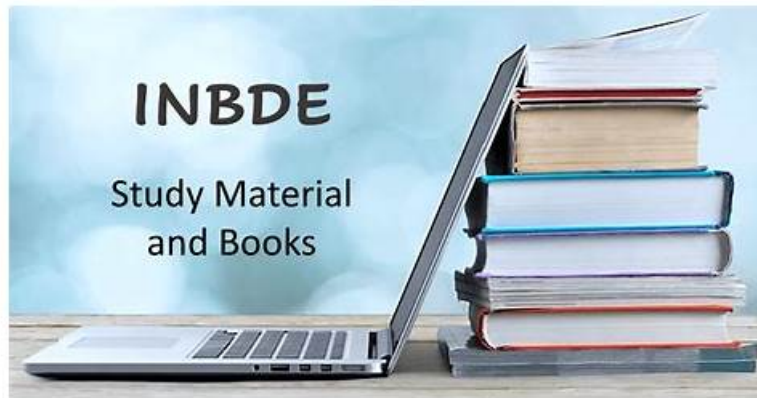


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There are many users that are using Salesforce Certified Nonprofit Cloud Consultant (NPC) (NP-Con-102) exam questions and rated it as one of the best in the market. The customers are pleased with Salesforce Certified Nonprofit Cloud Consultant (NPC) (NP-Con-102) exam questions and all of them have passed the Salesforce Certified Nonprofit Cloud Consultant (NPC) (NP-Con-102) certification exam on the very first try.

Salesforce Certified Nonprofit Cloud Consultant (NPC) Sample Questions (Q49-Q54):

NEW QUESTION # 49

A nonprofit organization wants to track participants who attend drop-in programs. Which Nonprofit Cloud feature should the organization use?

- A. Benefit Schedule Assignments
- B. Anonymous Benefit Disbursements
- C. Ad Hoc Benefit Disbursements

Answer: C

Explanation:

In Nonprofit Cloud's Program Management module, tracking how services are delivered to constituents is handled through Benefit Disbursements. When dealing with "drop-in" programs—where participants may arrive without a prior appointment or a recurring schedule—the system uses Ad Hoc Benefit Disbursements.

Step-by-Step implementation for Drop-in Programs:

* Identify the Benefit: The consultant first ensures a Benefit record exists (e.g., "Daily Hot Meal" or "Walk-in Counseling").

* Bulk Logging: For drop-in scenarios, the organization typically uses the New Ad Hoc Bulk Disbursement tool. This allows a staff member to select multiple individuals who showed up that day and record the benefit delivery in a single action.

* Walk-in Processing: Within the Ad Hoc tool, there is a specific "Walk-in" functionality. When a staff member records a benefit for

someone who isn't yet enrolled in the program, the system can automatically create the Program Enrollment, Benefit Assignment, and the Benefit Disbursement simultaneously. This is the hallmark of a "drop-in" workflow, as it reduces the administrative burden of manually creating three separate records for every new visitor.

Why other options are incorrect:

* Anonymous Benefit Disbursements (Option A): This is used only when the organization wants to track the quantity of benefits given (e.g., 50 coats distributed) but does not record who received them.

The question specifically mentions tracking "participants," implying that their identities should be recorded.

* Benefit Schedule Assignments (Option B): This is intended for structured, recurring sessions where you know who is coming in advance (e.g., a 10-week GED course). Drop-in programs by definition lack a rigid pre-assigned schedule for specific participants. Using Ad Hoc Benefit Disbursements ensures that the organization maintains a complete history of every interaction a participant has with their programs, which is vital for calculating the "Total Units Delivered" and evaluating the individual's progress over time.

NEW QUESTION # 50

A nonprofit wants to use Volunteers for Salesforce for volunteer management. Which action should a consultant take before installing the package?

- A. Ensure the Program Management Module is already installed.
- B. Check that the nonprofit has the most recent NPSP release.
- C. Apply for license donation for Volunteers for Salesforce.
- **D. Compare usage of roll-up summary fields to limits.**

Answer: D

Explanation:

Volunteers for Salesforce (V4S) is a powerful application, but it is "resource-heavy." One of its primary functions is to roll up volunteer hours from the Volunteer Hours object to the Volunteer Job, the Volunteer Shift, and the Contact record.

The Limit Consideration:

* Roll-up Summary Limits: Salesforce has a hard limit on the number of roll-up summary fields allowed per object (typically 40).

* Impact of V4S: When you install V4S, it automatically attempts to create several roll-up summary fields on the Contact and other objects. If the nonprofit has already used many custom roll-up fields for fundraising or programs, the V4S installation will fail because it will exceed the object's field limit.

* Best Practice: A consultant should always audit the current field usage on the Contact and Account objects before installing V4S to ensure there is "headroom" for the new package's fields.

Why other options are incorrect:

* Option B: V4S is independent of PMM.

* Option C: While being on a recent NPSP is good, V4S can actually run on a standard Salesforce org without NPSP entirely.

* Option D: V4S is a free, open-source package; there are no licenses to "apply" for.

NEW QUESTION # 51

A nonprofit realizes that the target deployment date is concurrent with a Salesforce major seasonal release window. Which two steps should the nonprofit take when finalizing the plan for the new feature in production?

Choose 2 answers

- **A. Review the sandbox preview instructions for the upcoming release.**
- B. Log a Salesforce support case to change the version of the sandbox release.
- **C. Verify the sandbox is on the same release as production.**
- D. Deploy a Change Set during the upgrade window for the production instance.

Answer: A,C

Explanation:

Deploying during a Salesforce Seasonal Release (Spring, Summer, or Winter) 1 introduces technical risk. If a2 sandbox is on a different version than production, a consultant might build a feature that works in the sandbox but fails in production due to a change in the underlying platform logic.

Two Critical Steps for Alignment:

* Review Sandbox Preview Instructions (A): Every release has a "Preview Window." Salesforce provides specific instructions on how to ensure at least one of your sandboxes is upgraded to the next release before production. This allows the consultant to perform Regression Testing-checking that the custom nonprofit features still work perfectly on the new version of Salesforce.

* Verify Release Matching (D): Before a final deployment, it is a best practice to ensure the Sandbox and Production are on the

same release version. If production is still on "Winter '25" but the sandbox has been upgraded to "Spring '26," you are testing in an environment that doesn't match the live system.

Alignment ensures "What You See Is What You Get."

Why other options are incorrect:

* Support Case (Option B): Salesforce generally does not allow you to "change the version" of a release for a specific org via a support case; you must follow the standard release schedule and sandbox refresh rules.

* Change Set Timing (Option C): You should avoid deploying a Change Set during the upgrade window itself, as the production instance may be intermittently unavailable or undergoing its own internal schema updates, leading to deployment failures.

NEW QUESTION # 52

A nonprofit organization wants to produce gift acknowledgement letters by using predefined Nonprofit Cloud templates. What should be added to the page layouts?

- A. The Generate Document button
- B. The Create Summary button
- C. A FlexCard

Answer: A

Explanation:

In Nonprofit Cloud for Fundraising, the acknowledgment process is integrated with the OmniStudio Document Generation engine. To allow users to trigger the creation of a letter directly from a donor's record or a specific transaction, a specific action must be available on the interface.

Step-by-Step UI Configuration:

* Identify the Object: Acknowledgments are typically generated from the Gift Transaction record (for individual gifts) or the Person Account record (for summaries).

* Page Layout / Lightning App Builder: The consultant navigates to the record page in the Lightning App Builder.

* Add the Action: The consultant adds the standard Generate Document button (or "Quick Action") to the Highlights Panel or the Actions section of the page.

* Workflow Interaction: When a fundraiser clicks the Generate Document button, a modal opens that allows them to:

* Select from the predefined Nonprofit Cloud templates (e.g., "Standard Thank You" or "Year- End Tax Receipt").

* Choose the output format (PDF or Word).

* Preview the document with live donor data merged.

* Completion: Once the document is generated, the system can automatically update the "Acknowledgment Status" on the Gift Transaction record, ensuring the data remains accurate.

Why other options are incorrect:

* Create Summary (Option A): This button is typically used for generating internal summaries or record descriptions, not for external-facing document generation based on templates.

* FlexCard (Option B): While a FlexCard can display information visually, it is not the mechanism used to produce a downloadable or printable letter. The Generate Document button is the specific functional trigger for the DocGen engine in NPC.

NEW QUESTION # 53

A consultant is engaged by a nonprofit organization that has millions of records and receives hundreds of thousands of individual donations daily. The organization is struggling with its current system, which is unable to handle the volume of records being generated. The organization wants to know if Nonprofit Cloud can handle this volume. Which Nonprofit Cloud feature can process this volume of records?

- A. Data Consumption Framework
- B. Batch Management
- C. Stage Management

Answer: B

Explanation:

One of the most significant advantages of the new Nonprofit Cloud (NPC)-built on the Salesforce Industries (formerly Vlocity) core-is its ability to handle "Large Data Volumes" (LDV) that would often cause performance issues in traditional NPSP environments.

The Batch Management feature is the specific tool designed for processing hundreds of thousands or even millions of records efficiently.

How Batch Management Works:

* **Chunking Data:** Instead of trying to process a million donations in a single, massive transaction (which would hit Salesforce governor limits), Batch Management breaks the data into smaller "chunks" or batches.

* **Asynchronous Processing:** These batches are processed in the background. This ensures that the user interface remains responsive and that the system can scale to handle high-frequency transaction periods, such as Giving Tuesday or year-end appeals.

* **Integration with DPE:** Batch Management often works hand-in-hand with the Data Processing Engine (DPE). The DPE aggregates and transforms the millions of records, and Batch Management manages the execution of those transformations to ensure they complete successfully without timing out.

* **Error Handling:** It provides a robust framework for tracking which records in a batch failed and why, allowing consultants to troubleshoot specific data issues without stopping the entire processing run.

For a consultant, recommending Batch Management is the key to solving the "performance struggle" mentioned in the prompt. It moves the organization from a "real-time" processing model (which is fragile at scale) to a robust "batch-driven" model designed for enterprise-level volume.

NEW QUESTION # 54

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