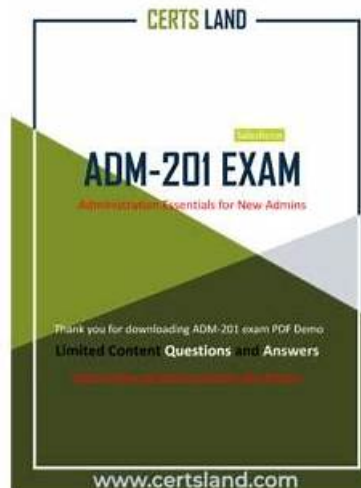


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Salesforce Certified Administrator Sample Questions (Q24-Q29):

NEW QUESTION # 24

A Platform Administrator assigned a custom profile based on the Minimum Access named Salesforce profile to a group of new users and assigned them several existing permission sets. However, when the users log in, they do not see the Lightning interface. Which action should the administrator take to give the users access to the Lightning interface?

- A. Enable the Enhanced Interface for User Access Policies.
- B. Add Lightning component to a layout.
- C. Assign a permission to enable Lightning Experience User.
- D. Create a page in Lightning App Builder with the org as default.

Answer: C

Explanation:

The "Minimum Access - Salesforce" profile is a very restrictive standard profile designed to provide no access by default, adhering to the principle of least privilege. One of the specific permissions that is not included in this profile is the Lightning Experience User permission. Without this system permission, users will be defaulted to the Salesforce Classic interface (or potentially blocked from any UI if no other access is granted). To resolve this, the Platform Administrator should either edit the custom profile or, preferably, create a Permission Set that includes the "Lightning Experience User" checkbox and assign it to the affected users. This "unlocks" the modern Lightning interface for them. Options B and C relate to the design of specific pages, but they are irrelevant if the user isn't even allowed to enter the Lightning environment. Option A refers to a different feature set entirely and does not address basic UI access.

NEW QUESTION # 25

Universal Containers has a private sharing model for Opportunities and uses Opportunity Teams. Criteria-based sharing rules are not used. A sales rep at Universal Containers leaves the company and their user record is deactivated. The rep is later rehired in the same role. The Salesforce administrator activates the old user record. The user is added to the same default Opportunity Teams, but is no longer able to see the same records the user worked on before leaving the company.

What is the likely cause?

- A. The Record Type of the Opportunity records was changed.
- B. Permission sets were removed when the user was deactivated.
- C. The Stage of the Opportunity records was changed to Closed Lost.
- D. The records were manually shared with the user.

Answer: D

Explanation:

Section: Volume J

NEW QUESTION # 26

As an Admin you can schedule regular data imports using the Data Loader

- A. False
- B. True

Answer: B

NEW QUESTION # 27

What is the order of execution when a Case record is saved?

- A. Assignment rules. Validation rules. Workflow rules, escalation rules
- B. Assignment rules. Auto-response rules, Workflow rules, Escalation rules
- C. Validator rules. Escalation rules. Workflow rules, Auto-response rules
- **D. Validation rules, Assignment rules. Escalation rules. Auto-response rules**

Answer: D

Explanation:

The order of execution when a Case record is saved in Salesforce is as follows:

- * Validation Rules: These are processed first to ensure that all data meets the validation criteria before any further processing occurs.
- * Assignment Rules: After validation, assignment rules determine the ownership of the case based on the criteria defined.
- * Escalation Rules: These are processed next to escalate the case if it meets certain criteria.
- * Auto-Response Rules: Finally, auto-response rules are executed to send automatic responses to case submissions if applicable.

Options A, B, and C do not represent the correct order of execution in Salesforce.

References:

- * Salesforce Help: Order of Execution in Salesforce
- * Salesforce Trailhead: Record Saving Order of Execution

NEW QUESTION # 28

The head of marketing at Ursa Major Solar uses a spreadsheet of email addresses obtained from the company website. The administrator needs to ensure that this spreadsheet stays updated by using the Data Import Wizard.

Which set of fields are required to update the contact with the new email address?

- A. Contact Email Address and Contact ID
- B. Contact Email Address and Account ID
- **C. Contact Name and Account Name**
- D. user ID and Account ID

Answer: C

NEW QUESTION # 29

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