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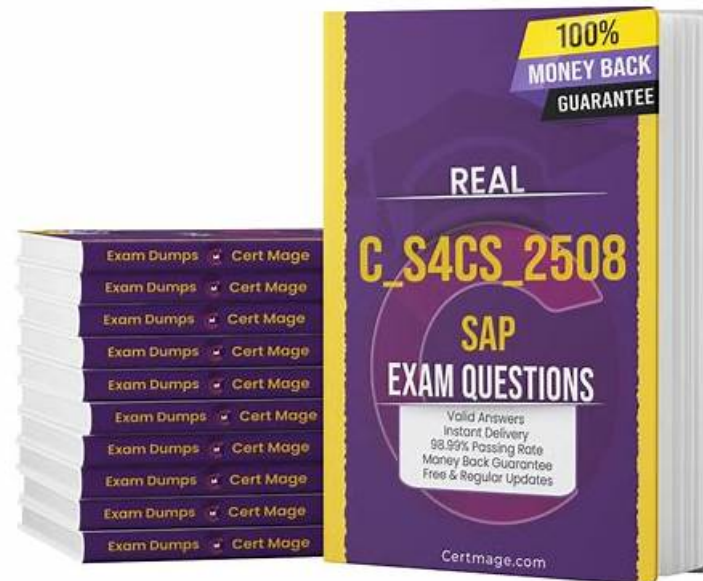
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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details

Topic 1	• Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S • 4HANA Cloud Public Edition.
Topic 2	• Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 3	• Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.
Topic 4	• System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S • 4HANA Cloud Public Edition.
Topic 5	• Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S • 4HANA Cloud Public Edition.
Topic 6	• Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 7	• Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 8	• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q28-Q33):

NEW QUESTION # 28
You are working on Lean Customer Returns (BDD) process in SAP S/4HANA Cloud Public Edition. What do you create during the customer returns process? Note: There are 3 correct answers to this question.

- A. Delivery
- B. Billing block
- C. Inspection lot
- D. Billing document
- E. Return order

Answer: A,D,E

NEW QUESTION # 29
Which organizational unit do you use to represent a place where materials are produced or goods and services are supplied??

- A. Plant
- B. Sales organization
- C. Storage location
- D. Company code

Answer: A

NEW QUESTION # 30

Based on the SAP Activate methodology, which activities must you perform in the Explore phase? Note:
There are 2 correct answers to this question.

- A. Conduct the Digital Discovery Assessment to identify extension requirements.
- B. Define the organizational structure and chart of accounts.
- C. Conduct the Fit-to-Standard analysis to gather configuration values.
- D. Use the Test system to demonstrate SAP Best Practice processes.

Answer: C,D

NEW QUESTION # 31

What does a partner line of business configuration expert reference when identifying business processes to cover in the Fit-to-Standard workshops?

- A. Digital Discovery Assessment
- B. Business Driven Configuration Questionnaire
- C. SAP Signavio Journey Modeler
- D. SAP Signavio Process Collaboration Hub

Answer: A

NEW QUESTION # 32

What organizational element is used with the combination of sales organization and distribution channel to form a sales area?

- A. Sales office
- B. Plant
- C. Division
- D. Sales group

Answer: C

NEW QUESTION # 33

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