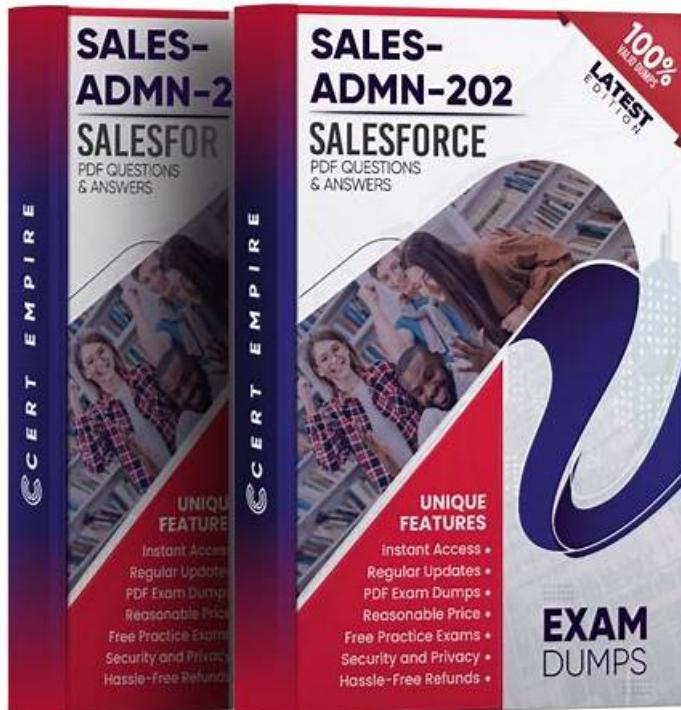# New Sales-Admn-202 Dumps | Sales-Admn-202 Instant Access

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Salesforce Certified CPQ Administrator Sample Questions (Q154-Q159):

NEW QUESTION # 154
When selecting Product Option A inside a bundle, Universal Containers has a requirement that Product Option B's Quantity should be updated in real time. Apply Immediately has been set on Product Option A.
Which settings should be used on the Price Rule to meet these requirements?

- A. Evaluation Scope = CalculatorCalculator Evaluation Event = Edit
- B. Evaluation Scope = CalculatorCalculator Evaluation Event = Save
- C. Evaluation Scope = ConfiguratorConfigurator Evaluation Event = Edit
- D. Evaluation Scope = ConfiguratorConfigurator Evaluation Event = Save

Answer: A

NEW QUESTION # 155

A customer is implementing CPQ to support two languages.
Which two portions of text can be translated using the Salesforce CPQ localization object? Choose 2 answers

- A. HTML Template Content in the Quote document
- B. The Feature Name field on the Configure Products page
- C. Configuration Attribute picklist values
- D. Picklist values in the Product Family field on the Product object

Answer: A,B

Explanation:
Issue:
* Quote Lines on Quote A are grouped incorrectly in the output document.
Possible Causes:
* C: Quote Line Groups: Existing Quote Line Groups on the Quote override the Group Field setting in the template.
* D: Group Field in Template Section: The Group Field value in the Line Items template section may cause unexpected grouping.
Why Other Options Are Incorrect:
* A: The Modified By field has no impact on template grouping.
* B: Configuration Attributes like location affect product selection, not grouping in Quote templates.
Salesforce CPQ Reference:
* Grouping behavior is explained in the Quote Templates and Line Item Configuration documentation .

NEW QUESTION # 156

Universal Containers (UC) is a reseller of a Product made by another company. UC wants to price the Product based on the Cost that UC pays for it.
How should the admin set the Cost for this Product?

- A. Add a Cost Discount Schedule to the Products Discount Schedule related list.
- B. Use a Price Rule to set the Cost field on the Quote Line.
- C. Add the Cost to the Product's Price Book Entry Cost field.