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## **Salesforce Certified Nonprofit Success Pack Consultant Sample Questions (Q151-Q156):**

### **NEW QUESTION # 151**

How should a consultant install NPSP in an existing Salesforce organization?

- A. Visit the NPSP Installer page, install in the target organization, and complete the post-install instructions
- B. Download each NPSP component from the AppExchange, install in the target organization, and complete the post-install instructions
- C. Download each NPSP component from The Powrt of Us Hub, install organization, and complete the post-install instructions
- D. Visit the NPSP Conversion Utility tool, install in the target organization, and complete the post-install instructions

**Answer: A**

Explanation:

The most efficient way to install NPSP in an existing Salesforce organization is to use the NPSP Installer. Here's how to do it:

Access the NPSP Installer Page:

Go to the NPSP Installer page: NPSP Installer

This page provides the latest version of NPSP and installation instructions.

Initiate the Installation:

Click on the installation link for the latest NPSP version.

Log in to your Salesforce org where you want to install NPSP.

Follow the Installation Wizard:

Follow the prompts in the installation wizard to complete the installation.

Choose the appropriate options based on your organization's needs (e.g., data model selection, configurations).

Complete Post-Install Instructions:

After installation, follow the post-install instructions provided in the documentation. This might include configuring NPSP settings, setting up users, and data import processes.

By following these steps, you can ensure that NPSP is correctly installed and configured in your Salesforce organization.

"Installing NPSP" from Salesforce.org: Installing NPSP

"Post-Install Configuration" from Salesforce Help: Post-Install Configuration

### **NEW QUESTION # 152**

A nonprofit organization is using Salesforce with the NPSP pre-installed. The nonprofit organization wants to give prospective volunteers a way to fill out their volunteer application online. How should this be accomplished?

- A. Set up the Volunteers for Salesforce Volunteer Signup Form on the nonprofit's website.
- B. Set up the Volunteers for Salesforce Site Contact Information Site on the nonprofit's website.
- C. Create a Chatter Group for prospective volunteers, assign them a Chatter Free license, and have users complete the form
- D. Create a web-to-case form in Salesforce with the fields needed to capture the information asked for on the form

**Answer: A**

Explanation:

To allow prospective volunteers to fill out their volunteer application online:

Set up the Volunteers for Salesforce Volunteer Signup Form: This form can be embedded on the nonprofit's website, allowing prospective volunteers to submit their information directly into Salesforce.

This approach leverages the existing Volunteers for Salesforce functionality, making it easy to capture and manage volunteer applications.

Salesforce Volunteers for Salesforce Documentation

Salesforce Trailhead: Setting Up Volunteers for Salesforce

### **NEW QUESTION # 153**

A nonprofit has been keeping track of donors' employers in a spreadsheet. The nonprofit has hired a consultant to upload data to the NPSP Affiliations object. What is the correct order for uploading the donors' employment information?

- A. Insert Affiliation records, export Contact records, export Account records, upsert Contact records
- B. Insert Organization Accounts for the employer, insert Contact records for the donor, insert Affiliation records for the employment information
- C. Upsert Organization Accounts, export Organization Account ID, upsert Contact record with Organization Account ID in the "Primary Affiliation" field
- D. Upsert Contact records, export Contact ID, upsert Organization Accounts for employer with Organization Account ID in the "Primary Affiliation" field

**Answer: B**

Explanation:

To correctly upload donors' employment information into the NPSP Affiliations object, the data should be imported in a specific order. Here's how to do it:

Insert Organization Accounts:

Start by inserting records for the employers (Organization Accounts).

Ensure each employer has a unique Account ID.

Insert Contact Records:

Next, insert the Contact records for the donors.

Make sure each Contact record has a unique Contact ID and is associated with the correct Account (if applicable).

Insert Affiliation Records:

Finally, insert Affiliation records to link the Contacts to their respective Organization Accounts (employers).

Include fields like Contact ID, Account ID (employer), and other relevant details such as role and status.

By following this order, you ensure that all necessary data relationships are correctly established in Salesforce.

"Managing Affiliations in NPSP" from Salesforce Help: Affiliations

"Data Import Best Practices" from Salesforce.org: Data Import

#### NEW QUESTION # 154

A consultant set up and successfully tested an integration between the source system and a sandbox environment of Salesforce. When the integration was switched to the production environment of Salesforce, the consultant encountered API call limit errors. What is the likely explanation for this?

- A. The API call limits were different for sandbox and production environments.
- B. The incorrect sandbox environment was used for testing.
- C. Testing of the integration in the sandbox environment was insufficient.
- D. The triggers associated with NPSP were disabled in the sandbox environment.

**Answer: A**

Explanation:

When the consultant encounters API call limit errors after switching the integration from a sandbox to a production environment, the likely explanation is:

Different API Call Limits for Sandbox and Production Environments:

Salesforce environments have different API call limits based on the type of environment and the organization's Salesforce edition. Sandbox environments often have higher API call limits for testing purposes, while production environments have stricter limits to ensure performance and reliability.

#### NEW QUESTION # 155

A nonprofit is loading 5 million donation history records into Salesforce from a payment processing system.

What should the consultant do to ensure the data load is successful?

- A. Deploy a Custom Apex Class with TDTM.
- B. Disable Data Validation Rules.
- C. Create an Apex Test Class.
- D. Temporarily disable TDTM Trigger Handlers.

**Answer: D**

#### Explanation:

When loading a large volume of data, such as 5 million donation history records, into Salesforce, it is essential to temporarily disable TDTM (Trigger Handler Framework) to ensure the data load is successful. TDTM triggers can slow down or interrupt the data load process due to the large volume of records being processed.

#### Steps:

Go to Setup > Custom Metadata Types.

Select "Trigger Handlers."

For each trigger handler, uncheck the "Active" checkbox to temporarily disable it.

Perform the data load using Data Loader or another data import tool.

Once the data load is complete, re-enable the TDTM Trigger Handlers by checking the "Active" checkbox for each trigger handler.

CertGod Nonprofit Cloud Consultant Guide: Advises on the importance of managing TDTM triggers during large data loads.

Salesforce Documentation on TDTM: Provides instructions on managing and disabling TDTM triggers.

## NEW QUESTION # 156

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