes them ideal for organizations requiring high-precision location tracking in environments such as healthcare, retail, and smart buildings.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "Aruba 700 Series Wi-Fi 6E APs deliver enhanced location accuracy, improving positioning precision from 2 meters to sub-1-meter levels."
  - \* "With integrated Bluetooth 5 and fine time measurement (FTM), these APs enable advanced location services including asset tracking and indoor navigation."
  - \* "Improved accuracy supports critical business use cases such as proximity-based services, asset visibility, and IoT device management."
  - \* "The 700 Series represents a significant step forward in Aruba's ability to deliver context-aware networking and location-based intelligence." Why the other options are incorrect:
  - \* A Fabric Composer is a data center fabric management solution, not used for managing APs.
  - \* B 600 GHz band support is not a Wi-Fi standard; Aruba APs support 2.4 GHz, 5 GHz, and 6 GHz (Wi-Fi 6E), not 600 GHz.
  - \* C APs do not function as gateways for switches; Aruba's architecture separates wireless AP roles from switching infrastructure.
- References (HPE Aruba Networking Solutions / Study Guides):
- \* Aruba 700 Series Wi-Fi 6E Access Points - Solution Overview
  - \* Aruba Location Services and Indoor Positioning - Technical Guide
  - \* Aruba ESP for Healthcare and Retail - Product Brief
  - \* Aruba 700 Series Access Point Data Sheet

## NEW QUESTION # 22

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