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## BCS Foundation Certificate in Business Analysis V4.0 Sample Questions (Q55-Q60):

### NEW QUESTION # 55

Which technique uses an iterative approach to uncover innovative options?

- A. Fishbone diagram
- B. Rich pictures.
- C. Mind maps.
- D. Design thinking.

**Answer: D**

Explanation:

Design thinking is a human-centered, iterative approach used to uncover innovative solutions by focusing on user needs and exploring multiple possibilities. It emphasizes creativity, collaboration, and experimentation.

Key Characteristics of Techniques:

Design Thinking: Uses an iterative process (empathize, define, ideate, prototype, test) to generate innovative options.

Fishbone Diagram: A root cause analysis tool, not focused on innovation.

Rich Pictures: A visual representation of a situation, useful for understanding context but not for generating innovative options.

Mind Maps: A brainstorming tool that organizes ideas hierarchically, but it does not inherently follow an iterative approach.

Evaluation of Each Option:

A . Design thinking:

Design thinking explicitly uses an iterative approach to uncover innovative options.

Conclusion: This is correct .

B . Fishbone diagram:

Fishbone diagrams focus on identifying root causes, not innovation.

Conclusion: This is not correct .

C . Rich pictures:

Rich pictures visualize complex situations but do not inherently foster innovation.

Conclusion: This is not correct .

D . Mind maps:

Mind maps organize ideas but do not follow an iterative, innovative process like design thinking.

Conclusion: This is not correct .

Final Recommendation:

The technique that uses an iterative approach to uncover innovative options is:

A . Design thinking.

### NEW QUESTION # 56

Which of the following statements is TRUE?

- A. When comparing two projects, the one with the lower NPV should be preferred.
- B. The IRR of every project is based on it achieving a Net Present Value of zero.
- C. Discounted cash flows do not usually take into account the time value of money.
- D. It is preferable for the calculated IRR of a project to be below bank interest rates,

**Answer: B**

### NEW QUESTION # 57

In a UML activity diagram, which symbol represents a task?

- A. A filled in circle
- **B. A round-cornered rectangular box**
- C. A bullseye
- D. A diamond shaped box

**Answer: B**

Explanation:

In a UML (Unified Modeling Language) Activity Diagram, the symbol used to represent a task (or action/activity) is a round-cornered rectangular box. This shape denotes an individual piece of work or step carried out within the process.

The other symbols represent:

A filled in circle (B): The Initial Node (start of the process).

A diamond shaped box (C): A Decision or Merge Node (a point where a choice is made or paths recombine).

A bullseye (D) (a filled circle inside an outer circle): The Activity Final Node (end of the process flow).

(Reference: BCS Modelling Business Processes / BCS Business Analysis Practice - UML Activity Diagrams)

### NEW QUESTION # 58

Which auxiliary service supplements all of the services in the Business Analysis Service Framework (BASF)?

- **A. Stakeholder engagement.**
- B. Project management.
- C. Strategic analysis.
- D. External environment analysis.

**Answer: A**

Explanation:

The Business Analysis Service Framework (BASF) identifies core and auxiliary services that support business analysis activities.

Auxiliary services supplement the core services and are essential for delivering value.

Key Considerations:

Strategic Analysis: Focuses on high-level organizational goals and strategies but is not an auxiliary service.

Stakeholder Engagement: Involves identifying, analyzing, and collaborating with stakeholders, which supports all aspects of business analysis.

Project Management: While important, project management is a separate discipline and not part of the BASF.

External Environment Analysis: Examines external factors (e.g., market trends) but is not an auxiliary service.

Evaluation of Each Option:

A . Strategic analysis:

Strategic analysis is a core service, not an auxiliary service.

Conclusion: This is not correct .

B . Stakeholder engagement:

Stakeholder engagement is an auxiliary service that supports all business analysis activities by ensuring stakeholder needs are understood and addressed.

Conclusion: This is correct .

C . Project management:

Project management is outside the scope of the BASF.

Conclusion: This is not correct .

D . External environment analysis:

External environment analysis is a core service, not an auxiliary service.

Conclusion: This is not correct .

### NEW QUESTION # 59

How would usability and performance requirements be classified?

- A. As technical requirements.
- **B. As non-functional requirements.**
- C. As general requirements
- D. As functional requirements

**Answer: B**

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