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Machen Sie sich noch Sorgen um die SAP C_BCBTM_2509 (SAP Certified Associate - Positioning SAP Business Transformation Management Solutions) Zertifizierungsprüfung? Haben Sie schon mal gedacht, sich an einem entsprechenden Kurs teilzunehmen? Gute Prüfungsmaterialien zu wählen, wird Ihnen helfen, Ihre Fachkenntnisse zu konsolidieren und sich gut auf die SAP C_BCBTM_2509 Zertifizierungsprüfung vorbereiten. Das Expertenteam von ZertFragen hat endlich die neuesten zielgerichteten Schulungsunterlagen, die Ihnen beim Vorbereiten der Prüfung helfen, nach ihren Erfahrungen und Kenntnissen erforscht. Die SAP C_BCBTM_2509 Schulungsunterlagen von ZertFragen ist Ihre optimale Wahl.

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SAP C_BCBTM_2509 Prüfungsplan:

Thema	Einzelheiten
Thema 1	Positioning SAP Business Transformation Management Solutions: This section of the exam measures the skills of SAP Solution Consultants and focuses on understanding how to position SAP Business Transformation Management solutions within diverse enterprise environments. It covers identifying the value proposition of these solutions, aligning them with customer transformation strategies, and demonstrating how they support business agility and operational excellence through data-driven insights and process optimization.

Thema 2	Understanding WalkMe: This section of the exam evaluates the competencies of Digital Adoption Specialists and covers the role of WalkMe within the SAP ecosystem. It focuses on how WalkMe enhances user experience, drives digital adoption, and simplifies workflows across SAP solutions. Candidates learn how WalkMe guidance and automation tools support end-users in navigating complex SAP applications, ultimately improving productivity, engagement, and system utilization.
Thema 3	Understanding Business Transformation: This section of the exam evaluates the abilities of Business Transformation Advisors and covers the fundamental principles of business transformation in the digital age. It emphasizes recognizing transformation drivers, defining strategic objectives, and integrating technological innovations into organizational change processes. Candidates are expected to understand how SAP tools and methodologies enable efficient transformation planning, execution, and sustainability across various industries.
Thema 4	Understanding SAP Signavio and SAP LeanIX Solutions: This section of the exam measures the expertise of Enterprise Architects and focuses on the core concepts of SAP Signavio and SAP LeanIX. It includes understanding how these solutions enhance enterprise architecture management, process intelligence, and business process transformation. Learners explore how SAP Signavio provides visibility into business processes and how SAP LeanIX supports IT landscape transparency, allowing organizations to improve alignment between business goals and IT systems.

SAP Certified Associate - Positioning SAP Business Transformation Management Solutions C_BCBTM_2509 Prüfungsfragen mit Lösungen (Q29-Q34):

29. Frage

What are the key functional categories of WalkMe's capabilities in the new pricing model?

- A. Digital Adoption, Process Optimization, Compliance Management
- B. Data & Analytics, Action & Experience, Platform & Admin**
- C. Workflow Automation, User Engagement, Security & Privacy
- D. Content Creation, Deployment, Analytics & Insights

Antwort: B

Begründung:

In WalkMe's new pricing and capability model, its platform capabilities are structured into three primary functional categories: Data & Analytics, Action & Experience, and Platform & Admin.

These categories align with WalkMe's enterprise focus on digital adoption, measurement, and governance.

"WalkMe's new pricing model organizes core capabilities into Data & Analytics, Action & Experience, and Platform & Admin, ensuring clarity, scalability, and measurable outcomes for enterprise customers." Reference:

Data & Analytics provide insights into user behavior and adoption.

Action & Experience focuses on guidance, automation, and in-app user experiences.

Platform & Admin manages security, governance, and deployment administration.

"These capability pillars ensure organizations can measure adoption, act to improve user journeys, and govern platform usage effectively." Incorrect Options:

A: Content creation and deployment are part of "Action & Experience," but not the complete categorization.

C & D: These describe solution outcomes, not the functional capability categories.

Verified Correct answer: B: Data & Analytics, Action & Experience, Platform & Admin.

30. Frage

What roles do SAP Business Transformation Management solutions play in transformation scenarios?

(Note: There are 2 correct answers to this question.)

- A. They support change management.**
- B. They are limited to the operate phase of transformations.
- C. They provide a data-driven approach for Enterprise Observability.**
- D. They analyze as-is processes and IT landscapes only.

Antwort: A,C

Begründung:

SAP Business Transformation Management (BTM) Solutions are designed to guide organizations through the complete transformation lifecycle, from strategy and planning to implementation and adoption. They combine process analysis, enterprise architecture management, and user adoption capabilities through solutions such as SAP Signavio, SAP LeanIX, and WalkMe. "SAP's Business Transformation Management Solutions deliver an integrated, data-driven foundation that provides visibility, transparency, and governance across all phases of business transformation while supporting organizational change management."

Reference:

Supporting Change Management (Answer B):

A core objective of SAP BTM solutions is to enable and sustain change across people, processes, and technology. Through SAP Signavio's collaborative design tools and WalkMe's adoption capabilities, organizations can manage stakeholder engagement, communication, and behavior alignment effectively.

"BTM Solutions provide tools to manage the human side of transformation, ensuring that employees adapt successfully to new processes and technologies." Providing a Data-Driven Approach for Enterprise Observability (Answer C):

BTM Solutions deliver data-based visibility into business and IT landscapes through SAP LeanIX and SAP Signavio integration. This allows organizations to observe and measure transformation progress, dependencies, and business value using live data.

"SAP BTM Solutions integrate business process intelligence with enterprise architecture management, providing a data-driven approach to enterprise observability for informed transformation decisions." Why Other Options Are Incorrect:

A: Incorrect - BTM Solutions are not limited to the operate phase; they span discover, design, deliver, and run phases of transformation.

D: Incorrect - They analyze both as-is and to-be states to enable continuous improvement and future-state optimization.

Therefore, the verified and correct answers according to SAP BTM documentation are:

B: They support change management.

C: They provide a data-driven approach for Enterprise Observability.

31. Frage

What is the SAP Signavio Process Manager?

- **A. A cloud-based tool for designing, modeling, and improving business processes.**
- B. An analytics solution for process mining and data analysis.
- C. A tool for automating financial transactions in ERP systems.
- D. A software for managing customer relationships and sales pipelines.

Antwort: A

Begründung:

SAP describes SAP Signavio Process Manager as a collaborative, browser-based BPM tool focused on process design and improvement:

"SAP Signavio Process Manager is a cloud-based solution to model, document, and optimize business processes collaboratively using BPMN 2.0." Reference:

Option B confuses it with a different product in the same portfolio. SAP states that process mining sits in SAP Signavio Process Intelligence (not Process Manager):

"SAP Signavio Process Intelligence is the process mining and analytics solution of the SAP Signavio portfolio." Option C refers to ERP transaction automation, which is not the scope of Process Manager. SAP positions Process Manager for process modeling and documentation, not transaction execution/automation:

"Use SAP Signavio Process Manager to design and document processes and drive process improvement; execution of transactions is handled by operational systems (e.g., ERP)." Option D is about CRM. SAP clarifies that CRM and sales pipeline management are covered by customer experience/CRM solutions, not by Process Manager:

"Process Manager provides process modeling and governance, not CRM pipeline management."

32. Frage

Of the following options, which technologies does SAP provide to help organizations transform?

- A. SAP Sales and SAP HR
- B. SAP ERP and SAP CRM
- C. SAP Finance and SAP Marketing
- **D. SAP Signavio and SAP LeanIX solutions**

Antwort: D

Begründung:

SAP enables digital transformation primarily through its Business Transformation Management (BTM) portfolio, led by SAP Signavio and SAP LeanIX. These technologies give organizations the tools to visualize, plan, and manage transformation initiatives effectively.

"SAP helps organizations accelerate transformation with SAP Signavio for business process transformation and SAP LeanIX for enterprise architecture and technology management." Reference:

SAP Signavio enables business process analysis, mining, and optimization, while SAP LeanIX supports enterprise architecture, application portfolio management, and technology risk compliance - together offering full visibility from business to IT.

"The combination of SAP Signavio and SAP LeanIX forms the backbone of SAP's transformation offerings, aligning business process improvements with IT landscape modernization." Incorrect Options:

A, B, and C refer to standard ERP or LOB modules, not transformation-focused solutions.

Verified Correct answer: D: SAP Signavio and SAP LeanIX solutions.

33. Frage

What makes SAP Signavio and SAP LeanIX a powerful combination?

(Note: There are 2 correct answers to this question.)

- A. They help our customers understand the important aspects of a transformation: processes, people, systems, and applications.
- B. Both solutions focus on transforming businesses from a current state to a future state.
- C. We can help our customers lay off 20 to 30 percent of their workforce and therefore reduce costs tremendously.
- D. We can reduce the time for financial reporting by 70% on average.

Antwort: A,B

Begründung:

The integration of SAP Signavio and SAP LeanIX provides a complete business and IT transformation view, connecting processes and enterprise architecture to enable end-to-end transparency and alignment.

"The combination of SAP Signavio and SAP LeanIX helps organizations understand how their business processes and IT landscapes interact, ensuring seamless transformation from the current to the target state." Reference:

Transforming from Current to Future State (Answer A):

SAP Signavio focuses on business process transformation, while SAP LeanIX manages IT architecture and application landscapes. Together, they help organizations move from as-is to to-be states with data-driven clarity.

"Both solutions support transformation by mapping the current state of processes and technology and defining the future state to align with business goals." Understanding Processes, People, Systems, and Applications (Answer B):

The combined solution helps organizations identify interdependencies between business processes, IT systems, and people, a critical factor for successful digital transformation.

"SAP Signavio and LeanIX provide 360-degree visibility into the transformation landscape - processes, systems, and people - to drive coordinated change." Incorrect Options:

C: Workforce reduction is not an SAP transformation objective.

D: Financial reporting speed is not the focus of these tools.

Verified Correct Answers: A and B.

34. Frage

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